



Australian Government

Department of Foreign Affairs and Trade

Australia's Trade by State and Territory 2017-18





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AUSTRALIA'S TRADE BY STATE AND TERRITORY 2017-18

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A WORLD OF TRADE DATA AT YOUR FINGERTIPS

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In so many industries, knowledge is the key to success. Moreover, it is the quality of that information that is paramount.

Now you can access Australian trade statistics gathered and held by Australia's leading expert in the field, the Department of Foreign Affairs and Trade (DFAT). Better still, this information can be customised and prepared to suit your specific needs.

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Trade data is available in any of the following combinations:

Trade time series

DFAT has created a range of time series products to complement its statistical trade publications. These products include:

i) Trade statistical pivot tables:

- Australia's exports and imports by all economies, all State and Territories and selected groups by the Standard International Trade Classification (SITC) at the 3-digit level; and
- Australia's exports and imports by all economies, all State and Territories and selected groups by DFAT's Trade Import and Export Classification (TRIEC) at the 1-, 2-, 3- and 4-digit levels.

These pivot tables are published on a calendar and financial year basis.

ii) Australia's direction of goods and services trade:

Time series spreadsheets covering Australia's trade in goods and services (exports, imports & two-way trade). Data on goods, services and goods and services is published for Australia's trading partners, as well by regions and selected groups.

The spreadsheets are published on a calendar year basis (back to 1987) and a financial year basis (back to 1986-87).

iii) Historical trade and economic data:

The first spreadsheet, *Australia's trade and economic indicators*, contains time series data for a range of trade and economic indicators back to 1901 (and for total merchandise trade back to 1826). The second time series spreadsheet, *Australia's direction of merchandise trade*, contains time series data for around 60 of Australia's major merchandise trading partners back to 1901 (and in some cases to 1885).

Market information service

STA provides accurate and timely, high-level statistical support for research and analysis. The consultancy service also draws on international sources to compile the most comprehensive coverage available, so you can have a world of trade information individually prepared to your requirements and delivered quickly, accurately and at a very competitive price.

- Reports can be “tailor-made” according to requirements
 - by economy and by commodity
 - monthly, quarterly and for calendar or financial years.
- STA prepares general profiles of economic and social indicators for Australia’s trading partners
 - country economic factsheets (190 economies currently available).

For more information about our services email statssection@dfat.gov.au or visit the [Trade statistics](#) and [factsheet](#) websites.

Interactive website

Explore [Australia’s Trade at a Glance](#) interactive website which complements the annual Trade at a Glance publication, allowing users to investigate Australia’s trade profile. It brings together information from a range of DFAT publications in the one location for the first time. It includes data on Australia’s top trading partners, Australia’s trade by state and territory, Australia’s trade with APEC and the G20 and more.

Trade statistical publications

Each year STA produces a suite of publications containing detailed information on all aspects of Australia’s trade in goods and services and investment with the rest of the world as well as articles that provide an in-depth look at the state of Australian trade and investment. These are available as accessible PDFs at the [Trade and investment publications and articles](#) website.

Releases in the series include:

[Composition of Trade Australia](#) – biannual on a calendar and financial year basis;

[Trade in Services Australia](#) – biannual on a calendar and financial year basis;

[Australia’s trade by State and Territory](#) – annual on a financial year basis;

[International Investment Australia](#) – annual on a calendar year basis.



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PLEASE READ

CHANGES TO THE WAY THE ABS CONFIDENTIALISES MERCHANDISE STATISTICS AND ITS IMPACT ON STATE AND TERRITORY DATA

The Australian Bureau of Statistics (ABS) has been required to apply State level restrictions to a number of commodities to maintain confidentiality within its monthly merchandise export and import data. This has resulted in some commodities being excluded from State/Territory data. State/Territory totals will be under-reported in ABS monthly trade statistics (from June 2013 onwards for exports and September 2008 onwards for imports). Because of this change, users are requested to use the merchandise statistics in this publication with caution.

This issue only impacts data that is presented on a recorded trade basis in Section 2 to 9 in this publication. Data in Section 1 is sourced from the ABS State Accounts and is on a balance of payments basis and has been adjusted to include these missing confidential items.

More information on confidentiality in ABS merchandise trade data can be found in the publication International Merchandise Trade: Confidential Commodities List (ABS catalogue [5372.0.55.001](#)). This publication is an essential reference guide for users of ABS merchandise trade statistics to ensure they are interpreting the trade statistics correctly.

For more information please refer to the DFAT adjustments to ABS official trade data document on the DFAT website which includes a full list of codes that are excluded from State/Territory recorded trade data - <http://dfat.gov.au/about-us/publications/trade-investment/Pages/dfat-adjustments-to-abs-official-trade-data.aspx>.

DFAT ESTIMATE FOR THE IMPORT OF LNG FLOATING PROCESSING PLATFORMS

DFAT has estimated the value of the import of the *INPEX's Ichthys Explorer LNG central processing platform* in May 2017 and the *Ichthys Venturer floating production platform* in July 2017 due to the large value of these transactions. These transactions are only included in ABS merchandise trade data at the Australia level. The estimate has been allocated as imports from the Republic of Korea to Western Australia and allocated to the SITC code 793 *Ships, boats & floating structures* and TRIEC code 2434 *Other transport equipment & parts*.

INTERPRETING TRADE STATISTICS BY STATE AND TERRITORY

Australian Trade by State and Territory 2017-18 presents international trade statistics for each state and territory of Australia as collected by the Australian Customs and Border Protection Service and the Australian Bureau of Statistics (ABS). The publication is divided into nine sections—one overview section and a section for each of the six states and two territories. The first section provides an overview of Australia's trade performance in 2017-18, along with summary comparison data by state and territory on a balance of payments basis. Each of the following eight sections provides detailed data on merchandise and services trade for each state and territory.

Caution needs to be exercised in interpreting these statistics, in particular when analysing state/territory trade flows or comparing differences between states/territories. Merchandise exports are based on State of *origin* and imports on State of *final destination* (in which goods are released from Customs' control, but not necessarily where they are ultimately sold or consumed). Services exports are based on State of *provision* while services imports are based on State of *consumption*. Because of these differences, merchandise and services statistics, particularly for imports, in this publication are not always comparable.

For example, New South Wales and Victoria (accounting for around 40 per cent of Australian merchandise imports) dominate imports of merchandise goods. National distribution centres for many imported products are located in these states, so a proportion of these imports are sent on to neighbouring states or territories.

Export statistics for merchandise and services are more comparable than import statistics. However, merchandise export statistics may not always be accurately reported on a State of origin basis. For example, it would be possible for some goods originating from Tasmania and exported from the Victorian Port of Melbourne to be inadvertently recorded in Customs' documentation as being exported from Victoria, rather than Tasmania.

The distribution of Australia's population and exporting industries between states and territories can distort the net trade position (exports minus imports) for each state/territory. For example, the Northern Territory exports nearly two times the amount of goods and services compared to the amount it imports. The small population in the Northern Territory means lower consumption of imports, but exports (especially of agricultural and mining products) are high compared to the population.

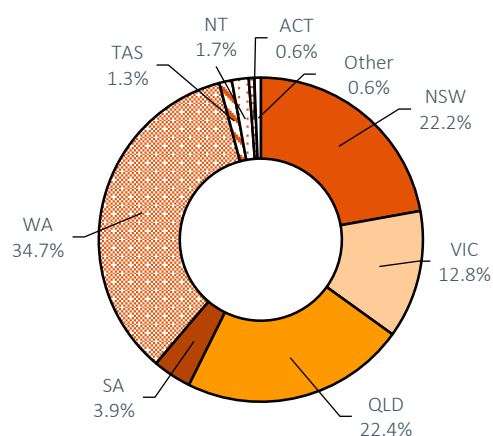
To avoid divulging commercially-sensitive details of individual firms, the ABS restricts the release of certain Commodity, State/Territory and Country details in both merchandise and services statistics. As a result, certain export and import statistics by state/territory may be inconsistent. For example, natural gas exports are included in total exports by Western Australia, but are not included in Western Australia's exports by country, as those data are deemed confidential.

For more information regarding the statistics in this publication, please refer to the Explanatory notes in the *Technical Appendices*.

Section 1

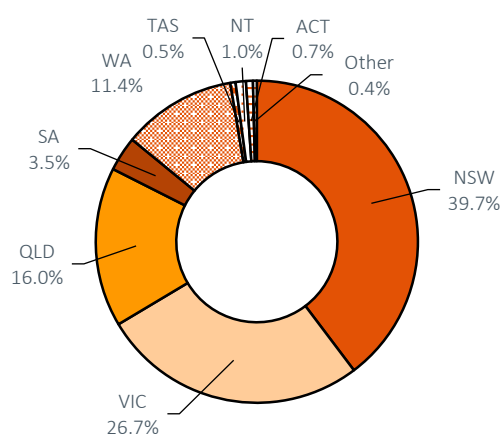
State and Territory trade overview

Australia's exports by State and Territory, balance of payments basis



- In 2017-18, Australia exported \$403.2 billion worth of goods and services
 - Western Australia accounted for 34.7 per cent (or \$139.8 billion) of Australia's total exports
 - Queensland accounted for 22.4 per cent (or \$90.3 billion)
 - New South Wales accounted for 22.2 per cent (or \$89.4 billion)
 - Victoria accounted for 12.8 per cent (or \$51.5 billion)
 - South Australia accounted for 3.9 per cent (or \$15.6 billion)
 - Northern Territory accounted for 1.7 per cent (or \$6.8 billion)
 - Tasmania and the ACT accounted for 1.3 per cent and 0.6 per cent respectively.
 - Unallocated (shown as Other in the chart) accounted for the remaining 0.6 per cent.

Australia's imports by State and Territory, balance of payments basis



- Australia imported \$395.4 billion worth of goods and services in 2017-18
 - New South Wales accounted for 39.7 per cent (or \$157.0 billion) of Australia's total imports
 - Victoria accounted for 26.7 per cent (or \$105.7 billion)
 - Queensland accounted for 16.0 per cent (or \$63.3 billion)
 - Western Australia accounted for 11.4 per cent (or \$45.2 billion)
 - South Australia accounted for 3.5 per cent (or \$13.8 billion)
 - Northern Territory accounted for 1.0 per cent (or \$4.1 billion) – excludes imports of *Natural gas*
 - The ACT and Tasmania accounted for 0.7 per cent and 0.5 per cent respectively.
 - Unallocated (shown as Other in the chart) accounted for the remaining 0.4 per cent.

Box 1: Australia's trade overview in 2017-18

In 2017-18, the balance of trade recorded a surplus of \$7.8 billion, a fall of \$3.0 billion on the surplus of \$10.9 billion recorded in 2016-17.

Australia's goods and services exports increased 7.9 per cent to \$403.2 billion. Since 2012-13, export values have increased by an average of 4.9 per cent per annum. Export volumes grew 4.1 per cent in 2017-18 while export prices increased 3.7 per cent.

In 2017-18, Australia's goods and services imports rose 9.0 per cent to \$395.4 billion (averaging a 3.3 per cent increase since 2012-13). Import volumes rose 7.0 per cent while import prices rose 1.8 per cent.

For more information on Australia's overall trade performance in 2017-18, please refer to the DFAT publication [Composition of Trade, Australia 2017-18](#).

Box 2: Australia's trade by State and Territory current price and chain volume measures

Background

Tables 1 and 2 show exports and imports of goods and services for each State and Territory on a current price value basis and on a chain volume measure basis (which show movements in trade volumes). These data have been sourced from the Australian Bureau of Statistics (ABS) publication, *Australian National Accounts State Accounts* (catalogue 5220.0).

There are some major differences between the aggregate current price data in *Tables 1 to 5* and in the rest of the publication. *Tables 1 to 5* have been compiled on a *balance of payments* basis and include all confidential items of trade (refer to the note on page 4). There are also differences between the methods used to calculate total exports for each State and Territory in *Tables 1 to 5* and in the remaining tables. In particular, total exports for each State and Territory in *Tables 1 to 5* include Australian produced goods and re-exports, which have been derived using pro-rata formulae (see *Explanatory notes*). Adjustments for low-value imports have also applied.

Overview of export volumes and price movements for 2017-18

In 2017-18, export volumes for Australia rose 4.1 per cent. Increases occurred in: Tasmania – up 17.7 per cent; Australian Capital Territory – up 9.2 per cent; Northern Territory – up 6.1 per cent; Western Australia – up 4.3 per cent; Victoria – up 4.2 per cent; New South Wales – up 3.4 per cent and Queensland – up 1.4 per cent. Export volumes for South Australia were down 2.2 per cent.

Prices received for exports, as recorded by implicit price deflators (IPDs), increased for all the States and Territories with the largest increases occurring in the Northern Territory – up 6.5 per cent; Queensland – up 6.4 per cent and Tasmania – up 6.0 per cent.

**TABLE 1: AUSTRALIA'S EXPORTS OF GOODS AND SERVICES
BY STATE AND TERRITORY (a)
BALANCE OF PAYMENTS BASIS
(A\$ million)**

Current prices						
	2015-16	2016-17	2017-18	% share 2017-18	% growth	
					2016-17 to 2017-18	5 year trend
Total exports (b)	319,721	373,740	403,241		7.9	4.9
New South Wales	73,716	83,460	89,355	22.2	7.1	6.5
Victoria	44,868	48,520	51,482	12.8	6.1	6.6
Queensland	64,127	83,711	90,309	22.4	7.9	10.7
South Australia	15,008	15,256	15,602	3.9	2.3	2.9
Western Australia	110,442	130,727	139,849	34.7	7.0	1.1
Tasmania	3,917	4,063	5,071	1.3	24.8	6.0
Northern Territory	5,765	5,988	6,768	1.7	13.0	-7.3
Australian Capital Territory	1,878	2,015	2,230	0.6	10.7	9.9
Unallocated	0	0	2,575	..	..	..
Chain volume measures (c)						
	2015-16	2016-17	2017-18	% share 2017-18	% growth	
					2016-17 to 2017-18	5 year trend
Total exports (b)	354,243	373,740	388,885		4.1	6.0
New South Wales	81,170	83,460	86,317	22.2	3.4	5.0
Victoria	44,856	48,520	50,535	13.0	4.2	5.4
Queensland	78,333	83,711	84,877	21.8	1.4	9.2
South Australia	15,008	15,256	14,922	3.8	-2.2	3.7
Western Australia	122,658	130,727	136,402	35.1	4.3	5.9
Tasmania	4,199	4,063	4,782	1.2	17.7	5.6
Northern Territory	6,204	5,988	6,355	1.6	6.1	-4.8
Australian Capital Territory	1,893	2,015	2,200	0.6	9.2	8.3
Implicit price deflators (IPDs)						
	2015-16	2016-17	2017-18		% growth	
					2016-17 to 2017-18	5 year trend
Total exports (b)	90.3	100.0	103.7		3.7	-1.1
New South Wales	90.8	100.0	103.5		3.5	1.5
Victoria	100.0	100.0	101.9		1.9	1.1
Queensland	81.9	100.0	106.4		6.4	1.4
South Australia	100.0	100.0	104.6		4.6	-0.8
Western Australia	90.0	100.0	102.5		2.5	-4.6
Tasmania	93.3	100.0	106.0		6.0	0.4
Northern Territory	92.9	100.0	106.5		6.5	-2.6
Australian Capital Territory	99.2	100.0	101.4		1.4	1.4

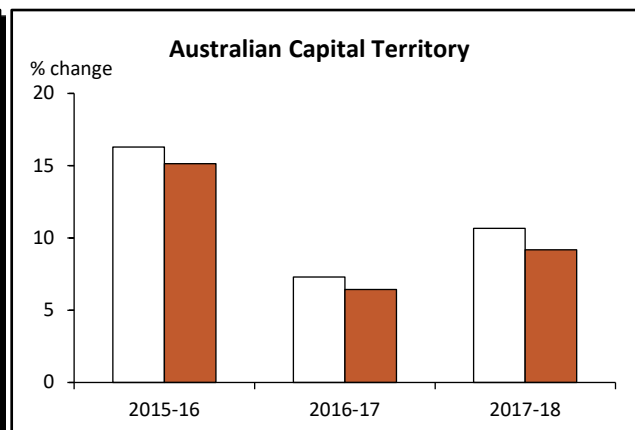
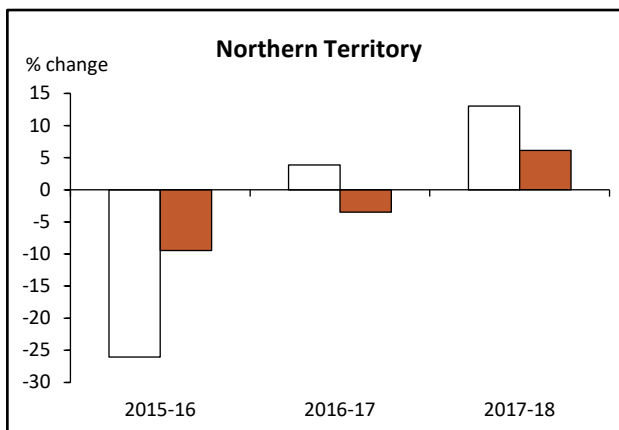
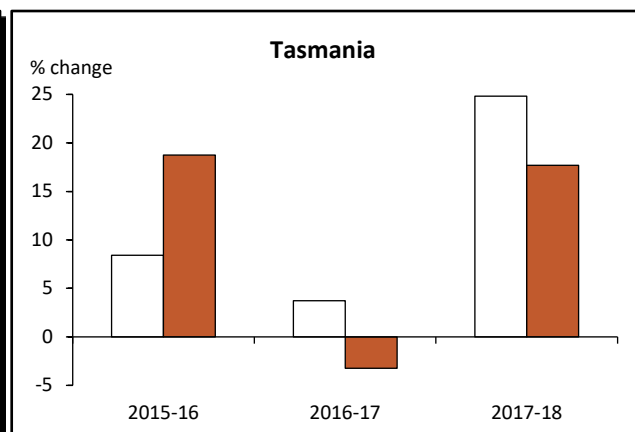
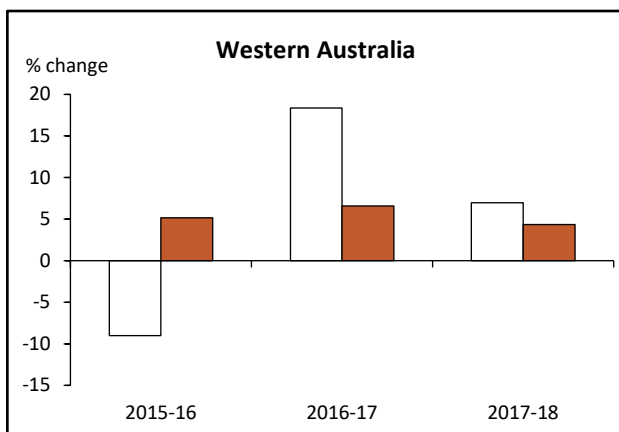
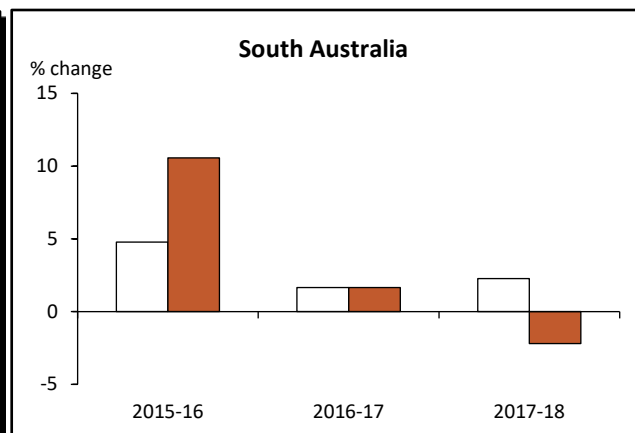
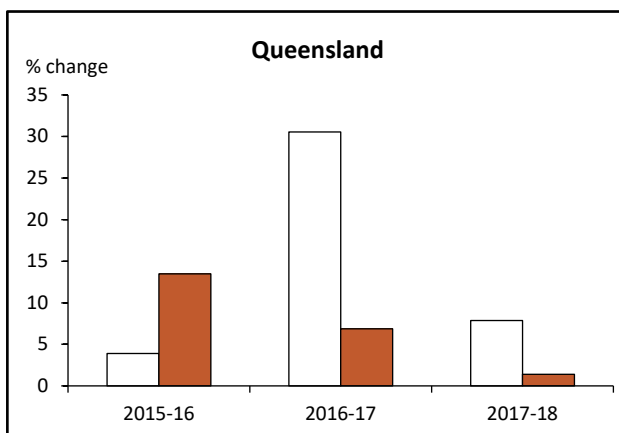
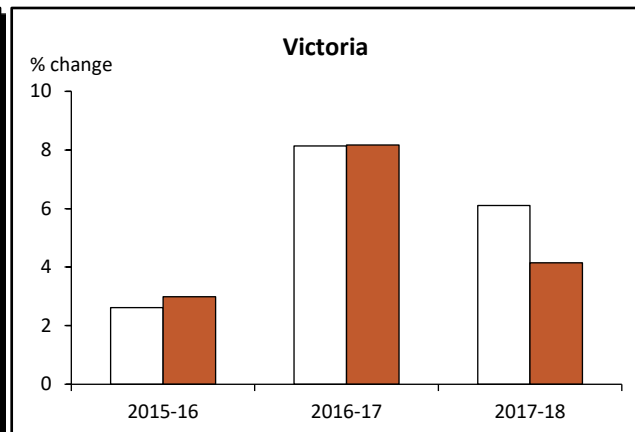
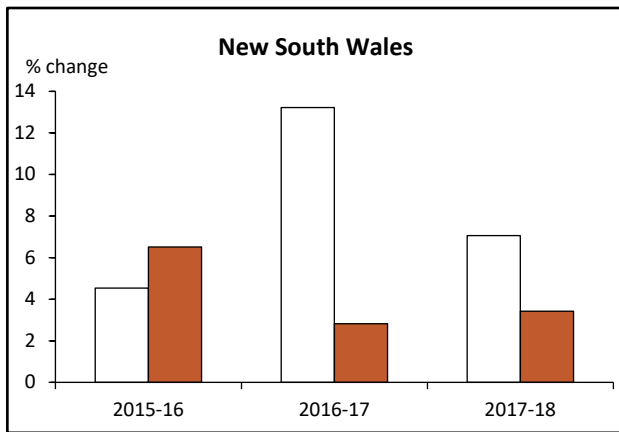
(a) Total exports (includes Australian produced goods and re-exports) for each State/Territory. (b) Includes some confidential and items not included in State and Territory totals. (c) Reference year for chain volume measures is 2016-17.

Based on ABS catalogues 5220.0.

Exports of goods and services by State and Territory

□ Value

■ Volume



**TABLE 2: AUSTRALIA'S IMPORTS OF GOODS AND SERVICES
BY STATE AND TERRITORY
BALANCE OF PAYMENTS BASIS
(A\$ million)**

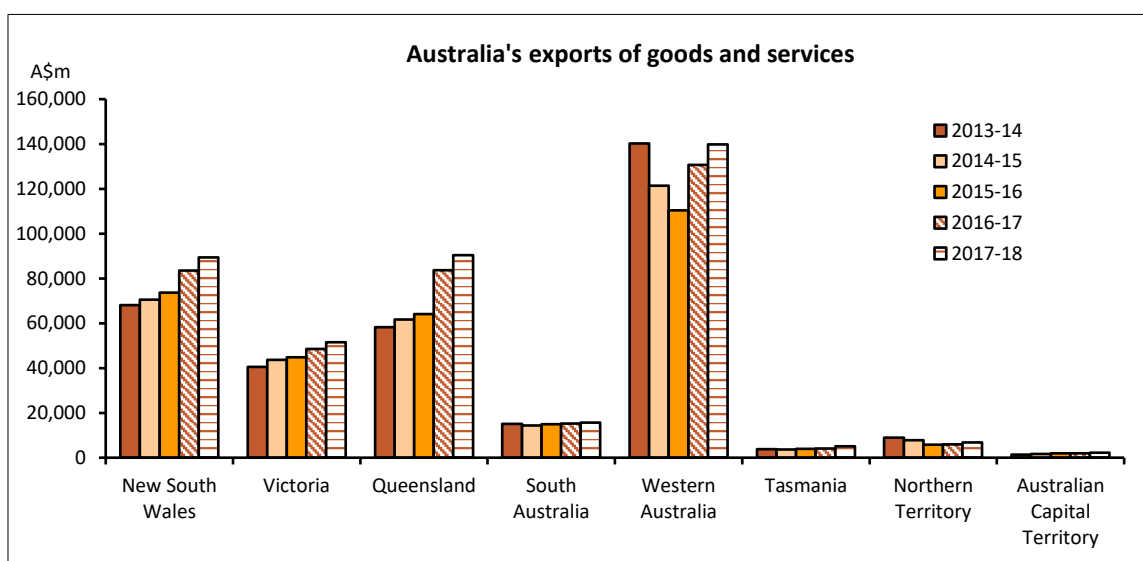
Current prices						
	2015-16	2016-17	2017-18	% share 2017-18	% growth	
					2016-17 to 2017-18	5 year trend
Total imports (a)	357,496	362,889	395,400		9.0	3.3
New South Wales	142,961	146,290	156,994	39.7	7.3	5.7
Victoria	95,337	95,681	105,700	26.7	10.5	5.3
Queensland	51,684	53,802	63,297	16.0	17.6	0.8
South Australia	12,559	13,421	13,754	3.5	2.5	4.6
Western Australia	47,501	45,018	45,220	11.4	0.4	-3.5
Tasmania	1,486	1,705	2,070	0.5	21.4	7.3
Northern Territory	3,806	4,469	4,103	1.0	-8.2	-6.0
Australian Capital Territory	2,163	2,504	2,738	0.7	9.3	6.2
Unallocated	0	0	1,524		..	..
Chain volume measures (b)						
	2015-16	2016-17	2017-18	% share 2017-18	% growth	
					2016-17 to 2017-18	5 year trend
Total imports (a)	346,590	362,889	388,445		7.0	1.9
New South Wales	137,442	146,290	156,300	40.2	6.8	3.9
Victoria	92,440	95,681	104,120	26.8	8.8	3.1
Queensland	50,648	53,802	61,313	15.8	14.0	-0.0
South Australia	12,237	13,421	13,373	3.4	-0.4	3.0
Western Australia	46,791	45,018	43,411	11.2	-3.6	-4.2
Tasmania	1,446	1,705	1,956	0.5	14.7	5.6
Northern Territory	3,565	4,469	3,791	1.0	-15.2	-2.2
Australian Capital Territory	2,072	2,504	2,696	0.7	7.7	2.4
Implicit price deflators (IPDs)						
	2015-16	2016-17	2017-18		% growth	
					2016-17 to 2017-18	5 year trend
Total imports (a)	103.1	100.0	101.8		1.8	1.4
New South Wales	104.0	100.0	100.4		0.4	1.7
Victoria	103.1	100.0	101.5		1.5	2.1
Queensland	102.0	100.0	103.2		3.2	0.8
South Australia	102.6	100.0	102.8		2.8	1.6
Western Australia	101.5	100.0	104.2		4.2	0.8
Tasmania	102.8	100.0	105.8		5.8	1.6
Northern Territory	106.8	100.0	108.2		8.2	-3.9
Australian Capital Territory	104.4	100.0	101.6		1.6	3.7

(a) Includes some confidential and miscellaneous items not included in State and Territory totals. (b) Reference year for chain volume is 2016-17.

Based on ABS catalogues 5220.0.

TABLE 3: AUSTRALIA'S EXPORTS BY STATE AND TERRITORY
BALANCE OF PAYMENTS BASIS
(A\$ million)

Goods							
						% growth	
	2013-14	2014-15	2015-16	2016-17	2017-18	% share 2017-18	5 year trend
Total merchandise exports (a)	273,820	255,464	244,029	291,464	315,193		3.9
New South Wales	42,289	42,871	42,572	49,574	52,913	16.8	4.8
Victoria	25,822	26,278	26,147	27,387	29,166	9.3	3.8
Queensland	47,856	50,226	51,685	70,413	77,243	24.5	11.5
South Australia	12,560	11,613	11,841	11,700	12,281	3.9	1.2
Western Australia	133,780	114,469	103,504	123,881	133,188	42.3	1.0
Tasmania	3,285	3,025	3,238	3,256	4,162	1.3	4.5
Northern Territory	8,226	6,963	5,022	5,226	6,056	1.9	-8.2
Australian Capital Territory	3	18	20	27	21	0.0	41.7
Unallocated	-1	1	0	0	163	0.1	..
Services							
						% growth	
	2013-14	2014-15	2015-16	2016-17	2017-18	% share 2017-18	5 year trend
Total services exports	62,502	69,210	75,692	82,276	88,048		9.0
New South Wales	25,771	27,642	31,144	33,886	36,442	41.4	9.4
Victoria	14,749	17,447	18,721	21,133	22,316	25.3	10.8
Queensland	10,414	11,503	12,442	13,298	13,066	14.8	6.8
South Australia	2,504	2,709	3,167	3,556	3,321	3.8	9.8
Western Australia	6,399	6,893	6,938	6,846	6,661	7.6	1.9
Tasmania	485	588	679	807	909	1.0	14.4
Northern Territory	748	831	743	762	712	0.8	1.1
Australian Capital Territory	1,432	1,597	1,858	1,988	2,209	2.5	9.7
Other	0	0	0	0	2,412	2.7	..



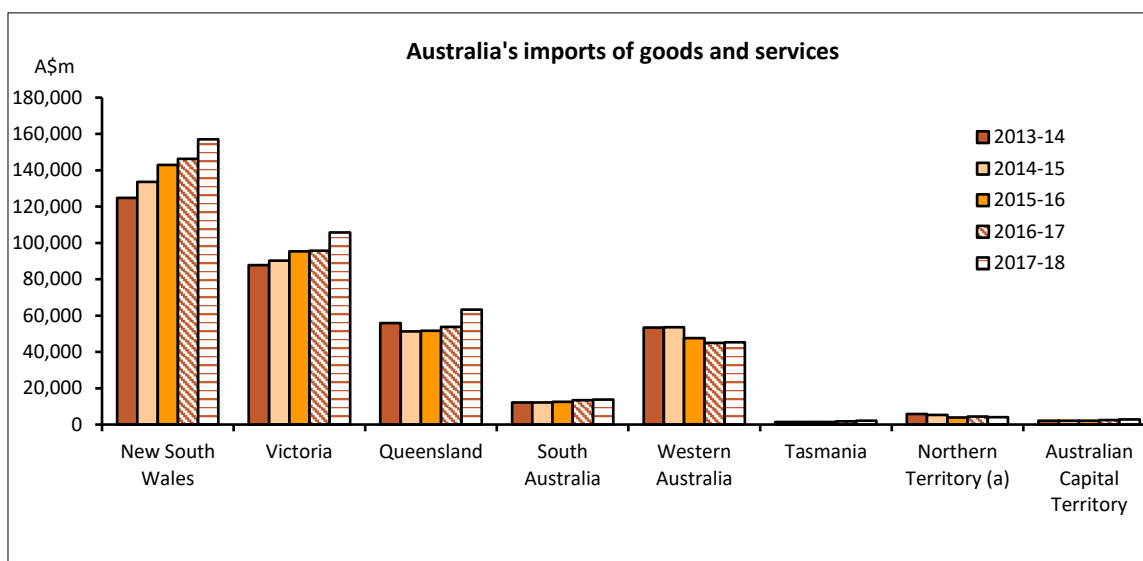
(a) Includes some confidential and miscellaneous items not included in State and Territory totals.

Based on ABS catalogues 5220.0 and 5302.0.

TABLE 4: AUSTRALIA'S IMPORTS BY STATE AND TERRITORY
BALANCE OF PAYMENTS BASIS
(A\$ million)

Goods							
						% growth	
	2013-14	2014-15	2015-16	2016-17	2017-18	% share 2017-18	5 year trend
Total merchandise imports (b)	263,785	268,719	271,563	277,833	302,372		3.2
New South Wales	93,685	101,740	108,713	110,813	118,637	39.2	5.8
Victoria	69,756	70,934	74,747	75,347	83,472	27.6	5.2
Queensland	43,601	39,813	39,398	41,742	50,125	16.6	0.4
South Australia	9,082	8,915	9,225	9,913	10,162	3.4	4.5
Western Australia	41,476	41,667	35,235	34,816	34,788	11.5	-3.7
Tasmania	987	992	994	1,179	1,499	0.5	8.6
Northern Territory (a)	5,013	4,460	3,065	3,798	3,381	..	..
Australian Capital Territory	184	198	187	226	265	0.1	6.8
Unallocated	1	0	-1	-1	43	0.0	..

Services							
						% growth	
	2013-14	2014-15	2015-16	2016-17	2017-18	% share 2017-18	5 year trend
Total services imports (b)	79,372	80,725	85,933	85,056	93,028		3.9
New South Wales	31,008	31,809	34,248	35,477	38,357	41.2	5.2
Victoria	17,965	19,229	20,590	20,334	22,228	23.9	5.3
Queensland	12,264	11,387	12,286	12,060	13,172	14.2	2.1
South Australia	3,035	3,215	3,334	3,508	3,592	3.9	5.0
Western Australia	11,902	11,946	12,266	10,202	10,432	11.2	-2.6
Tasmania	483	487	492	526	571	0.6	4.4
Northern Territory	761	812	741	671	722	0.8	0.2
Australian Capital Territory	1,954	1,840	1,976	2,278	2,473	2.7	6.1
Other	0	0	0	0	1,481	1.6	..



(a) Excludes imports of *Natural gas* from December 2013 onwards. (b) Includes some confidential and miscellaneous items not included in State and Territory totals.

Based on ABS catalogues 5220.0 and 5302.0.

TABLE 5: AUSTRALIA'S TRADE BY STATE AND TERRITORY
BALANCE OF PAYMENTS BASIS
 (percentage change)

State/Territory	2013-14	2014-15	2015-16	2016-17	2017-18
Goods exports					
Total goods exports	10.0	-6.7	-4.5	19.4	8.1
New South Wales	0.7	1.4	-0.7	16.4	6.7
Victoria	11.1	1.8	-0.5	4.7	6.5
Queensland	4.7	5.0	2.9	36.2	9.7
South Australia	15.9	-7.5	2.0	-1.2	5.0
Western Australia	15.2	-14.4	-9.6	19.7	7.5
Tasmania	6.2	-7.9	7.0	0.6	27.8
Northern Territory	4.9	-15.4	-27.9	4.1	15.9
Australian Capital Territory	-57.1	500.0	11.1	35.0	-22.2
Services exports					
Total services exports	8.3	10.7	9.4	8.7	7.0
New South Wales	9.7	7.3	12.7	8.8	7.5
Victoria	7.9	18.3	7.3	12.9	5.6
Queensland	7.6	10.5	8.2	6.9	-1.7
South Australia	13.9	8.2	16.9	12.3	-6.6
Western Australia	5.4	7.7	0.7	-1.3	-2.7
Tasmania	-2.0	21.2	15.5	18.9	12.6
Northern Territory	14.4	11.1	-10.6	2.6	-6.6
Australian Capital Territory	-1.3	11.5	16.3	7.0	11.1
Goods and services exports					
Total goods and services exports	9.7	-3.5	-1.5	16.9	7.9
New South Wales	4.0	3.6	4.5	13.2	7.1
Victoria	9.9	7.8	2.6	8.1	6.1
Queensland	5.2	5.9	3.9	30.5	7.9
South Australia	15.6	-4.9	4.8	1.7	2.3
Western Australia	14.7	-13.4	-9.0	18.4	7.0
Tasmania	5.0	-4.2	8.4	3.7	24.8
Northern Territory	5.6	-13.1	-26.0	3.9	13.0
Australian Capital Territory	-1.6	12.5	16.3	7.3	10.7
Goods imports					
Total goods imports	5.0	1.9	1.1	2.3	8.8
New South Wales	4.9	8.6	6.9	1.9	7.1
Victoria	12.9	1.7	5.4	0.8	10.8
Queensland	-7.7	-8.7	-1.0	5.9	20.1
South Australia	14.7	-1.8	3.5	7.5	2.5
Western Australia	5.0	0.5	-15.4	-1.2	-0.1
Tasmania	5.4	0.5	0.2	18.6	27.1
Northern Territory	13.0	-11.0	-31.3	23.9	-11.0
Australian Capital Territory	-1.6	7.6	-5.6	20.9	17.3
Services imports					
Total services imports	5.6	1.7	6.5	-1.0	9.4
New South Wales	4.7	2.6	7.7	3.6	8.1
Victoria	6.3	7.0	7.1	-1.2	9.3
Queensland	7.0	-7.2	7.9	-1.8	9.2
South Australia	8.5	5.9	3.7	5.2	2.4
Western Australia	3.7	0.4	2.7	-16.8	2.3
Tasmania	8.3	0.8	1.0	6.9	8.6
Northern Territory	17.8	6.7	-8.7	-9.4	7.6
Australian Capital Territory	7.5	-5.8	7.4	15.3	8.6
Goods and services imports					
Total goods and services imports	5.1	1.8	2.3	1.5	9.0
New South Wales	4.8	7.1	7.0	2.3	7.3
Victoria	11.5	2.8	5.7	0.4	10.5
Queensland	-4.8	-8.4	0.9	4.1	17.6
South Australia	13.1	0.1	3.5	6.9	2.5
Western Australia	4.7	0.4	-11.4	-5.2	0.4
Tasmania	6.4	0.6	0.5	14.7	21.4
Northern Territory	13.6	-8.7	-27.8	17.4	-8.2
Australian Capital Territory	6.7	-4.7	6.1	15.8	9.3

Based on ABS catalogues 5220.0 and 5302.0.

Section 2

New South Wales



Australian Government

Department of Foreign Affairs and Trade

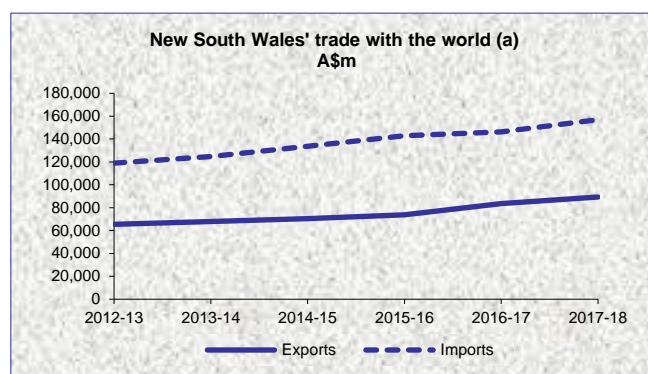
NEW SOUTH WALES



Recent economic indicators:

	2016-17	2017-18
Real Gross State Product growth (%):	3.1	2.6
Real GSP per head growth (%):	1.4	1.0
GSP (current prices) (A\$m):	578,518	604,414
Proportion of Australian GDP (%):	32.8	32.7
Estimated resident population (June):	7,867,052	7,955,901
Change in real final demand (%):	3.4	3.4
Unemployment rate (%):	5.0	4.8

Goods and services trade:



New South Wales' trade, 2017-18 (a):

	A\$m		
	Goods	Services	Total
Exports:	52,913	36,442	89,355
Imports:	118,637	38,357	156,994
Balance:	-65,724	-1,915	-67,639
<i>% Share of Australian trade</i>			
Exports:	16.8	42.6	22.3
Imports:	39.2	41.9	39.9
<i>Average annual goods and services export growth over the last 5 years:</i>			
			6.5%

Goods trade#:

New South Wales' major exports, 2017-18 (b):

	A\$m
Coal	16,974
Copper ores & concentrates	2,515
Aluminium	1,680
Gold	1,464
Beef, f.c.f.	1,455
Refined petroleum	1,343
Medicaments (incl veterinary)	1,277
Edible products & preparations, nes	1,202
Meat (excl beef), f.c.f.	942
Medical instruments (incl veterinary)	919

New South Wales' major imports, 2017-18:

	A\$m
Telecom equipment & parts	10,617
Refined petroleum	8,768
Passenger motor vehicles	7,995
Computers	6,826
Medicaments (incl veterinary)	6,529
Pharm products (excl medicaments)	3,016
Goods vehicles	2,564
Medical instruments (incl veterinary)	2,469
Misc manufactured articles, nes	1,997
Electrical machinery & parts, nes	1,629
<i>^Mainly Orthopaedic appliances.</i>	

New South Wales' major export destinations, 2017-18 (b):

	A\$m	% Share
Japan	12,230	23.1
China	8,754	16.5
Republic of Korea	3,864	7.3
Taiwan	2,963	5.6
United States	2,743	5.2

New South Wales' major import sources, 2017-18:

	A\$m	% Share
China	31,371	26.4
United States	12,696	10.7
Japan	7,252	6.1
Germany	6,473	5.5
Republic of Korea	6,133	5.2

Services trade:

New South Wales' major exports, 2017-18:

	A\$m	% Share
Education-related travel	12,180	33.4
Personal travel excluding education	7,279	20.0
Professional & management consulting	3,570	9.8

New South Wales' major imports, 2017-18:

	A\$m	% Share
Personal travel excluding education	14,455	37.7
Professional & management consulting	4,626	12.1
Charges for the use of intellectual propi	3,428	8.9

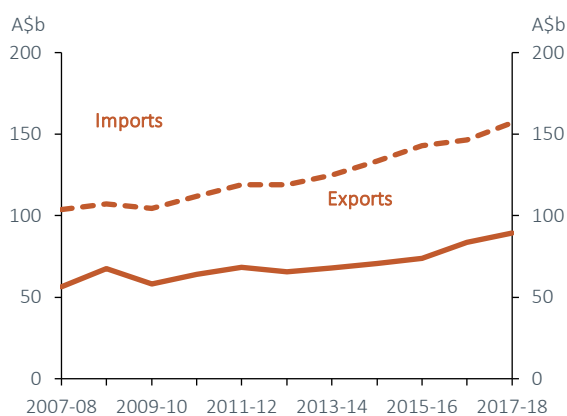
Compiled by the Statistics Section DFAT using latest published ABS data.

(a) Balance of payments basis, with the exception of goods exports which are based on recorded trade. (b) Australian produced. #May exclude some confidential items of trade.

Based on DFAT STARS database and ABS catalogues 3101.0, 5220.0, 5368.0, 5368.0.55.003/4 and 6202.0.

New South Wales' trade highlights – 2017-18

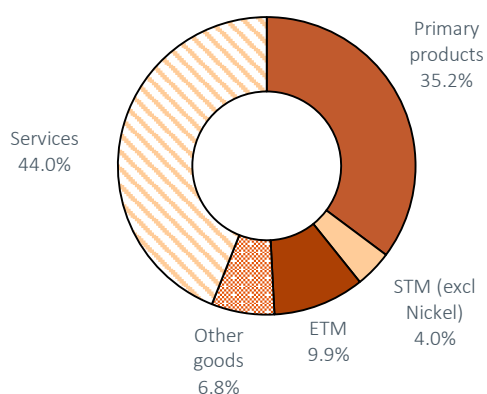
Trade in goods and services, balance of payments basis



Based on ABS catalogues 5220.0 and 5302.0.

- In 2017-18, the value of exports increased 7.1 per cent to \$89.4 billion
 - export volumes rose 3.4 per cent while export prices increased by 3.5 per cent.
- The value of imports increased 7.3 per cent to \$157.0 billion
 - import volumes increased 6.8 per cent while import prices rose 0.4 per cent.

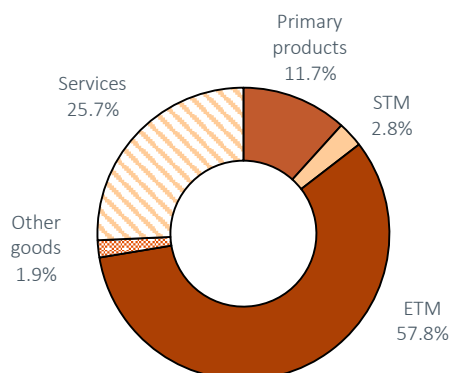
Exports by broad category¹



Based on DFAT STARS database and ABS catalogue 55368.0.55.003.

- *Primary products* increased 6.5 per cent to \$29.9 billion
 - *Fuels* rose 11.1 per cent to \$18.4 billion.
- *STM (excl Nickel)* rose 12.3 per cent to \$3.4 billion.
- *ETM* increased 6.8 per cent to \$8.4 billion.
- *Other goods* rose 15.7 per cent to \$5.8 billion.
- *Services* rose 10.3 per cent to \$37.4 billion.

Imports by broad category¹



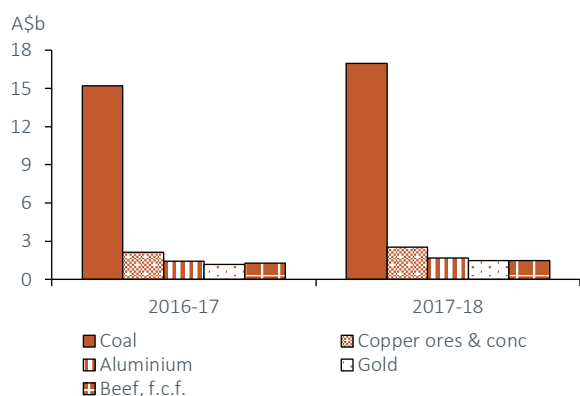
Based on DFAT STARS database and ABS catalogue 55368.0.55.003.

- *Primary products* increased 11.1 per cent to \$17.7 billion
 - *Fuels* rose 21.1 per cent to \$9.3 billion.
- *STM* rose 2.0 per cent to \$4.3 billion.
- *ETM* increased 7.8 per cent to \$87.6 billion.
- *Other goods* fell 13.3 per cent to \$2.9 billion.
- *Services* increased 9.9 per cent to \$39.0 billion.

¹ Goods (merchandise) trade is published on a recorded trade basis, Services on a balance of payments basis.

Composition of New South Wales' trade

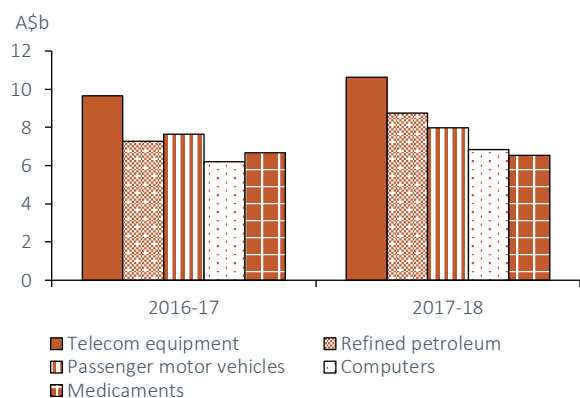
Merchandise exports



Based on ABS trade data on the DFAT STARS database.

- New South Wales' major export commodities in 2017-18 were
 - Coal – up 11.6 per cent to \$17.0 billion
 - Copper ores & concentrates – up 17.8 per cent to \$2.5 billion
 - Aluminium – up 17.0 per cent to \$1.7 billion
 - Gold – up 25.5 per cent to \$1.5 billion
 - Beef, f.c.f. – up 13.5 per cent to \$1.5 billion.

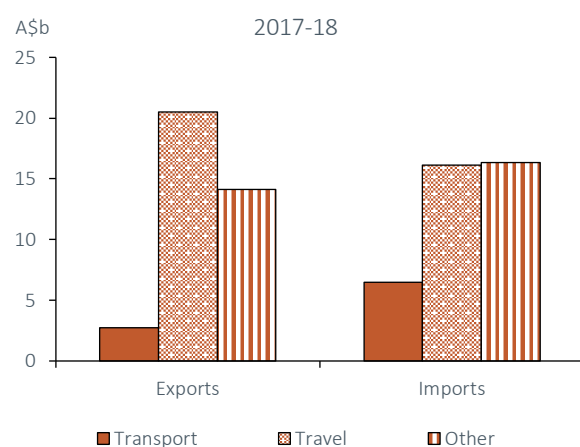
Merchandise imports



Based on ABS trade data on the DFAT STARS database.

- In 2017-18, New South Wales' major import commodities were
 - Telecom equipment & parts – up 9.8 per cent to \$10.6 billion
 - Refined petroleum – up 20.6 per cent to \$8.8 billion
 - Passenger motor vehicles – up 4.4 per cent to \$8.0 billion
 - Computers – up 10.2 per cent to \$6.8 billion.
 - Medicaments (incl veterinary) – down 2.0 per cent to \$6.5 billion.

Services trade



Based on ABS catalogue 55368.0.55.003.

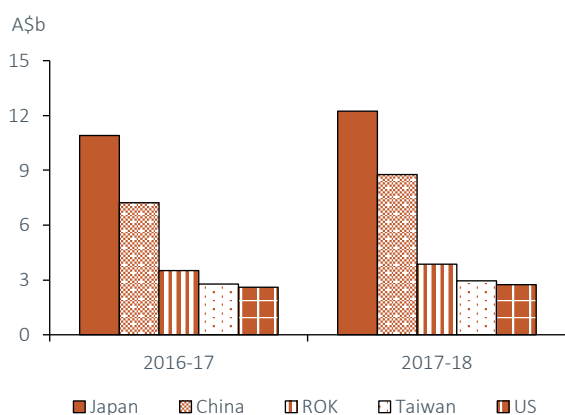
- Services exports increased 10.3 per cent to \$37.4 billion in 2017-18
 - Transport services exports increased 3.0 per cent to \$2.8 billion
 - Travel services rose 9.6 per cent to \$20.5 billion
 - Other services² increased 13.0 per cent to \$14.1 billion.
- In 2017-18, Services imports rose 9.9 per cent to \$39.0 billion
 - Transport services imports increased 7.5 per cent to \$6.5 billion
 - Travel services rose 10.0 per cent to \$16.1 billion
 - Other services² increased 11.2 per cent to \$16.0 billion.

² Other services consists of services such as: Construction; Insurance & pension; Financial; Intellectual property charges; Telecommunications, computer & information; Other business services; Personal, cultural & recreational; and Government services. It excludes Manufacturing services on physical inputs owned by others and Maintenance & repair services nie.

Direction of New South Wales' merchandise trade

- China was New South Wales' largest two-way merchandise trading partner in 2017-18, accounting for 25.1 per cent (\$40.1 billion) of total trade.
- Japan (\$19.5 billion) was the second largest, followed by the United States (\$15.4 billion), the Republic of Korea (\$10.0 billion) and Germany (\$6.6 billion).

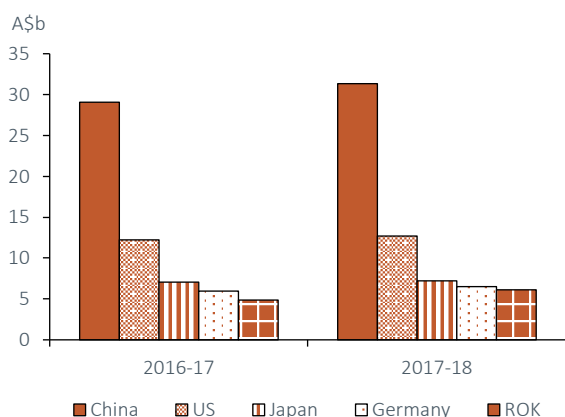
Major export destinations



- New South Wales' major export markets in 2017-18 were
 - Japan – up 12.1 per cent to \$12.2 billion
 - China – up 21.2 per cent to \$8.8 billion
 - Republic of Korea – up 10.4 per cent to \$3.9 billion
 - Taiwan – up 7.2 per cent to \$3.0 billion
 - United States – up 5.7 per cent to \$2.7 billion.

Based on ABS trade data on the DFT STARS database.

Major import sources



- In 2017-18, New South Wales' major import sources were
 - China – up 7.8 per cent to \$31.4 billion
 - United States – up 3.7 per cent to \$12.7 billion
 - Japan – up 2.8 per cent to \$7.3 billion
 - Germany – up 8.0 per cent to \$6.5 billion
 - Republic of Korea – up 26.0 to \$6.1 billion.

Based on ABS trade data on the DFT STARS database.

TABLE 6: NEW SOUTH WALES, EXPORTS BY BROAD CATEGORY
(A\$ million)

						% growth	
						2016-17 to 2017-18	5 year trend
	2013-14	2014-15	2015-16	2016-17	2017-18		
Merchandise exports (a)							
Total merchandise exports	36,599	37,032	36,194	44,080	47,608	8.0	5.2
Primary products	24,367	24,463	22,857	28,101	29,922	6.5	3.8
Unprocessed food	1,382	1,221	1,423	2,490	1,460	-41.4	-0.3
Processed food	3,253	4,104	4,385	4,440	5,106	15.0	11.6
Minerals	2,780	3,213	2,882	2,795	3,449	23.4	3.1
Fuels	14,980	14,233	12,599	16,549	18,383	11.1	3.8
Other primary	1,971	1,693	1,567	1,827	1,524	-16.6	-5.7
Manufactures	9,180	9,764	9,926	10,958	11,875	8.4	4.8
STM (excl Nickel)	2,693	3,134	2,609	3,058	3,435	12.3	5.1
ETM	6,487	6,630	7,318	7,901	8,441	6.8	4.7
Other	3,052	2,805	3,411	5,021	5,811	15.7	16.5
Services exports (b)							
Total services exports	25,771	27,642	31,144	33,886	37,391	10.3	9.8
Manufacturing services	0	0	0	0	0	..	..
Maintenance & repair	25	20	14	16	14	-12.5	-9.5
Transport	2,202	2,261	2,453	2,680	2,761	3.0	6.0
Travel	13,334	14,566	16,706	18,723	20,524	9.6	11.7
Other	10,210	10,795	11,971	12,467	14,092	13.0	8.0
Total goods & services exports	62,370	64,674	67,338	77,966	84,999	9.0	7.1
Percentage distribution							
Merchandise exports (a)							
Total merchandise exports	58.7	57.3	53.7	56.5	56.0		
Primary products	39.1	37.8	33.9	36.0	35.2		
Unprocessed food	2.2	1.9	2.1	3.2	1.7		
Processed food	5.2	6.3	6.5	5.7	6.0		
Minerals	4.5	5.0	4.3	3.6	4.1		
Fuels	24.0	22.0	18.7	21.2	21.6		
Other primary	3.2	2.6	2.3	2.3	1.8		
Manufactures	14.7	15.1	14.7	14.1	14.0		
STM (excl Nickel)	4.3	4.8	3.9	3.9	4.0		
ETM	10.4	10.3	10.9	10.1	9.9		
Other	4.9	4.3	5.1	6.4	6.8		
Services exports (b)							
Total services exports	41.3	42.7	46.3	43.5	44.0		
Manufacturing services	na	na	na	na	na		
Maintenance & repair	0.0	0.0	0.0	0.0	0.0		
Transport	3.5	3.5	3.6	3.4	3.2		
Travel	21.4	22.5	24.8	24.0	24.1		
Other	16.4	16.7	17.8	16.0	16.6		
Total goods & services exports	100.0	100.0	100.0	100.0	100.0		

(a) Recorded trade basis, Australian produced goods. (b) Balance of payments basis.

Based on DFAT STARS database and ABS catalogue 5368.0.55.003.

TABLE 7: NEW SOUTH WALES, IMPORTS BY BROAD CATEGORY
(A\$ million)

						% growth	
						2016-17 to 2017-18	5 year trend
	2013-14	2014-15	2015-16	2016-17	2017-18		
Merchandise imports (a)							
Total merchandise imports	89,293	96,515	104,391	104,830	112,556	7.4	5.8
Primary products	15,234	16,283	15,924	15,965	17,734	11.1	3.1
Unprocessed food	650	748	799	851	805	-5.4	8.2
Processed food	5,700	6,289	7,153	6,807	6,906	1.5	7.3
Minerals	54	59	89	98	132	34.5	19.0
Fuels	8,382	8,661	7,303	7,669	9,284	21.1	-0.6
Other primary	448	527	580	541	606	12.2	9.3
Manufactures	71,370	77,672	85,382	85,545	91,945	7.5	6.4
STM	3,579	3,846	4,363	4,219	4,303	2.0	3.6
ETM	67,790	73,826	81,019	81,326	87,642	7.8	6.6
Other	2,690	2,560	3,086	3,320	2,877	-13.3	4.3
Services imports (b)							
Total services imports	31,008	31,809	34,248	35,477	38,974	9.9	5.4
Manufacturing services	0	0	0	0	0	..	..
Maintenance & repair	478	191	254	412	392	-4.9	-2.2
Transport	5,689	5,817	6,109	6,028	6,479	7.5	2.1
Travel	12,578	12,632	13,769	14,676	16,138	10.0	6.1
Other	12,263	13,169	14,116	14,361	15,965	11.2	6.6
Total goods & services import:	120,301	128,324	138,639	140,307	151,530	8.0	5.7
Percentage distribution							
Merchandise imports (a)							
Total merchandise imports	74.2	75.2	75.3	74.7	74.3		
Primary products	12.7	12.7	11.5	11.4	11.7		
Unprocessed food	0.5	0.6	0.6	0.6	0.5		
Processed food	4.7	4.9	5.2	4.9	4.6		
Minerals	0.0	0.0	0.1	0.1	0.1		
Fuels	7.0	6.7	5.3	5.5	6.1		
Other primary	0.4	0.4	0.4	0.4	0.4		
Manufactures	59.3	60.5	61.6	61.0	60.7		
STM	3.0	3.0	3.1	3.0	2.8		
ETM	56.4	57.5	58.4	58.0	57.8		
Other	2.2	2.0	2.2	2.4	1.9		
Services imports (b)							
Total services imports	25.8	24.8	24.7	25.3	25.7		
Manufacturing services	na	na	na	na	na		
Maintenance & repair	0.4	0.1	0.2	0.3	0.3		
Transport	4.7	4.5	4.4	4.3	4.3		
Travel	10.5	9.8	9.9	10.5	10.7		
Other	10.2	10.3	10.2	10.2	10.5		
Total goods & services import:	100.0	100.0	100.0	100.0	100.0		

(a) Recorded trade basis, Australian produced goods. (b) Balance of payments basis.

Based on DFAT STARS database and ABS catalogue 5368.0.55.003.

TABLE 8: NEW SOUTH WALES
TOP 20 MERCHANDISE EXPORT AND IMPORT COMMODITIES (a)
(A\$ million)

						% growth		
Rank	SITC	Commodity	2015-16	2016-17	2017-18	2016-17 to %	2017-18 5 year trend	
Merchandise exports (b)								
Total merchandise exports			36,194	44,080	47,608	8.0	5.2	
1	321	Coal	11,485	15,205	16,974	35.7	11.6	4.8
2	283	Copper ores & concentrates	2,250	2,135	2,515	5.3	17.8	2.8
3	684	Aluminium	1,191	1,436	1,680	3.5	17.0	3.9
4	971	Gold	859	1,166	1,464	3.1	25.5	56.8
5	011	Beef, f.c.f.	1,563	1,283	1,456	3.1	13.5	8.9
6	334	Refined petroleum	1,070	1,282	1,343	2.8	4.8	-2.5
7	542	Medicaments (incl veterinary)	1,008	1,269	1,277	2.7	0.6	13.3
8	098	Edible products & preparations, nes	812	978	1,202	2.5	22.8	57.0
9	012	Meat (excl beef), f.c.f.	657	740	942	2.0	27.3	13.6
10	872	Medical instruments (incl veterinary)	778	1,051	919	1.9	-12.5	9.4
11	268	Wool & other animal hair (incl tops)	584	675	872	1.8	29.2	7.1
12	899	Misc manufactured articles, nes	761	720	790	1.7	9.8	8.8
13	112	Alcoholic beverages	526	532	543	1.1	1.9	2.6
14	641	Paper & paperboard	504	475	519	1.1	9.4	8.3
15	041	Wheat	453	1,190	491	1.0	-58.7	-8.5
16	287	Other ores & concentrates	237	267	439	0.9	64.6	6.0
17	764	Telecom equipment & parts	291	386	418	0.9	8.2	11.7
18	592	Starches, inulin & wheat gluten	348	353	386	0.8	9.2	5.4
19	054	Vegetables, f.c.f.	383	549	352	0.7	-35.9	31.0
20	288	Non-ferrous waste & scrap	274	286	351	0.7	22.9	4.1
	988	Confidential items of trade	2,282	3,511	3,971	..	..	..
Merchandise imports								
Total merchandise imports			104,391	104,830	112,556	7.4	5.8	
1	764	Telecom equipment & parts	9,151	9,666	10,617	22.3	9.8	8.2
2	334	Refined petroleum	6,902	7,272	8,768	18.4	20.6	13.3
3	781	Passenger motor vehicles	7,565	7,657	7,995	16.8	4.4	8.0
4	752	Computers	5,630	6,195	6,826	14.3	10.2	4.7
5	542	Medicaments (incl veterinary)	6,869	6,665	6,529	13.7	-2.0	-0.8
6	541	Pharm products (excl medicaments)	2,268	2,715	3,016	6.3	11.1	15.5
7	782	Goods vehicles	2,012	2,230	2,564	5.4	15.0	10.8
8	872	Medical instruments (incl veterinary)	2,238	2,265	2,469	5.2	9.0	10.7
9	899	Misc manufactured articles, nes	1,934	2,026	1,997	4.2	-1.4	7.5
10	778	Electrical machinery & parts, nes	1,534	1,490	1,629	3.4	9.3	8.2
11	821	Furniture, mattresses & cushions	1,587	1,396	1,622	3.4	16.2	9.0
12	098	Edible products & preparations, nes	1,824	1,674	1,606	3.4	-4.1	6.1
13	761	Monitors, projectors & TVs	1,401	1,373	1,561	3.3	13.8	5.4
14	553	Perfumery & cosmetics (excl soap)	1,208	1,207	1,405	3.0	16.5	10.5
15	874	Measuring & analysing instruments	1,465	1,237	1,387	2.9	12.2	3.9
16	894	Prams, toys, games & sporting goods	1,438	1,411	1,383	2.9	-2.0	7.8
17	893	Plastic articles, nes	1,173	1,026	1,274	2.7	24.2	8.2
18	751	Office machines	1,533	1,343	1,218	2.6	-9.3	-3.4
19	775	Household-type equipment, nes	1,262	1,222	1,179	2.5	-3.5	8.1
20	845	Other textile clothing	1,071	1,067	1,093	2.3	2.5	7.6
	988	Confidential items of trade	2,508	2,760	2,653	..	..	..

(a) The ranking of commodities excludes some confidential items of trade. (b) Australian produced. (c) Mainly *Orthopaedic appliance*
Based on ABS data on DFAT STARS database.

TABLE 9: NEW SOUTH WALES, EXPORTS OF SERVICES
BY TYPE OF ACTIVITY (a)
(A\$ million)

Type of activity	2015-16	2016-17	2017-18	% growth	
				2016-17 to 2017-18	5 year trend
Manufacturing services on physical inputs owned by	0	0	0	..	..
Maintenance & repair services nie	14	16	14	-12.5	-9.5
Transport	2,453	2,680	2,761	3.0	6.0
Passenger (b)	1,124	1,168	1,232	5.5	4.9
Freight	53	55	57	3.6	1.1
Other	932	999	1,009	1.0	6.2
Postal & courier services (c)	344	458	463	1.1	9.5
Travel	16,706	18,723	20,524	9.6	11.7
Business	1,119	1,181	1,065	-9.8	4.5
Personal	15,587	17,542	19,459	10.9	12.2
Education-related	8,715	10,304	12,180	18.2	14.7
Other	6,872	7,238	7,279	0.6	8.8
Construction	84	362	667	84.3	116.1
Insurance & Pension services	249	219	249	13.7	4.3
Direct insurance	92	85	88	3.5	0.6
Reinsurance	27	15	32	113.3	26.6
Auxiliary services	116	110	119	8.2	5.0
Pension services	14	9	10	11.1	-4.2
Standardised guarantee services	0	0	0	..	..
Financial Services	3,172	2,853	3,315	16.2	8.3
Charges for the use of intellectual property nie	501	514	499	-2.9	7.9
Licences to reproduce/distribute computer services	246	221	250	13.1	6.8
Licences to reproduce/distribute audiovisual services	0	0	0	..	..
Outcomes of research & development	39	51	58	13.7	18.1
Franchise & trademarks licensing fees	4	10	15	50.0	-12.9
Other charges for the use of intellectual property	212	232	176	-24.1	9.6
Telecommunication, computer & information	1,895	2,224	2,740	23.2	14.0
Telecommunication services	148	129	124	-3.9	-11.5
Computer & Information services	1,747	2,095	2,616	24.9	16.9
Computer services	1,462	1,787	2,046	14.5	15.0
Information services	151	196	369	88.3	39.7
Other services	134	112	201	79.5	13.2
Other business services	5,720	5,944	6,227	4.8	4.6
Research & development services	315	245	328	33.9	-3.4
Professional & management consulting services	3,395	3,246	3,570	10.0	2.1
Legal, accounting, management consulting, public relations & other professional services	2,629	2,767	3,262	17.9	4.3
Advertising, market research & public opinion polling	766	479	308	-35.7	-10.6
Technical, trade-related & other business services	2,010	2,453	2,329	-5.1	10.5
Architectural, engineering, scientific & other technical services	391	368	368	0.0	-0.4
Waste treatment & de-pollution, agricultural & mining services	18	38	35	-7.9	..
Operational leasing services	np	np	np	..	..
Trade-related commission services	np	np	np	..	..
Other business services nie	888	1,244	1,054	-15.3	28.0
Personal, cultural, & recreation services	280	277	323	16.6	2.5
Audiovisual & related services	107	140	149	6.4	6.4
Other personal, cultural & recreational services	173	137	174	27.0	-0.4
Government goods & services nie	70	74	72	-2.7	-0.6
Total services exports	31,144	33,886	37,391	10.3	9.8

(a) Cells in this table may have been perturbed to protect confidentiality. (b) *Passenger services* includes *Agency fees & commission for air transport*. (c) *Postal & courier services* includes *Indirect commissions for sea transport*.

Based on ABS catalogue 5368.0.55.003/4. Refer to the section on Data sources in the **Explanatory notes**.

**TABLE 10: NEW SOUTH WALES, IMPORTS OF SERVICES
BY TYPE OF ACTIVITY (a)
(A\$ million)**

Type of activity	2015-16	2016-17	2017-18	% growth	
				2016-17 to 2017-18	5 year trend
Manufacturing services on physical inputs owned by	0	0	0	..	..
Maintenance & repair services nie	254	412	392	-4.9	-2.2
Transport	6,109	6,028	6,479	7.5	2.1
Passenger (b)	2,489	2,630	2,763	5.1	0.4
Freight	3,190	2,951	3,348	13.5	2.6
Other	398	419	334	-20.3	12.5
Postal & courier services (c)	32	28	34	21.4	6.4
Travel	13,769	14,676	16,138	10.0	6.1
Business	1,380	1,522	1,559	2.4	1.2
Personal	12,389	13,154	14,579	10.8	6.7
Education-related	120	128	124	-3.1	7.9
Other	12,269	13,026	14,455	11.0	6.7
Construction	0	0	0	..	..
Insurance & Pension services	318	296	306	3.4	5.1
Direct insurance	109	110	119	8.2	3.8
Reinsurance	79	81	84	3.7	36.7
Auxiliary services	68	67	67	0.0	3.5
Pension services	62	38	36	-5.3	-13.0
Standardised guarantee services	0	0	0	..	..
Financial Services	2,097	1,936	1,944	0.4	10.1
Charges for the use of intellectual property nie	3,499	3,269	3,428	4.9	4.7
Licences to reproduce/distribute computer services	1,688	1,336	1,323	-1.0	2.4
Licences to reproduce/distribute audiovisual services	0	0	0	..	..
Outcomes of research & development	250	302	301	-0.3	12.4
Franchise & trademarks licensing fees	972	968	1,039	7.3	4.5
Other charges for the use of intellectual property	589	663	765	15.4	7.2
Telecommunication, computer & information	1,717	1,745	1,952	11.9	8.5
Telecommunication services	226	257	314	22.2	13.3
Computer & Information services	1,491	1,488	1,638	10.1	7.7
Computer services	1,144	1,147	1,217	6.1	4.4
Information services	147	152	157	3.3	39.7
Other services	200	189	264	39.7	17.2
Other business services	5,063	5,806	6,806	17.2	7.6
Research & development services	89	74	103	39.2	-9.4
Professional & management consulting services	3,711	4,209	4,626	9.9	8.4
Legal, accounting, management consulting, public relations & other professional services	3,092	3,528	4,036	14.4	6.3
Advertising, market research & public opinion polling	619	681	590	-13.4	28.6
Technical, trade-related & other business services	1,263	1,523	2,077	36.4	6.9
Architectural, engineering, scientific & other technical services	510	513	658	28.3	5.7
Waste treatment & de-pollution, agricultural & mining services	4	16	24	50.0	28.5
Operational leasing services	93	100	91	-9.0	..
Trade-related commission services	45	28	42	50.0	-7.5
Other business services nie	611	866	1,262	45.7	..
Personal, cultural, & recreation services	1,384	1,270	1,487	17.1	1.2
Audiovisual & related services	1,256	1,142	1,283	12.3	0.9
Other personal, cultural & recreational services	128	128	204	59.4	3.7
Government goods & services nie	38	39	42	7.7	5.4
Total services imports	34,248	35,477	38,974	9.9	5.4

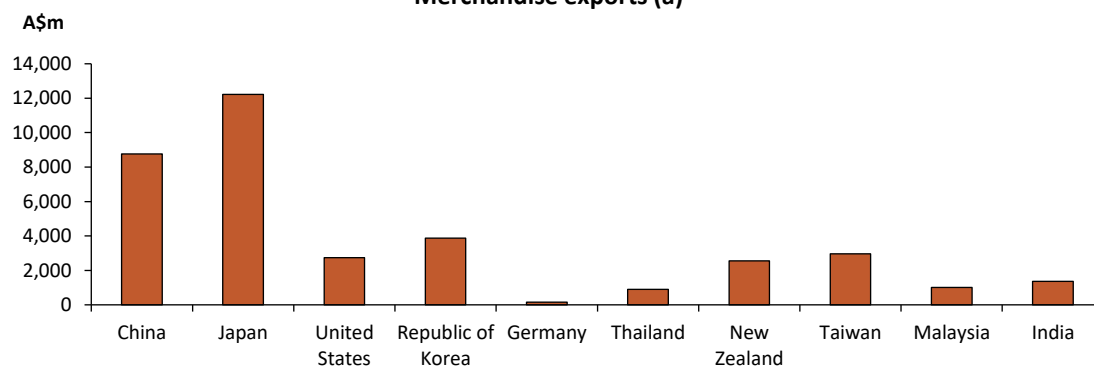
(a) Cells in this table may have been perturbed to protect confidentiality. (b) *Passenger services* includes *Agency fees & commission for air transport*. (c) *Postal & courier services* includes *Indirect commissions for sea transport*.

Based on ABS catalogue 5368.0.55.003/4. Refer to the section on Data sources in the **Explanatory notes**.

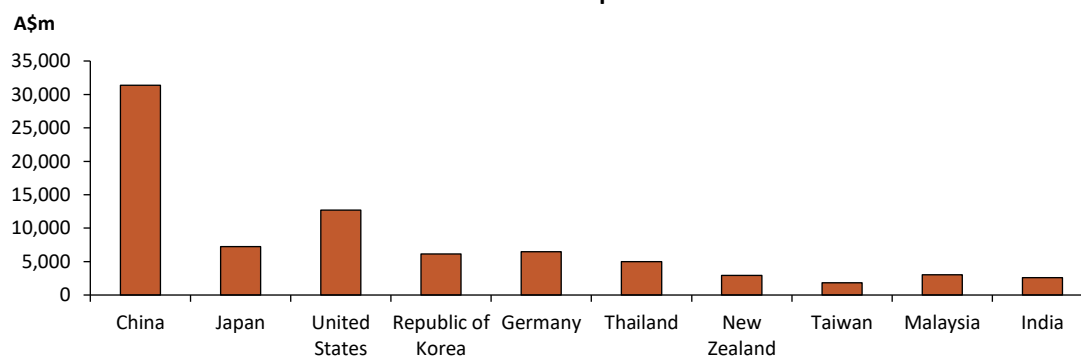
**TABLE 11: NEW SOUTH WALES
MERCHANDISE TRADE BY MAJOR TRADING PARTNER, 2017-18**

Economy	Exports (a)		Imports		Net Exports	Total Trade		
	A\$m	% share	A\$m	% share	A\$m	A\$m	% share	Rank
World	47,608		112,556		-64,948	160,164		
China	8,754	18.4	31,371	27.9	-22,617	40,125	25.1	1
Japan	12,230	25.7	7,252	6.4	4,979	19,482	12.2	2
United States	2,743	5.8	12,696	11.3	-9,953	15,440	9.6	3
Republic of Korea	3,864	8.1	6,133	5.4	-2,269	9,997	6.2	4
Germany	151	0.3	6,473	5.8	-6,323	6,624	4.1	5
Thailand	905	1.9	4,983	4.4	-4,078	5,887	3.7	6
New Zealand	2,554	5.4	2,925	2.6	-371	5,478	3.4	7
Taiwan	2,963	6.2	1,839	1.6	1,123	4,802	3.0	8
Malaysia	1,003	2.1	3,045	2.7	-2,042	4,047	2.5	9
India	1,369	2.9	2,596	2.3	-1,227	3,965	2.5	10
Vietnam	989	2.1	2,955	2.6	-1,965	3,944	2.5	11
United Kingdom	642	1.3	3,212	2.9	-2,570	3,853	2.4	12
Singapore	698	1.5	2,746	2.4	-2,047	3,444	2.2	13
Italy	230	0.5	2,778	2.5	-2,547	3,008	1.9	14
Switzerland	974	2.0	1,906	1.7	-932	2,880	1.8	15
France	57	0.1	2,373	2.1	-2,316	2,429	1.5	16
Netherlands	557	1.2	1,321	1.2	-764	1,878	1.2	17
Indonesia	895	1.9	970	0.9	-75	1,864	1.2	18
Ireland	13	0.0	1,578	1.4	-1,564	1,591	1.0	19
Hong Kong (SAR of China)	1,085	2.3	382	0.3	703	1,467	0.9	20

Merchandise exports (a)



Merchandise imports



(a) Australian produced.

Based on ABS data on the DFAT STARS database.

**TABLE 12: NEW SOUTH WALES
MAJOR MERCHANDISE EXPORT MARKETS AND IMPORT SOURCES**

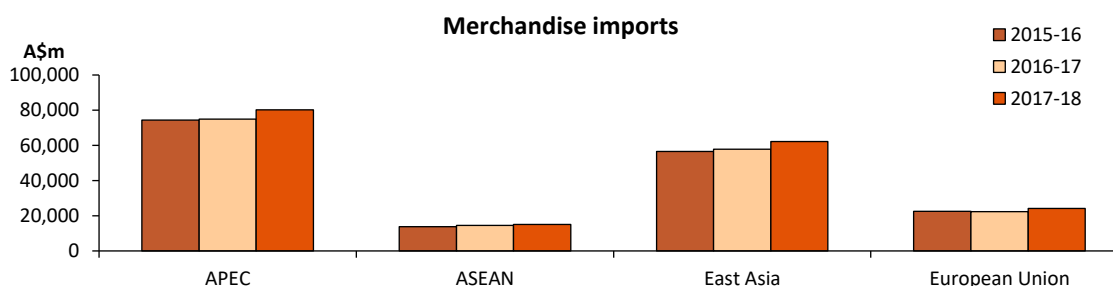
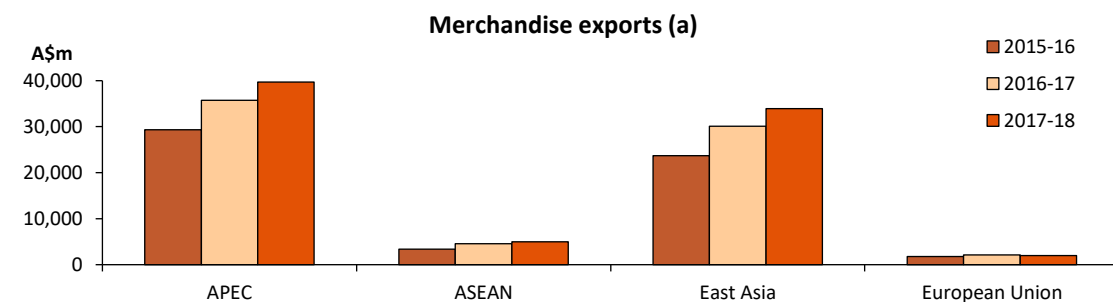
						% growth	
Rank	Economy	2015-16	2016-17	2017-18	% share	2016-17 to 2017-18	5 year trend
Export markets (a)							
World		36,194	44,080	47,608		8.0	5.2
1	Japan	8,741	10,912	12,230	25.7	12.1	3.7
2	China	5,671	7,221	8,754	18.4	21.2	5.1
3	Republic of Korea	3,000	3,500	3,864	8.1	10.4	3.6
4	Taiwan	1,934	2,765	2,963	6.2	7.2	8.0
5	United States	2,657	2,597	2,743	5.8	5.7	6.9
6	New Zealand	2,108	2,363	2,554	5.4	8.0	5.3
7	India	1,142	1,897	1,369	2.9	-27.8	11.7
8	Hong Kong (SAR of China)	948	1,058	1,085	2.3	2.6	20.3
9	Malaysia	782	996	1,003	2.1	0.6	8.7
10	Vietnam	527	868	989	2.1	14.0	32.2
11	Switzerland	685	920	974	2.0	5.8	34.7
12	Thailand	703	862	905	1.9	5.0	5.0
13	Indonesia	478	794	895	1.9	12.7	3.5
14	Singapore	437	430	698	1.5	62.3	1.2
15	United Kingdom	668	576	642	1.3	11.4	3.4
16	Netherlands	373	587	557	1.2	-5.1	17.9
17	Philippines	355	568	396	0.8	-30.3	2.6
18	United Arab Emirates	327	306	370	0.8	20.7	6.9
19	Papua New Guinea	342	309	277	0.6	-10.4	-10.7
20	New Caledonia	180	189	241	0.5	27.4	12.8
Import sources							
World		104,391	104,830	112,556		7.4	5.8
1	China	28,823	29,090	31,371	27.9	7.8	7.9
2	United States	12,656	12,239	12,696	11.3	3.7	6.5
3	Japan	6,535	7,057	7,252	6.4	2.8	4.2
4	Germany	5,849	5,993	6,473	5.8	8.0	7.6
5	Republic of Korea	4,857	4,868	6,133	5.4	26.0	13.4
6	Thailand	4,624	4,651	4,983	4.4	7.1	10.3
7	United Kingdom	3,367	2,944	3,212	2.9	9.1	1.8
8	Malaysia	2,810	3,029	3,045	2.7	0.5	4.7
9	Vietnam	2,281	2,531	2,955	2.6	16.7	17.7
10	New Zealand	2,791	2,694	2,925	2.6	8.6	3.0
11	Italy	2,415	2,588	2,778	2.5	7.3	4.7
12	Singapore	2,825	2,894	2,746	2.4	-5.1	-7.7
13	India	1,943	2,026	2,596	2.3	28.1	27.6
14	France	2,247	2,056	2,373	2.1	15.4	3.2
15	Switzerland	2,213	2,045	1,906	1.7	-6.8	-1.7
16	Taiwan	1,946	1,896	1,839	1.6	-3.0	2.9
17	Ireland	2,020	1,977	1,578	1.4	-20.2	9.5
18	Sweden	1,113	1,156	1,325	1.2	14.6	5.9
19	Netherlands	1,024	1,080	1,321	1.2	22.3	12.8
20	Mexico	1,054	1,116	1,302	1.2	16.6	5.5

(a) Australian produced.

Based on ABS data on the DFAT STARS database.

TABLE 13: NEW SOUTH WALES
MERCHANDISE TRADE BY SELECTED REGIONS AND ECONOMY GROUPS
(A\$ million)

	2015-16	2016-17	2017-18	% share	% growth	
					2016-17 to 2017-18	5 year trend
Merchandise exports (a)						
World	36,194	44,080	47,608		8.0	5.2
Selected economy groups						
APEC	29,347	35,717	39,721	83.4	11.2	5.1
ASEAN	3,353	4,588	4,961	10.4	8.1	8.0
East Asia	23,710	30,116	33,944	71.3	12.7	5.4
European Union	1,806	2,105	1,957	4.1	-7.0	4.3
OECD	19,726	22,920	24,721	51.9	7.9	4.7
Selected geographic regions						
Africa	298	294	280	0.6	-4.6	-12.8
Americas	3,437	3,258	3,290	6.9	1.0	4.9
Asia	25,894	33,116	36,393	76.4	9.9	5.6
Europe	2,576	3,124	3,013	6.3	-3.6	9.6
Oceania & Antarctica	2,940	3,117	3,328	7.0	6.8	3.2
Merchandise imports						
World	104,391	104,830	112,556		7.4	5.8
Selected economy groups						
APEC	74,310	74,963	80,205	71.3	7.0	6.1
ASEAN	13,871	14,482	15,117	13.4	4.4	4.2
East Asia	56,560	57,823	62,120	55.2	7.4	6.5
European Union	22,543	22,383	24,200	21.5	8.1	6.1
OECD	54,054	53,716	57,775	51.3	7.6	5.9
Selected geographic regions						
Africa	523	531	499	0.4	-5.9	-26.5
Americas	15,747	15,276	16,006	14.2	4.8	5.6
Asia	59,599	60,952	65,966	58.6	8.2	7.0
Europe	25,275	24,947	26,743	23.8	7.2	5.5
Oceania & Antarctica	2,861	2,759	3,004	2.7	8.9	1.4



(a) Australian produced.

Based on ABS data on the DFAT STARS database.

Section 3

Victoria



Australian Government

Department of Foreign Affairs and Trade

VICTORIA



Recent economic indicators:

	2016-17	2017-18
Real Gross State Product growth (%):	4.0	3.5
Real GSP per head growth (%):	1.5	1.2
GSP (current prices) (A\$m):	409,566	430,504
Proportion of Australian GDP (%):	23.2	23.3
Estimated resident population (June):	6,320,292	6,429,979
Change in real final demand (%):	4.2	4.7
Unemployment rate (%):	5.9	5.6

Goods and services trade:



Victoria's trade, 2017-18 (a):

	A\$m		
	Goods	Services	Total
Exports:	29,166	22,316	51,482
Imports:	83,472	22,228	105,700
Balance:	-54,306	88	-54,218

% Share of Australian trade

	Exports	Imports	Total
Exports:	9.3	26.1	12.8
Imports:	27.6	24.3	26.8

Average annual goods and services export growth over the last 5 years: 6.6%

Goods trade#:

Victoria's major exports, 2017-18 (b):

	A\$m
Wool & other animal hair (incl tops)	2,120
Meat (excl beef)	1,783
Edible products & preparations, nes	1,306
Beef, f.c.f.	1,238
Pharm products (excl medicaments)	1,155
Milk, cream, whey & yoghurt	1,018
Fruit & nuts	947
Aluminium	829
Wheat	806
Cheese & curd	778

Victoria's major export destinations, 2017-18 (b):

	A\$m	% Share
China	6,476	22.2
United States	3,446	11.8
New Zealand	2,319	8.0
Japan	2,066	7.1
Singapore	929	3.2

Victoria's major imports, 2017-18:

	A\$m
Passenger motor vehicles	7,849
Crude petroleum	4,084
Goods vehicles	2,994
Refined petroleum	2,616
Telecom equipment & parts	1,733
Furniture, mattresses & cushions	1,577
Computers	1,377
Vehicle parts & accessories	1,349
Prms, toys, games & sporting goods	1,293
Plastic articles, nes	1,281

Victoria's major import sources, 2017-18:

	A\$m	% Share
China	20,208	24.2
United States	8,504	10.2
Japan	5,016	6.0
Germany	4,875	5.8
Thailand	4,540	5.4

Services trade:

Victoria's major exports, 2017-18:

	A\$m	% Share
Education-related travel	10,620	47.6
Personal travel excluding education	5,062	22.7
Professional & management consulting	1,198	5.4

Victoria's major imports, 2017-18:

	A\$m	% Share
Personal travel excluding education	11,111	50.0
Freight transport	2,893	13.0
Passenger transport	1,905	8.6

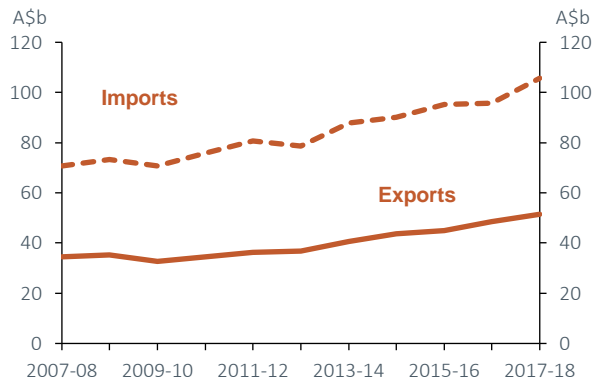
Compiled by the Statistics Section DFAT using latest published ABS data.

(a) Balance of payments basis, with the exception of goods exports which are based on recorded trade. (b) Australian produced. #May exclude some confidential items of trade.

Based on DFAT STARS database and ABS catalogues 3101.0, 5220.0, 5368.0, 5368.0.55.003/4 and 6202.0.

Victoria's trade highlights – 2017-18

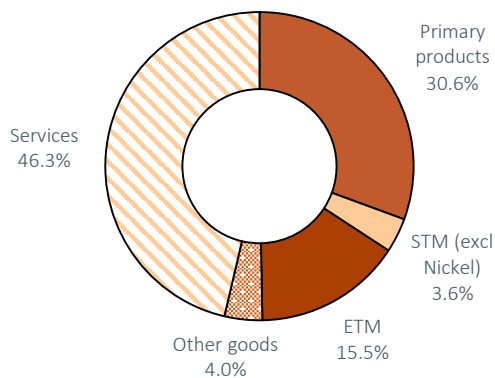
Trade in goods and services, balance of payments basis



Based on ABS catalogues 5220.0 and 5302.0.

- In 2017-18, the value of exports increased 6.1 per cent to \$51.5 billion
 - export volumes rose 4.2 per cent while export prices rose by 1.9 per cent.
- The value of imports increased 10.5 per cent to \$105.7 billion
 - import volumes increased 8.8 per cent while import prices rose 1.5 per cent.

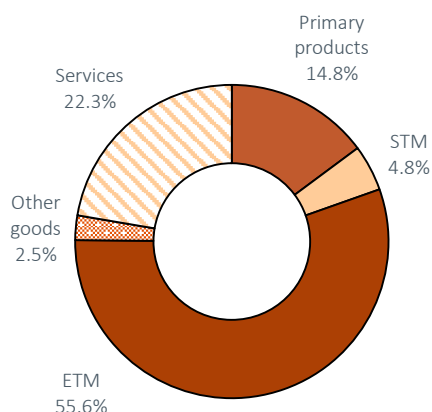
Exports by broad category¹



Based on DFAT STARS database and ABS catalogue 55368.0.55.003.

- *Primary products* increased 10.7 per cent to \$15.3 billion
 - *Fuels* rose 2.8 per cent to \$1.0 billion.
- *STM (excl Nickel)* rose 19.9 per cent to \$1.8 billion.
- *ETM* remained steady at \$7.7 billion.
- *Other goods* rose 19.0 per cent to \$2.0 billion.
- *Services* rose 9.6 per cent to \$23.2 billion.

Imports by broad category¹



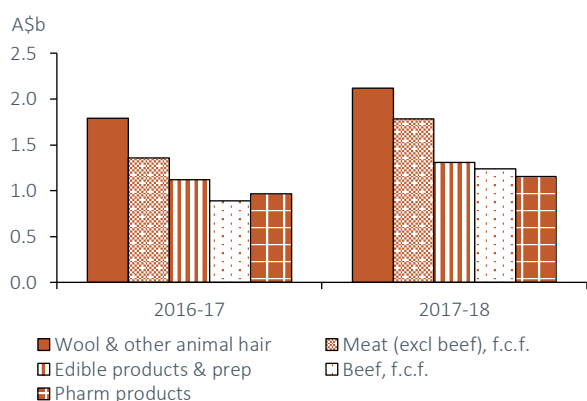
Based on DFAT STARS database and ABS catalogue 55368.0.55.003.

- *Primary products* increased 20.5 per cent to \$15.0 billion
 - *Fuels* rose 39.6 per cent to \$6.9 billion.
- *STM* rose 8.1 per cent to \$4.8 billion.
- *ETM* increased 9.9 per cent to \$56.2 billion.
- *Other goods* fell 7.4 per cent to \$2.6 billion.
- *Services* rose 11.1 per cent to \$22.6 billion.

¹ Goods (merchandise) trade is published on a recorded trade basis, Services on a balance of payments basis.

Composition of Victoria's trade

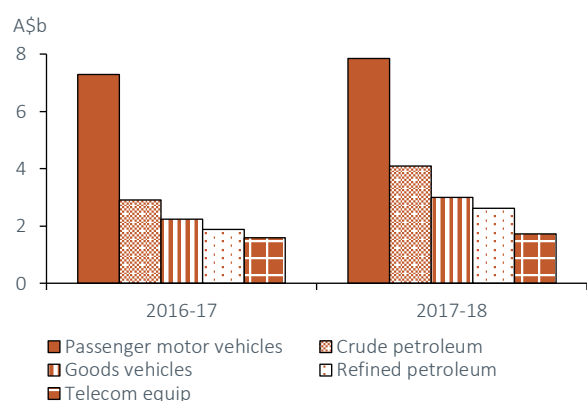
Merchandise exports



Based on ABS trade data on the DFAT STARS database.

- Victoria's major export commodities in 2017-18 were
 - *Wool & other animal hair (incl tops)* – up 18.3 per cent to \$2.2 billion
 - *Meat (excl beef), f.c.f.* – up 31.6 per cent to \$1.8 billion
 - *Edible products & preparations, nes* – up 17.0 per cent to \$1.3 billion
 - *Beef, f.c.f.* – up 39.5 per cent to \$1.2 billion
 - *Pharm products (excl medicaments)* – up 19.7 per cent to \$1.2 billion.

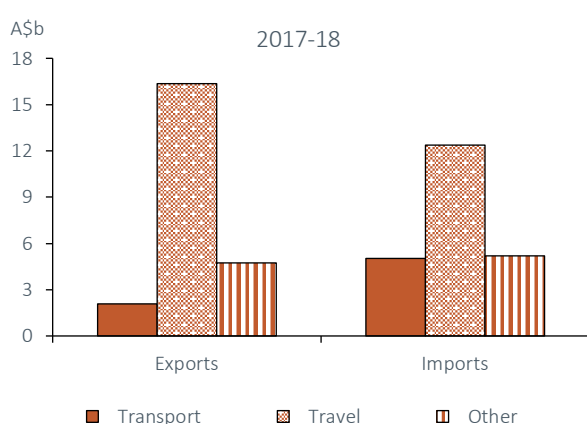
Merchandise imports



Based on ABS trade data on the DFAT STARS database.

- In 2017-18, Victoria's major import commodities were
 - *Passenger motor vehicles* – up 7.6 per cent to \$7.8 billion
 - *Crude petroleum* – up 40.6 per cent to \$4.1 billion
 - *Goods vehicles* – up 34.0 per cent to \$3.0 billion
 - *Refined petroleum* – up 38.5 per cent to \$2.6 billion
 - *Telecom equipment & parts* – up 9.6 per cent to \$1.7 billion.

Services trade



Based on ABS catalogue 55368.0.55.003.

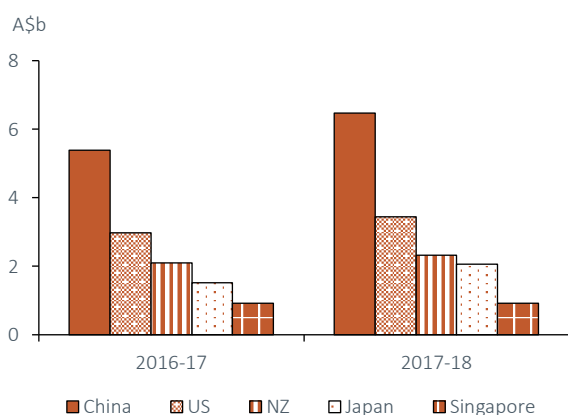
- *Services* exports rose 9.6 per cent to \$23.2 billion in 2017-18
 - *Transport services* exports increased 3.1 per cent to \$2.1 billion
 - *Travel services* rose 9.1 per cent to \$16.3 billion
 - *Other services*² increased 14.7 per cent to \$4.7 billion.
- In 2017-18, *Services* imports rose 11.1 per cent to \$22.6 billion
 - *Transport services* imports increased 9.7 per cent to \$5.0 billion
 - *Travel services* rose 13.9 per cent to \$12.4 billion
 - *Other services*² increased 8.3 per cent to \$5.1 billion.

² *Other services* consists of services such as: *Construction; Insurance & pension; Financial; Intellectual property charges; Telecommunications, computer & information; Other business services; Personal, cultural & recreational; and Government services.* It excludes *Manufacturing services on physical inputs owned by others* and *Maintenance & repair services nie.*

Direction of Victoria's merchandise trade

- China was Victoria's largest two-way merchandise trading partner in 2017-18, accounting for 25.3 per cent (\$26.7 billion) of total trade.
- The United States (\$12.0 billion) was the second largest, followed by Japan (\$7.1 billion), Germany (\$5.2 billion) and Thailand (\$5.2 billion).

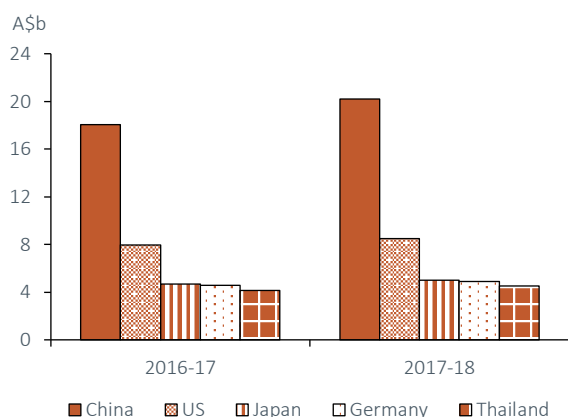
Major export destinations



- Victoria's major export markets in 2017-18 were
 - China – up 20.1 per cent to \$6.5 billion
 - United States – up 15.5 per cent to \$3.4 billion
 - New Zealand – up 10.3 per cent to \$2.3 billion
 - Japan – up 35.3 per cent to \$2.1 billion
 - Singapore – up 0.2 per cent to \$929 million.

Based on ABS trade data on the DFT STARS database.

Major import sources



- In 2017-18, Victoria's major import sources were
 - China – up 12.0 per cent to \$20.2 billion
 - United States – up 7.0 per cent to \$8.5 billion
 - Japan – up 7.1 per cent to \$5.0 billion
 - Germany – up 6.9 per cent to \$4.9 billion
 - Thailand – up 9.4 per cent to \$4.5 billion.

Based on ABS trade data on the DFT STARS database.

TABLE 14: VICTORIA, EXPORTS BY BROAD CATEGORY
(A\$ million)

						% growth	
						2016-17 to 2017-18	5 year trend
	2013-14	2014-15	2015-16	2016-17	2017-18		
Merchandise exports (a)							
Total merchandise exports	23,963	23,608	23,324	24,729	26,823	8.5	3.3
Primary products	13,729	13,210	13,039	13,820	15,298	10.7	3.1
Unprocessed food	3,112	2,586	2,699	3,258	3,176	-2.5	1.7
Processed food	6,089	6,571	6,348	6,189	7,432	20.1	5.9
Minerals	472	520	426	458	529	15.6	2.3
Fuels	1,528	939	834	998	1,026	2.8	-8.3
Other primary	2,529	2,594	2,732	2,917	3,134	7.4	4.3
Manufactures	8,498	8,481	8,847	9,245	9,546	3.3	3.4
STM (excl Nickel)	1,795	1,694	1,533	1,508	1,808	19.9	-1.6
ETM	6,703	6,787	7,313	7,737	7,738	0.0	4.6
Other	1,737	1,917	1,438	1,664	1,980	19.0	4.5
Services exports (b)							
Total services exports	14,749	17,447	18,721	21,133	23,164	9.6	11.4
Manufacturing services	0	0	0	1	0	..	..
Maintenance & repair	7	5	4	3	7	133.3	0.1
Transport	1,562	1,683	1,787	2,020	2,082	3.1	8.2
Travel	9,770	11,506	13,051	14,981	16,340	9.1	14.1
Other	3,410	4,253	3,879	4,128	4,735	14.7	5.2
Total goods & services exports	38,712	41,055	42,045	45,862	49,987	9.0	6.7
Percentage distribution							
Merchandise exports (a)							
Total merchandise exports	61.9	57.5	55.5	53.9	53.7		
Primary products	35.5	32.2	31.0	30.1	30.6		
Unprocessed food	8.0	6.3	6.4	7.1	6.4		
Processed food	15.7	16.0	15.1	13.5	14.9		
Minerals	1.2	1.3	1.0	1.0	1.1		
Fuels	3.9	2.3	2.0	2.2	2.1		
Other primary	6.5	6.3	6.5	6.4	6.3		
Manufactures	22.0	20.7	21.0	20.2	19.1		
STM (excl Nickel)	4.6	4.1	3.6	3.3	3.6		
ETM	17.3	16.5	17.4	16.9	15.5		
Other	4.5	4.7	3.4	3.6	4.0		
Services exports (b)							
Total services exports	38.1	42.5	44.5	46.1	46.3		
Manufacturing services	na	na	na	na	na		
Maintenance & repair	0.0	0.0	0.0	0.0	0.0		
Transport	4.0	4.1	4.3	4.4	4.2		
Travel	25.2	28.0	31.0	32.7	32.7		
Other	8.8	10.4	9.2	9.0	9.5		
Total goods & services exports	100.0	100.0	100.0	100.0	100.0		

(a) Recorded trade basis, Australian produced goods. (b) Balance of payments basis.

Based on DFAT STARS database and ABS catalogue 5368.0.55.003.

TABLE 15: VICTORIA, IMPORTS BY BROAD CATEGORY
(A\$ million)

						% growth	
						2016-17 to 2017-18	5 year trend
	2013-14	2014-15	2015-16	2016-17	2017-18		
Merchandise imports (a)							
Total merchandise imports	65,963	66,944	71,032	70,830	78,624	11.0	5.1
Primary products	15,419	13,476	11,701	12,460	15,011	20.5	0.2
Unprocessed food	699	820	947	999	1,006	0.7	11.9
Processed food	4,597	4,882	5,424	5,755	6,202	7.8	9.9
Minerals	60	77	98	69	85	22.3	4.3
Fuels	9,405	6,965	4,510	4,948	6,907	39.6	-8.0
Other primary	658	732	721	689	811	17.8	6.2
Manufactures	48,256	50,922	56,954	55,596	61,044	9.8	6.5
STM	3,947	4,241	4,413	4,459	4,819	8.1	6.3
ETM	44,309	46,681	52,541	51,136	56,224	9.9	6.5
Other	2,287	2,546	2,377	2,775	2,569	-7.4	3.8
Services imports (b)							
Total services imports	17,965	19,229	20,590	20,334	22,588	11.1	5.6
Manufacturing services	0	0	0	0	0	..	..
Maintenance & repair	82	56	174	187	97	-48.1	19.0
Transport	4,357	4,536	4,770	4,598	5,042	9.7	3.1
Travel	9,256	9,345	10,231	10,850	12,359	13.9	7.1
Other	4,270	5,292	5,415	4,699	5,090	8.3	4.4
Total goods & services import:	83,928	86,173	91,622	91,164	101,212	11.0	5.2
Percentage distribution							
Merchandise imports (a)							
Total merchandise imports	78.6	77.7	77.5	77.7	77.7		
Primary products	18.4	15.6	12.8	13.7	14.8		
Unprocessed food	0.8	1.0	1.0	1.1	1.0		
Processed food	5.5	5.7	5.9	6.3	6.1		
Minerals	0.1	0.1	0.1	0.1	0.1		
Fuels	11.2	8.1	4.9	5.4	6.8		
Other primary	0.8	0.8	0.8	0.8	0.8		
Manufactures	57.5	59.1	62.2	61.0	60.3		
STM	4.7	4.9	4.8	4.9	4.8		
ETM	52.8	54.2	57.3	56.1	55.6		
Other	2.7	3.0	2.6	3.0	2.5		
Services imports (b)							
Total services imports	21.4	22.3	22.5	22.3	22.3		
Manufacturing services	na	na	na	na	na		
Maintenance & repair	0.1	0.1	0.2	0.2	0.1		
Transport	5.2	5.3	5.2	5.0	5.0		
Travel	11.0	10.8	11.2	11.9	12.2		
Other	5.1	6.1	5.9	5.2	5.0		
Total goods & services import:	100.0	100.0	100.0	100.0	100.0		

(a) Recorded trade basis, Australian produced goods. (b) Balance of payments basis.

Based on DFAT STARS database and ABS catalogue 5368.0.55.003.

TABLE 16: VICTORIA
TOP 20 MERCHANDISE EXPORT AND IMPORT COMMODITIES (a)
(A\$ million)

Rank	SITC	Commodity	2015-16	2016-17	2017-18	% growth		
						2016-17 to %	2017-18	5 year trend
Merchandise exports (b)								
Total merchandise exports			23,324	24,729	26,823	8.5		3.3
1	268	Wool & other animal hair (incl tops)	1,615	1,792	2,120	7.9	18.3	9.9
2	012	Meat (excl beef), f.c.f.	1,247	1,355	1,783	6.6	31.6	11.4
3	098	Edible products & preparations, nes	970	1,117	1,306	4.9	17.0	20.1
4	011	Beef, f.c.f.	1,214	887	1,238	4.6	39.5	7.8
5	541	Pharm products (excl medicaments)	621	965	1,155	4.3	19.7	43.4
6	022	Milk, cream, whey & yoghurt	1,010	944	1,018	3.8	7.9	-2.9
7	057	Fruit & nuts	1,009	895	947	3.5	5.8	15.2
8	684	Aluminium	622	463	829	3.1	79.3	-9.9
9	041	Wheat	521	802	806	3.0	0.5	-6.6
10	024	Cheese & curd	707	698	778	2.9	11.5	2.6
11	792	Aircraft, spacecraft & parts	530	577	665	2.5	15.1	13.9
12	542	Medicaments (incl veterinary)	432	498	637	2.4	28.0	4.7
13	334	Refined petroleum	511	613	610	2.3	-0.4	-2.7
14	211	Hides & skins, raw (excl furskins)	408	344	391	1.5	13.7	-1.9
15	112	Alcoholic beverages	267	301	380	1.4	26.2	12.9
16	342	Liquefied propane & butane	210	256	342	1.3	33.4	-5.8
17	784	Vehicle parts & accessories	325	315	341	1.3	8.3	4.5
18	781	Passenger motor vehicles	1,495	1,196	301	1.1	-74.8	-19.2
19	054	Vegetables, f.c.f.	223	487	298	1.1	-38.7	6.6
20	553	Perfumery & cosmetics (excl soap)	167	216	292	1.1	35.0	28.7
	988	Confidential items of trade	1,057	1,278	1,518	..	..	..
Merchandise imports								
Total merchandise imports			71,032	70,830	78,624	11.0		5.1
1	781	Passenger motor vehicles	7,036	7,294	7,849	29.3	7.6	8.3
2	333	Crude petroleum	2,576	2,904	4,084	15.2	40.6	-12.2
3	782	Goods vehicles	2,082	2,234	2,994	11.2	34.0	12.4
4	334	Refined petroleum	1,765	1,889	2,616	9.8	38.5	0.5
5	764	Telecom equipment & parts	1,587	1,581	1,733	6.5	9.6	11.1
6	821	Furniture, mattresses & cushions	1,461	1,357	1,577	5.9	16.2	10.0
7	752	Computers	1,173	1,012	1,377	5.1	36.1	4.1
8	784	Vehicle parts & accessories	1,566	1,461	1,349	5.0	-7.7	-0.5
9	894	Prams, toys, games & sporting goods	1,095	1,162	1,293	4.8	11.2	7.4
10	893	Plastic articles, nes	1,245	1,080	1,281	4.8	18.6	8.4
11	845	Other textile clothing	1,348	1,255	1,279	4.8	2.0	7.5
12	778	Electrical machinery & parts, nes	1,073	1,064	1,235	4.6	16.1	6.6
13	851	Footwear	1,256	1,191	1,172	4.4	-1.6	7.5
14	541	Pharm products (excl medicaments)	928	1,066	1,117	4.2	4.9	12.7
15	741	Heating & cooling equipment & parts	876	868	950	3.5	9.4	15.1
16	699	Manufactures of base metal, nes	971	868	899	3.4	3.5	5.1
17	874	Measuring & analysing instruments	905	721	882	3.3	22.3	-0.5
18	743	Pumps (excl liquid pumps) & parts	707	772	816	3.0	5.7	3.1
19	842	Women's clothing (excl knitted)	884	796	813	3.0	2.1	6.7
20	723	Civil engineering equipment & parts	540	538	804	3.0	49.5	5.6
	988	Confidential items of trade	2,285	2,709	2,461	..	..	..

(a) The ranking of commodities excludes some confidential items of trade. (b) Australian produced.

Based on ABS data on DFAT STARS database.

TABLE 17: VICTORIA, EXPORTS OF SERVICES
BY TYPE OF ACTIVITY (a)
(A\$ million)

Type of activity	2015-16	2016-17	2017-18	% growth	
				2016-17 to 2017-18	5 year trend
Manufacturing services on physical inputs owned by	0	1	0	-100.0	..
Maintenance & repair services nie	4	3	7	133.3	0.1
Transport	1,787	2,020	2,082	3.1	8.2
Passenger (b)	685	704	759	7.8	8.0
Freight	32	32	36	12.5	0.6
Other	722	819	824	0.6	7.5
Postal & courier services (c)	348	465	463	-0.4	10.6
Travel	13,051	14,981	16,340	9.1	14.1
Business	642	706	658	-6.8	5.8
Personal	12,409	14,275	15,682	9.9	14.6
Education-related	7,841	9,108	10,620	16.6	16.4
Other	4,568	5,167	5,062	-2.0	11.4
Construction	3	3	3	0.0	-7.7
Insurance & Pension services	160	154	152	-1.3	1.6
Direct insurance	70	66	64	-3.0	0.2
Reinsurance	0	0	0	..	..
Auxiliary services	82	82	82	0.0	3.2
Pension services	8	6	6	0.0	-3.5
Standardised guarantee services	0	0	0	..	..
Financial Services	95	226	739	227.0	11.5
Charges for the use of intellectual property nie	362	568	440	-22.5	14.9
Licences to reproduce/distribute computer services	6	14	15	7.1	-19.0
Licences to reproduce/distribute audiovisual services	0	0	0	..	..
Outcomes of research & development	249	401	267	-33.4	18.6
Franchise & trademarks licensing fees	25	52	29	-44.2	44.6
Other charges for the use of intellectual property	82	101	129	27.7	12.9
Telecommunication, computer & information	685	395	693	75.4	2.7
Telecommunication services	119	105	102	-2.9	13.3
Computer & Information services	566	290	591	103.8	0.6
Computer services	467	247	343	38.9	-1.9
Information services	5	7	30	328.6	31.7
Other services	94	36	218	505.6	1.8
Other business services	2,146	2,357	2,243	-4.8	1.7
Research & development services	185	249	208	-16.5	5.2
Professional & management consulting services	1,332	1,418	1,198	-15.5	7.2
Legal, accounting, management consulting,					
public relations & other professional services	1,300	1,397	1,163	-16.8	10.8
Advertising, market research & public					
opinion polling	32	21	35	66.7	-32.4
Technical, trade-related & other business services	629	690	837	21.3	-5.6
Architectural, engineering, scientific & other					
technical services	443	389	485	24.7	-8.1
Waste treatment & de-pollution, agricultural					
& mining services	6	9	17	88.9	-40.9
Operational leasing services	np	np	np	..	..
Trade-related commission services	np	np	np	..	..
Other business services nie	np	np	np	..	..
Personal, cultural, & recreation services	398	394	434	10.2	15.0
Audiovisual & related services	116	123	121	-1.6	20.8
Other personal, cultural & recreational services	282	271	313	15.5	13.1
Government goods & services nie	30	31	31	0.0	-1.6
Total services exports	18,721	21,133	23,164	9.6	11.4

(a) Cells in this table may have been perturbed to protect confidentiality. (b) *Passenger services* includes *Agency fees & com. for air transport*. (c) *Postal & courier services* includes *Indirect commissions for sea transport*.

Based on ABS catalogue 5368.0.55.003/4. Refer to the section on Data sources in the **Explanatory notes**.

**TABLE 18: VICTORIA, IMPORTS OF SERVICES
BY TYPE OF ACTIVITY (a)
(A\$ million)**

Type of activity	2015-16	2016-17	2017-18	% growth	
				2016-17 to 2017-18	5 year trend
Manufacturing services on physical inputs owned by	0	0	0	..	..
Maintenance & repair services nie	174	187	97	-48.1	19.0
Transport	4,770	4,598	5,042	9.7	3.1
Passenger (b)	1,655	1,762	1,905	8.1	2.9
Freight	2,842	2,549	2,893	13.5	2.5
Other	247	258	218	-15.5	16.2
Postal & courier services (c)	26	29	26	-10.3	8.4
Travel	10,231	10,850	12,359	13.9	7.1
Business	1,003	1,083	1,140	5.3	2.0
Personal	9,228	9,767	11,219	14.9	7.7
Education-related	96	120	108	-10.0	6.7
Other	9,132	9,647	11,111	15.2	7.7
Construction	0	0	0	..	..
Insurance & Pension services	187	173	179	3.5	0.0
Direct insurance	81	80	86	7.5	4.1
Reinsurance	35	36	37	2.8	7.5
Auxiliary services	35	35	35	0.0	-3.4
Pension services	36	22	21	-4.5	-12.8
Standardised guarantee services	0	0	0	..	..
Financial Services	144	94	181	92.6	39.3
Charges for the use of intellectual property nie	1,035	712	701	-1.5	-8.5
Licences to reproduce/distribute computer services	43	12	22	83.3	-38.4
Licences to reproduce/distribute audiovisual services	0	0	0	..	..
Outcomes of research & development	284	119	165	38.7	-11.9
Franchise & trademarks licensing fees	413	356	326	-8.4	-5.2
Other charges for the use of intellectual property	295	225	188	-16.4	-2.2
Telecommunication, computer & information	895	814	1,022	25.6	11.9
Telecommunication services	182	208	256	23.1	36.8
Computer & Information services	713	606	766	26.4	7.4
Computer services	623	495	483	-2.4	2.1
Information services	19	32	29	-9.4	21.8
Other services	71	79	254	221.5	28.6
Other business services	2,551	2,373	2,426	2.2	5.0
Research & development services	19	56	18	-67.9	-16.1
Professional & management consulting services	1,581	1,411	1,465	3.8	13.1
Legal, accounting, management consulting, public relations & other professional services	1,512	1,349	1,418	5.1	14.5
Advertising, market research & public opinion polling	69	62	47	-24.2	-7.0
Technical, trade-related & other business services	951	906	943	4.1	-2.2
Architectural, engineering, scientific & other technical services	469	445	445	0.0	-4.0
Waste treatment & de-pollution, agricultural & mining services	15	3	17	466.7	..
Operational leasing services	np	np	83	..	..
Trade-related commission services	np	np	43	..	..
Other business services nie	294	344	355	3.2	..
Personal, cultural, & recreation services	568	496	540	8.9	13.8
Audiovisual & related services	455	382	404	5.8	20.7
Other personal, cultural & recreational services	113	114	136	19.3	0.9
Government goods & services nie	35	37	41	10.8	9.4
Total services imports	20,590	20,334	22,588	11.1	5.6

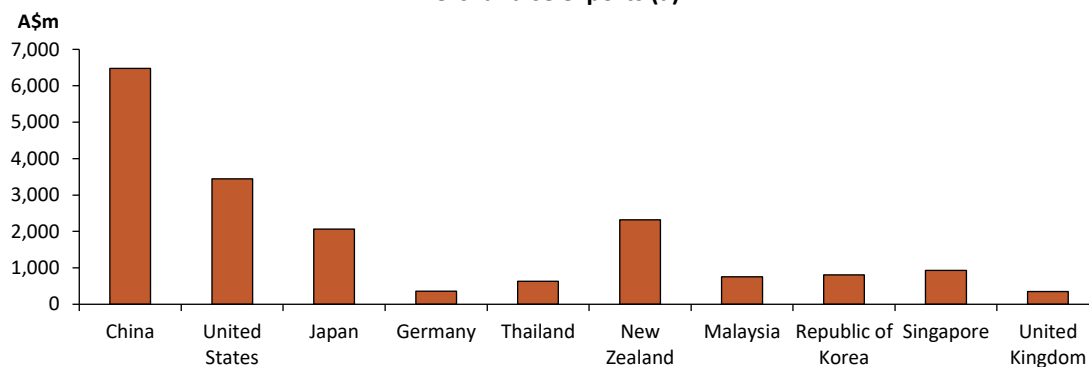
(a) Cells in this table may have been perturbed to protect confidentiality. (b) *Passenger services* includes *Agency fees & comr for air transport*. (c) *Postal & courier services* includes *Indirect commissions for sea transport*.

Based on ABS catalogue 5368.0.55.003/4. Refer to the section on Data sources in the **Explanatory notes**.

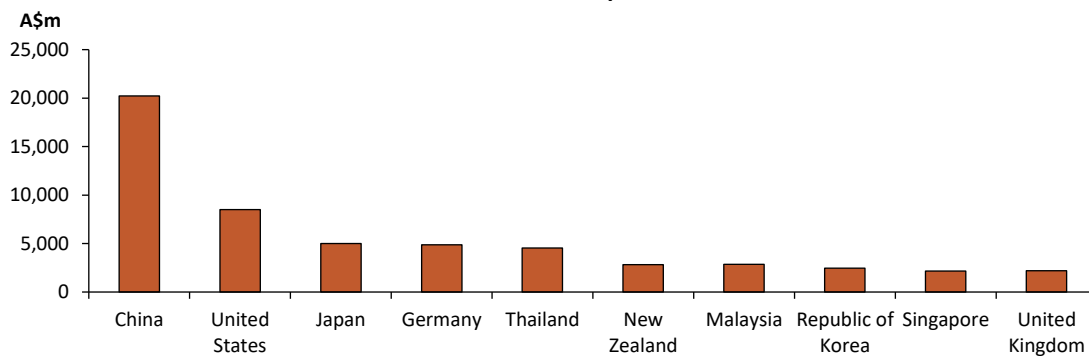
TABLE 19: VICTORIA
MERCHANDISE TRADE BY MAJOR TRADING PARTNER, 2017-18

Economy	Exports (a)		Imports		Net Exports	Total Trade		
	A\$m	% share	A\$m	% share	A\$m	A\$m	% share	Rank
World	26,823		78,624		-51,801	105,447		
China	6,476	24.1	20,208	25.7	-13,732	26,684	25.3	1
United States	3,446	12.8	8,504	10.8	-5,058	11,950	11.3	2
Japan	2,066	7.7	5,016	6.4	-2,950	7,081	6.7	3
Germany	359	1.3	4,875	6.2	-4,515	5,234	5.0	4
Thailand	632	2.4	4,540	5.8	-3,907	5,172	4.9	5
New Zealand	2,319	8.6	2,826	3.6	-508	5,145	4.9	6
Malaysia	752	2.8	2,865	3.6	-2,113	3,616	3.4	7
Republic of Korea	809	3.0	2,449	3.1	-1,640	3,259	3.1	8
Singapore	929	3.5	2,165	2.8	-1,237	3,094	2.9	9
United Kingdom	350	1.3	2,187	2.8	-1,837	2,538	2.4	10
Indonesia	830	3.1	1,661	2.1	-831	2,490	2.4	11
Italy	219	0.8	2,246	2.9	-2,027	2,465	2.3	12
Taiwan	500	1.9	1,435	1.8	-935	1,934	1.8	13
Vietnam	543	2.0	1,329	1.7	-786	1,872	1.8	14
India	600	2.2	1,187	1.5	-587	1,787	1.7	15
France	86	0.3	1,444	1.8	-1,357	1,530	1.5	16
Hong Kong (SAR of China)	780	2.9	233	0.3	548	1,013	1.0	17
Mexico	57	0.2	878	1.1	-820	935	0.9	18
Spain	66	0.2	839	1.1	-773	905	0.9	19
Netherlands	149	0.6	747	1.0	-598	896	0.8	20

Merchandise exports (a)



Merchandise imports



(a) Australian produced.

Based on ABS data on the DFAT STARS database.

TABLE 20: VICTORIA
MAJOR MERCHANDISE EXPORT MARKETS AND IMPORT SOURCES
(A\$ million)

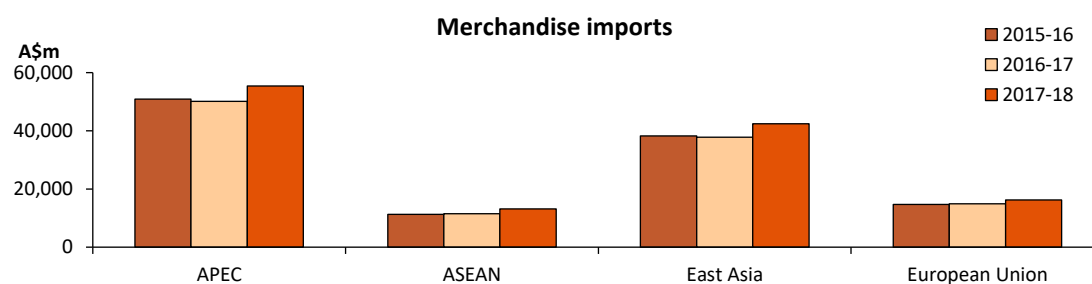
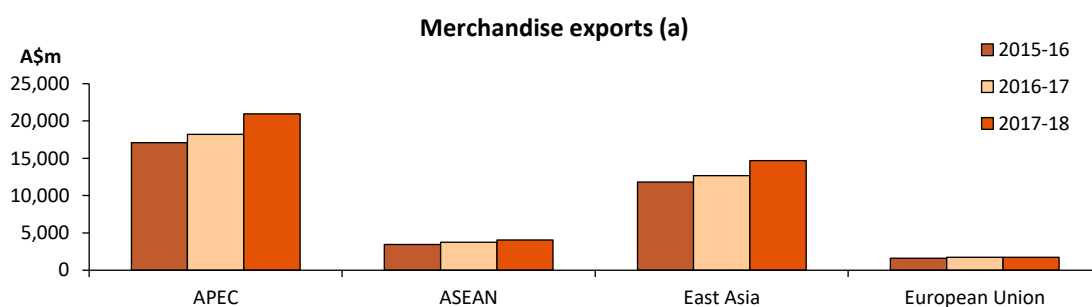
						% growth	
						2016-17 to 2017-18	5 year trend
Rank	Economy	2015-16	2016-17	2017-18	% share		
Export markets (a)							
	World	23,324	24,729	26,823		8.5	3.3
1	China	4,840	5,391	6,476	24.1	20.1	10.3
2	United States	2,743	2,984	3,446	12.8	15.5	15.6
3	New Zealand	2,017	2,102	2,319	8.6	10.3	3.9
4	Japan	1,416	1,526	2,066	7.7	35.3	0.1
5	Singapore	819	927	929	3.5	0.2	2.0
6	Indonesia	714	718	830	3.1	15.6	-0.6
7	Republic of Korea	892	794	809	3.0	1.9	-6.2
8	Hong Kong (SAR of China)	722	758	780	2.9	3.0	5.0
9	Malaysia	622	692	752	2.8	8.6	-1.9
10	Thailand	470	486	632	2.4	30.1	-6.9
11	India	433	759	600	2.2	-20.9	10.3
12	Vietnam	531	593	543	2.0	-8.4	11.5
13	United Arab Emirates	577	599	502	1.9	-16.1	-8.2
14	Taiwan	474	435	500	1.9	14.8	-4.5
15	Germany	302	334	359	1.3	7.5	5.4
16	United Kingdom	358	318	350	1.3	10.1	6.1
17	Saudi Arabia	1,111	895	336	1.3	-62.5	-14.4
18	Philippines	202	243	268	1.0	10.5	4.4
19	Papua New Guinea	223	223	258	1.0	15.8	-2.4
20	Italy	166	153	219	0.8	42.6	6.3
Import sources							
	World	71,032	70,830	78,624		11.0	5.1
1	China	18,480	18,036	20,208	25.7	12.0	9.9
2	United States	8,505	7,948	8,504	10.8	7.0	4.6
3	Japan	4,634	4,683	5,016	6.4	7.1	2.8
4	Germany	4,532	4,561	4,875	6.2	6.9	7.3
5	Thailand	3,946	4,151	4,540	5.8	9.4	9.2
6	Malaysia	2,439	2,396	2,865	3.6	19.6	-0.5
7	New Zealand	2,607	2,706	2,826	3.6	4.4	2.1
8	Republic of Korea	2,143	2,066	2,449	3.1	18.6	4.7
9	Italy	2,056	2,058	2,246	2.9	9.2	10.5
10	United Kingdom	2,035	1,970	2,187	2.8	11.0	7.4
11	Singapore	1,550	1,660	2,165	2.8	30.4	-4.2
12	Indonesia	1,592	1,575	1,661	2.1	5.5	0.2
13	France	1,349	1,390	1,444	1.8	3.8	8.1
14	Taiwan	1,370	1,376	1,435	1.8	4.3	6.8
15	Vietnam	1,324	1,292	1,329	1.7	2.9	-5.1
16	India	1,070	1,024	1,187	1.5	16.0	8.9
17	Mexico	767	757	878	1.1	15.9	8.3
18	Spain	718	703	839	1.1	19.3	-13.6
19	Netherlands	627	795	747	1.0	-6.0	9.9
20	Switzerland	736	682	712	0.9	4.3	7.4

(a) Australian produced.

Based on ABS data on the DFAT STARS database.

TABLE 21: VICTORIA
MERCHANDISE TRADE BY SELECTED REGIONS AND ECONOMY GROUPS
(A\$ million)

	2015-16	2016-17	2017-18	% share	% growth	
					2016-17 to 2017-18	5 year trend
Merchandise exports (a)						
World	23,324	24,729	26,823		8.5	3.3
Selected economy groups						
APEC	17,079	18,194	20,972	78.2	15.3	4.8
ASEAN	3,471	3,750	4,057	15.1	8.2	0.6
East Asia	11,824	12,662	14,698	54.8	16.1	3.7
European Union	1,600	1,720	1,722	6.4	0.1	4.9
OECD	9,108	9,583	10,824	40.4	13.0	4.9
Selected geographic regions						
Africa	401	376	423	1.6	12.5	-4.8
Americas	3,199	3,404	3,882	14.5	14.0	12.6
Asia	15,061	16,065	17,230	64.2	7.3	2.0
Europe	1,861	1,953	2,032	7.6	4.0	3.0
Oceania & Antarctica	2,497	2,582	2,897	10.8	12.2	4.1
Merchandise imports						
World	71,032	70,830	78,624		11.0	5.1
Selected economy groups						
APEC	50,885	50,132	55,446	70.5	10.6	5.0
ASEAN	11,276	11,468	13,121	16.7	14.4	1.0
East Asia	38,217	37,832	42,470	54.0	12.3	5.3
European Union	14,638	14,892	16,232	20.6	9.0	6.0
OECD	35,248	34,852	37,842	48.1	8.6	4.8
Selected geographic regions						
Africa	979	1,369	2,171	2.8	58.6	-0.8
Americas	10,698	10,059	10,755	13.7	6.9	4.6
Asia	40,597	40,209	45,122	57.4	12.2	5.2
Europe	15,873	16,236	17,543	22.3	8.0	6.3
Oceania & Antarctica	2,741	2,845	2,904	3.7	2.1	1.9



(a) Australian produced.

Based on ABS data on the DFAT STARS database.

Section 4

Queensland



Australian Government

Department of Foreign Affairs and Trade

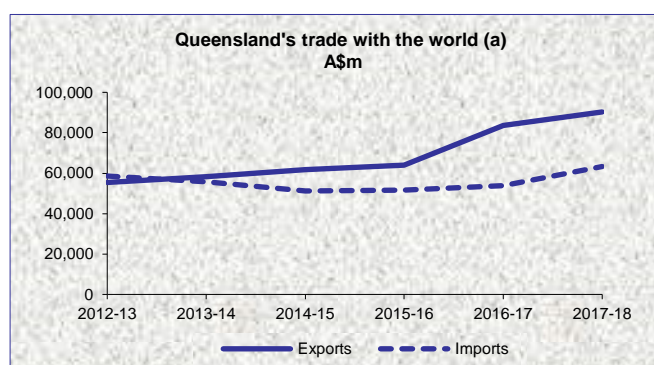
QUEENSLAND



Recent economic indicators:

	2016-17	2017-18
Real Gross State Product growth (%):	2.0	3.4
Real GSP per head growth (%):	0.4	1.7
GSP (current prices) (A\$m):	328,449	348,969
Proportion of Australian GDP (%):	18.6	18.9
Estimated resident population (June):	4,928,412	4,990,681
Change in real final demand (%):	2.8	3.5
Unemployment rate (%):	6.2	6.2

Goods and services trade:



Queensland's trade, 2017-18 (a):

	A\$m		
	Goods	Services	Total
Exports:	77,243	13,066	90,309
Imports:	50,125	13,172	63,297
Balance:	27,118	-106	27,012

	% Share of Australian trade		
Exports:	24.5	15.3	22.5
Imports:	16.6	14.4	16.1

Average annual goods and services export growth over the last 5 years: 10.7%

Goods trade #:

Queensland's major exports, 2017-18 (b):

	A\$m
Coal	33,154
Natural gas	np
Beef, f.c.f.	4,518
Copper	1,584
Other ores & concentrates^	1,212
Aluminium	1,031
Vegetables, f.c.f.	845
Aluminium ores & conc (incl alumina)	755
Zinc	682
Copper ores & concentrates	666

^Mainly Lead and Zinc ores & concentrates.

Queensland's major export destinations, 2017-18 (b):

	A\$m	% Share
China	22,584	29.2
Japan	11,739	15.2
India	9,833	12.7
Republic of Korea	7,908	10.2
Taiwan	2,971	3.8

Queensland's major imports, 2017-18:

	A\$m
Refined petroleum	5,312
Passenger motor vehicles	4,580
Crude petroleum	3,287
Goods vehicles	2,920
Civil engineering equipment & parts	1,329
Electronic integrated circuits	900
Rubber tyres, treads & tubes	786
Furniture, mattresses & cushions	760
Vehicle parts & accessories	640
Plastic articles, nes	608

Queensland's major import sources, 2017-18:

	A\$m	% Share
China	9,842	19.6
United States	5,160	10.3
Japan	4,673	9.3
Republic of Korea	3,690	7.4
Thailand	3,159	6.3

Services trade:

Queensland's major exports, 2017-18:

	A\$m	% Share
Personal travel excluding education	5,167	39.5
Education-related travel	4,639	35.5
Passenger transport	599	4.6

Queensland's major imports, 2017-18:

	A\$m	% Share
Personal travel excluding education	7,574	57.5
Freight transport	1,597	12.1
Passenger transport	1,295	9.8

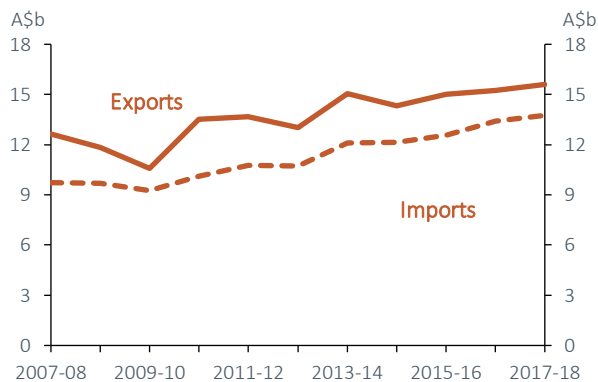
Compiled by the Statistics Section DFAT using latest published ABS data.

(a) Balance of payments basis, with the exception of goods exports which are based on recorded trade. (b) Australian produced. #May exclude some confidential items of trade.

Based on DFAT STARS database and ABS catalogues 3101.0, 5220.0, 5368.0, 5368.0.55.003/4 and 6202.0.

Queensland's trade highlights – 2017-18

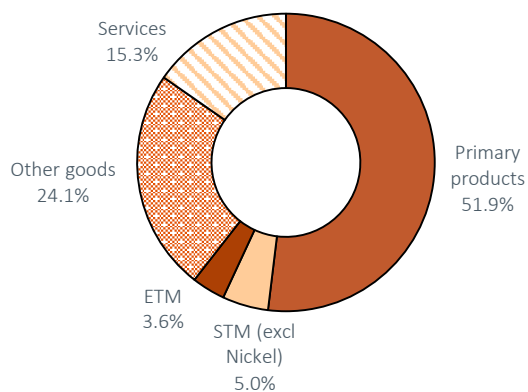
Trade in goods and services, balance of payments basis



Based on ABS catalogues 5220.0 and 5302.0.

- In 2017-18, the value of exports increased 7.9 per cent to \$90.3 billion
 - export volumes rose 1.4 per cent and export prices increased by 6.4 per cent.
- The value of imports increased 17.6 per cent to \$63.3 billion
 - import volumes increased 14.0 per cent while import prices rose 3.2 per cent.

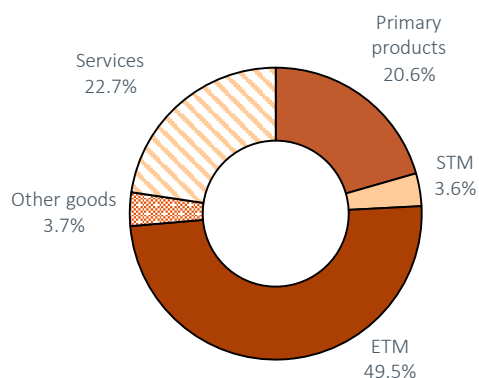
Exports by broad category¹



Based on DFAT STARS database and ABS catalogue 55368.0.55.003.

- *Primary products* increased 8.4 per cent to \$45.5 billion
 - *Fuels* rose 13.7 per cent to \$33.3 billion.
- *STM (excl Nickel)* decreased 1.4 per cent to \$4.4 billion.
- *ETM* increased 15.1 per cent to \$3.2 billion.
- *Other goods* rose 22.5 per cent to \$21.2 billion.
- *Services* rose 1.0 per cent to \$13.4 billion.

Imports by broad category¹



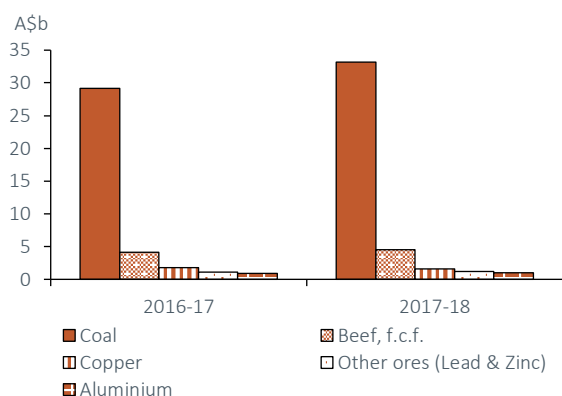
Based on DFAT STARS database and ABS catalogue 55368.0.55.003.

- *Primary products* increased 23.1 per cent to \$12.1 billion
 - *Fuels* rose 29.6 per cent to \$9.0 billion.
- *STM* fell 1.4 per cent to \$2.1 billion.
- *ETM* increased 16.9 per cent to \$29.2 billion.
- *Other goods* rose 1.4 per cent to \$2.2 billion.
- *Services* increased 11.0 per cent to \$13.4 billion.

¹ Goods (merchandise) trade is published on a recorded trade basis, Services on a balance of payments basis.

Composition of Queensland's trade

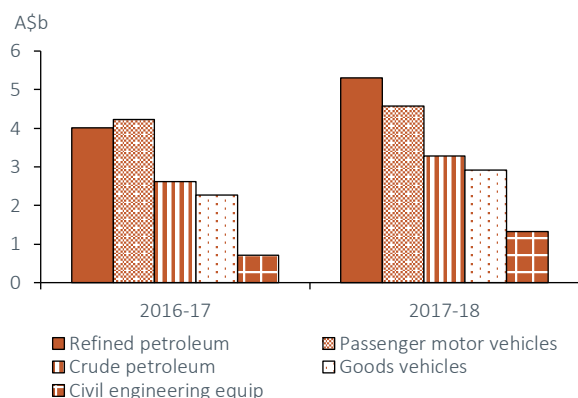
Merchandise exports



Based on ABS trade data on the DFAT STARS database.

- Queensland's major export commodities in 2017-18 were
 - Coal – up 13.6 per cent to \$33.2 billion
 - Beef, f.c.f. – up 8.8 per cent to \$4.5 billion
 - Copper – down 13.5 per cent to \$1.6 billion
 - Other ores & concentrates (mainly Lead and Zinc) – up 8.4 per cent to \$1.2 billion
 - Aluminium – up 13.0 per cent to \$1.0 billion.

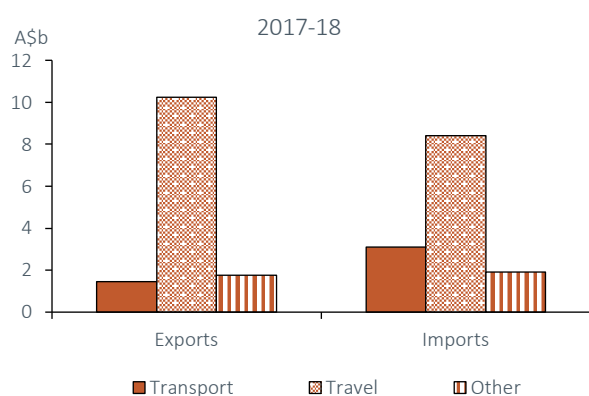
Merchandise imports



Based on ABS trade data on the DFAT STARS database.

- In 2017-18, Queensland's major import commodities were
 - Refined petroleum – up 32.3 per cent to \$5.3 billion
 - Passenger motor vehicles – up 8.5 per cent to \$4.6 billion
 - Crude petroleum – up 25.3 per cent to \$3.3 billion
 - Goods vehicles – up 28.5 per cent to \$2.9 billion
 - Civil engineering equipment & parts – up 88.5 per cent to \$1.3 billion.

Services trade



Based on ABS catalogue 55368.0.55.003.

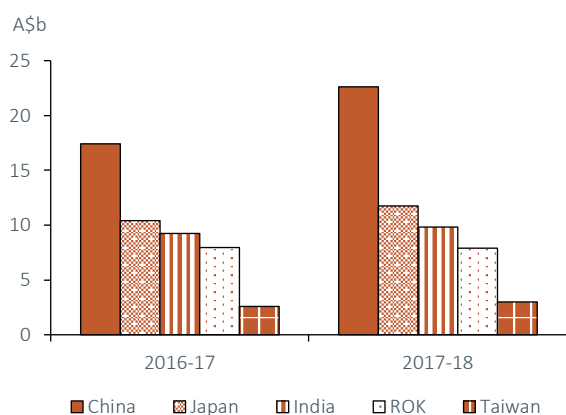
- Services exports rose 1.0 per cent to \$13.4 billion in 2017-18
 - Transport services exports decreased 0.3 per cent to \$1.4 billion
 - Travel services rose 6.1 per cent to \$10.2 billion
 - Other services² decreased 19.8 per cent to \$1.7 billion.
- In 2017-18, Services imports rose 11.0 per cent to \$13.4 billion
 - Transport services imports increased 8.0 per cent to \$3.0 billion
 - Travel services rose 16.2 per cent to \$8.4 billion
 - Other services² decreased 4.4 per cent to \$1.8 billion.

² Other services consists of services such as: Construction; Insurance & pension; Financial; Intellectual property charges; Telecommunications, computer & information; Other business services; Personal, cultural & recreational; and Government services. It excludes Manufacturing services on physical inputs owned by others and Maintenance & repair services nie.

Direction of Queensland's merchandise trade

- China was Queensland's largest two-way merchandise trading partner in 2017-18, accounting for 27.0 per cent (\$32.4 billion) of total trade.
- Japan (\$16.4 billion) was the second largest, followed by the Republic of Korea (\$11.6 billion), India (\$10.9 billion) and the United States (\$6.7 billion).

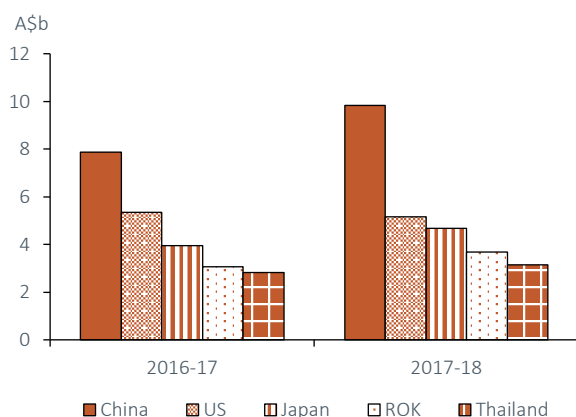
Major export destinations



- Queensland's major export markets in 2017-18 were
 - China – up 29.8 per cent to \$22.6 billion
 - Japan – up 12.9 per cent to \$11.7 billion
 - India – up 6.3 per cent to \$9.8 billion
 - Republic of Korea – down 0.7 per cent to \$7.9 billion
 - Taiwan – up 14.0 per cent to \$3.0 billion.

Based on ABS trade data on the DFT STARS database.

Major import sources



- In 2017-18, Queensland's major import sources were
 - China – up 25.1 per cent to \$9.8 billion
 - United States – down 3.5 per cent to \$5.2 billion
 - Japan – up 18.5 per cent to \$4.7 billion
 - Republic of Korea – up 20.7 per cent to \$3.7 billion
 - Thailand – up 12.4 per cent to \$3.2 billion.

Based on ABS trade data on the DFT STARS database.

TABLE 22: QUEENSLAND, EXPORTS BY BROAD CATEGORY
(A\$ million)

						% growth	
						2016-17 to 2017-18	5 year trend
	2013-14	2014-15	2015-16	2016-17	2017-18		
Merchandise exports (a)							
Total merchandise exports	44,812	46,489	47,867	66,486	74,262	11.7	11.4
Primary products	30,782	32,412	28,829	42,009	45,539	8.4	8.8
Unprocessed food	1,163	1,361	1,868	2,728	1,744	-36.1	9.5
Processed food	5,228	6,533	6,306	5,736	6,168	7.5	5.4
Minerals	3,465	3,826	2,969	2,927	3,553	21.4	-1.5
Fuels	19,492	19,488	16,682	29,267	33,267	13.7	11.9
Other primary	1,435	1,204	1,004	1,351	808	-40.2	-9.7
Manufactures	7,140	7,378	7,348	7,200	7,555	4.9	2.0
STM (excl Nickel)	4,535	4,752	4,789	4,444	4,382	-1.4	1.3
ETM	2,605	2,626	2,559	2,756	3,173	15.1	3.2
Other	6,889	6,698	11,690	17,277	21,168	22.5	26.1
Services exports (b)							
Total services exports	10,414	11,503	12,442	13,298	13,435	1.0	7.3
Manufacturing services	0	0	0	0	0	..	..
Maintenance & repair	44	34	44	37	19	-48.6	-7.0
Transport	1,305	1,266	1,292	1,451	1,446	-0.3	2.4
Travel	7,289	8,165	9,074	9,650	10,238	6.1	8.6
Other	1,776	2,038	2,032	2,160	1,732	-19.8	4.9
Total goods & services exports	55,226	57,992	60,309	79,784	87,697	9.9	10.7
Percentage distribution							
Merchandise exports (a)							
Total merchandise exports	81.1	80.2	79.4	83.3	84.7		
Primary products	55.7	55.9	47.8	52.7	51.9		
Unprocessed food	2.1	2.3	3.1	3.4	2.0		
Processed food	9.5	11.3	10.5	7.2	7.0		
Minerals	6.3	6.6	4.9	3.7	4.1		
Fuels	35.3	33.6	27.7	36.7	37.9		
Other primary	2.6	2.1	1.7	1.7	0.9		
Manufactures	12.9	12.7	12.2	9.0	8.6		
STM (excl Nickel)	8.2	8.2	7.9	5.6	5.0		
ETM	4.7	4.5	4.2	3.5	3.6		
Other	12.5	11.6	19.4	21.7	24.1		
Services exports (b)							
Total services exports	18.9	19.8	20.6	16.7	15.3		
Manufacturing services	na	na	na	na	na		
Maintenance & repair	0.1	0.1	0.1	0.0	0.0		
Transport	2.4	2.2	2.1	1.8	1.6		
Travel	13.2	14.1	15.0	12.1	11.7		
Other	3.2	3.5	3.4	2.7	2.0		
Total goods & services exports	100.0	100.0	100.0	100.0	100.0		

(a) Recorded trade basis, Australian produced goods. (b) Balance of payments basis.

Based on DFAT STARS database and ABS catalogue 5368.0.55.003.

TABLE 23: QUEENSLAND, IMPORTS BY BROAD CATEGORY
(A\$ million)

						% growth	
						2016-17 to 2017-18	5 year trend
	2013-14	2014-15	2015-16	2016-17	2017-18		
Merchandise imports (a)							
Total merchandise imports	41,860	36,803	36,162	39,194	45,694	16.6	0.5
Primary products	14,593	11,671	8,749	9,859	12,140	23.1	-5.0
Unprocessed food	208	241	260	296	297	0.6	12.5
Processed food	1,548	1,650	1,810	1,826	1,890	3.5	7.0
Minerals	347	603	439	486	597	22.9	11.6
Fuels	12,226	8,849	5,926	6,934	8,985	29.6	-8.5
Other primary	264	328	314	318	372	16.7	9.3
Manufactures	25,266	23,474	25,798	27,172	31,361	15.4	3.2
STM	2,322	2,220	2,050	2,176	2,145	-1.4	-3.9
ETM	22,944	21,254	23,748	24,996	29,216	16.9	3.9
Other	2,001	1,658	1,615	2,163	2,192	1.4	-0.9
Services imports (b)							
Total services imports	12,264	11,387	12,286	12,060	13,382	11.0	2.3
Manufacturing services	0	0	0	0	0	..	..
Maintenance & repair	89	54	41	56	65	16.1	10.6
Transport	3,159	2,916	2,941	2,862	3,090	8.0	-1.9
Travel	6,435	6,412	7,253	7,225	8,394	16.2	6.3
Other	2,581	2,005	2,051	1,917	1,833	-4.4	-4.3
Total goods & services import:	54,124	48,190	48,448	51,254	59,076	15.3	0.9
Percentage distribution							
Merchandise imports (a)							
Total merchandise imports	77.3	76.4	74.6	76.5	77.3		
Primary products	27.0	24.2	18.1	19.2	20.6		
Unprocessed food	0.4	0.5	0.5	0.6	0.5		
Processed food	2.9	3.4	3.7	3.6	3.2		
Minerals	0.6	1.3	0.9	0.9	1.0		
Fuels	22.6	18.4	12.2	13.5	15.2		
Other primary	0.5	0.7	0.6	0.6	0.6		
Manufactures	46.7	48.7	53.2	53.0	53.1		
STM	4.3	4.6	4.2	4.2	3.6		
ETM	42.4	44.1	49.0	48.8	49.5		
Other	3.7	3.4	3.3	4.2	3.7		
Services imports (b)							
Total services imports	22.7	23.6	25.4	23.5	22.7		
Manufacturing services	na	na	na	na	na		
Maintenance & repair	0.2	0.1	0.1	0.1	0.1		
Transport	5.8	6.1	6.1	5.6	5.2		
Travel	11.9	13.3	15.0	14.1	14.2		
Other	4.8	4.2	4.2	3.7	3.1		
Total goods & services import:	100.0	100.0	100.0	100.0	100.0		

(a) Recorded trade basis, Australian produced goods. (b) Balance of payments basis.

Based on DFAT STARS database and ABS catalogue 5368.0.55.003.

**TABLE 24: QUEENSLAND
TOP 20 MERCHANDISE EXPORT AND IMPORT COMMODITIES (a)
(A\$ million)**

						% growth		
Rank	SITC	Commodity	2015-16	2016-17	2017-18	2016-17 to %	5 year 2017-18 trend	
Merchandise exports (b)								
Total merchandise exports			47,867	66,486	74,262	11.7	11.4	
1	321	Coal	16,570	29,182	33,154	44.6	13.6	12.3
2	011	Beef, f.c.f.	4,716	4,152	4,518	6.1	8.8	6.1
3	682	Copper	2,061	1,832	1,584	2.1	-13.5	-4.0
4	287	Other ores & concentrates	1,394	1,118	1,212	1.6	8.4	-9.3
5	684	Aluminium	1,070	912	1,031	1.4	13.0	-0.7
6	054	Vegetables, f.c.f.	899	1,527	845	1.1	-44.7	28.8
7	285	Aluminium ores & conc (incl alumina)	629	687	755	1.0	10.0	17.6
8	686	Zinc	471	621	682	0.9	9.8	20.2
9	283	Copper ores & concentrates	92	210	666	0.9	217.2	0.6
10	012	Meat (excl beef), f.c.f.	570	477	510	0.7	6.9	1.4
11	685	Lead	500	574	444	0.6	-22.6	6.2
12	288	Non-ferrous waste & scrap	382	462	427	0.6	-7.5	2.2
13	057	Fruit & nuts	173	288	296	0.4	2.8	33.0
14	001	Live animals (excl seafood)	275	279	264	0.4	-5.2	23.6
15	282	Ferrous waste & scrap	158	233	258	0.3	10.8	-4.2
16	098	Edible products & preparations, nes	177	201	236	0.3	17.4	15.0
17	263	Cotton	502	851	223	0.3	-73.9	-22.9
18	411	Animal oils & fats	207	239	218	0.3	-8.6	1.9
19	723	Civil engineering equipment & parts	213	189	214	0.3	13.4	-9.0
20	562	Fertilisers (excl crude)	374	230	208	0.3	-9.5	2.2
	988	Confidential items of trade	11,467	17,067	20,961	..	..	..
Merchandise imports								
Total merchandise imports			36,162	39,194	45,694	16.6	0.5	
1	334	Refined petroleum	3,737	4,015	5,312	7.2	32.3	5.0
2	781	Passenger motor vehicles	4,291	4,222	4,580	6.2	8.5	4.9
3	333	Crude petroleum	1,966	2,623	3,287	4.4	25.3	-19.8
4	782	Goods vehicles	1,991	2,272	2,920	3.9	28.5	6.4
5	723	Civil engineering equipment & parts	679	705	1,329	1.8	88.5	-2.6
6	776	Electronic integrated circuits	158	275	900	1.2	227.4	20.9
7	625	Rubber tyres, treads & tubes	650	664	786	1.1	18.3	-1.7
8	821	Furniture, mattresses & cushions	767	660	760	1.0	15.2	7.9
9	784	Vehicle parts & accessories	448	499	640	0.9	28.3	8.3
10	893	Plastic articles, nes	527	481	608	0.8	26.5	11.2
11	741	Heating & cooling equipment & parts	534	569	602	0.8	5.8	-4.0
12	744	Mechanical handling equip & parts	449	443	552	0.7	24.6	-8.7
13	691	Iron, steel, aluminium structures	200	211	493	0.7	133.8	-14.3
14	287	Other ores & concentrates	188	386	480	0.6	24.5	31.5
15	778	Electrical machinery & parts, nes	435	430	479	0.6	11.4	3.7
16	792	Aircraft, spacecraft & parts	427	1,298	441	0.6	-66.0	85.2
17	894	Prams, toys, games & sporting goods	429	421	435	0.6	3.5	7.9
18	764	Telecom equipment & parts	429	333	412	0.6	23.5	8.2
19	716	Rotating electric plant & parts	122	104	410	0.6	293.6	-7.1
20	699	Manufactures of base metal, nes	389	376	409	0.6	8.7	3.0
	988	Confidential items of trade	1,379	1,874	1,562	..	..	..

(a) The ranking of commodities excludes some confidential items of trade. (b) Australian produced. (c) Mainly *Lead and Zinc ores* & Based on ABS data on DFAT STARS database.

TABLE 25: QUEENSLAND, EXPORTS OF SERVICES
BY TYPE OF ACTIVITY (a)
(A\$ million)

Type of activity	2015-16	2016-17	2017-18	% growth	
				2016-17 to 2017-18	5 year trend
Manufacturing services on physical inputs owned by	0	0	0	..	..
Maintenance & repair services nie	44	37	19	-48.6	-7.0
Transport	1,292	1,451	1,446	-0.3	2.4
Passenger (b)	575	592	599	1.2	3.7
Freight	39	48	43	-10.4	-4.1
Other	468	530	518	-2.3	1.7
Postal & courier services (c)	210	281	286	1.8	2.3
Travel	9,074	9,650	10,238	6.1	8.6
Business	437	468	432	-7.7	-2.3
Personal	8,637	9,182	9,806	6.8	9.3
Education-related	3,631	4,141	4,639	12.0	11.5
Other	5,006	5,041	5,167	2.5	7.5
Construction	51	5	5	0.0	-26.7
Insurance & Pension services	39	41	44	7.3	5.8
Direct insurance	31	35	38	8.6	7.2
Reinsurance	0	0	0	..	..
Auxiliary services	0	0	0	..	..
Pension services	8	6	6	0.0	-1.3
Standardised guarantee services	0	0	0	..	..
Financial Services	625	867	508	-41.4	6.2
Charges for the use of intellectual property nie	94	107	132	23.4	0.6
Licences to reproduce/distribute computer services	46	46	67	45.7	7.8
Licences to reproduce/distribute audiovisual services	0	0	0	..	..
Outcomes of research & development	0	3	1	-66.7	..
Franchise & trademarks licensing fees	44	52	58	11.5	38.6
Other charges for the use of intellectual property	4	6	6	0.0	-13.1
Telecommunication, computer & information	411	407	356	-12.5	14.6
Telecommunication services	94	82	79	-3.7	12.0
Computer & Information services	317	325	277	-14.8	15.5
Computer services	144	107	130	21.5	-2.1
Information services	33	48	32	-33.3	116.7
Other services	140	170	115	-32.4	49.1
Other business services	688	599	534	-10.9	1.8
Research & development services	133	146	98	-32.9	98.7
Professional & management consulting services	122	117	120	2.6	-4.4
Legal, accounting, management consulting, public relations & other professional services	121	116	118	1.7	-4.0
Advertising, market research & public opinion polling	1	1	2	100.0	..
Technical, trade-related & other business services	433	336	316	-6.0	-3.2
Architectural, engineering, scientific & other technical services	292	257	244	-5.1	3.7
Waste treatment & de-pollution, agricultural & mining services	70	25	19	-24.0	-30.7
Operational leasing services	0	2	10	400.0	..
Trade-related commission services	6	0	0	..	..
Other business services nie	65	52	43	-17.3	-0.4
Personal, cultural, & recreation services	106	116	134	15.5	-0.1
Audiovisual & related services	2	0	3	..	..
Other personal, cultural & recreational services	104	116	131	12.9	2.0
Government goods & services nie	18	18	19	5.6	5.0
Total services exports	12,442	13,298	13,435	1.0	7.3

(a) Cells in this table may have been perturbed to protect confidentiality. (b) *Passenger services* includes *Agency fees & com. for air transport*. (c) *Postal & courier services* includes *Indirect commissions for sea transport*.

Based on ABS catalogue 5368.0.55.003/4. Refer to the section on Data sources in the **Explanatory notes**.

**TABLE 26: QUEENSLAND, IMPORTS OF SERVICES
BY TYPE OF ACTIVITY (a)
(A\$ million)**

Type of activity	2015-16	2016-17	2017-18	% growth	
				2016-17 to 2017-18	5 year trend
Manufacturing services on physical inputs owned by	0	0	0	..	..
Maintenance & repair services nie	41	56	65	16.1	10.6
Transport	2,941	2,862	3,090	8.0	-1.9
Passenger (b)	1,158	1,218	1,295	6.3	1.7
Freight	1,556	1,406	1,597	13.6	-5.6
Other	208	217	176	-18.9	10.6
Postal & courier services (c)	19	21	22	4.8	7.2
Travel	7,253	7,225	8,394	16.2	6.3
Business	722	743	760	2.3	1.2
Personal	6,531	6,482	7,634	17.8	6.9
Education-related	61	63	60	-4.8	6.0
Other	6,470	6,419	7,574	18.0	6.9
Construction	0	0	0	..	..
Insurance & Pension services	125	112	115	2.7	-2.6
Direct insurance	48	48	52	8.3	-0.7
Reinsurance	20	21	21	0.0	7.9
Auxiliary services	21	21	21	0.0	-2.9
Pension services	36	22	21	-4.5	-11.7
Standardised guarantee services	0	0	0	..	..
Financial Services	542	772	393	-49.1	-2.3
Charges for the use of intellectual property nie	98	89	149	67.4	-4.4
Licences to reproduce/distribute computer services	19	18	41	127.8	-1.0
Licences to reproduce/distribute audiovisual services	0	0	0	..	..
Outcomes of research & development	5	8	15	87.5	10.1
Franchise & trademarks licensing fees	40	54	83	53.7	-5.9
Other charges for the use of intellectual property	34	9	10	11.1	-3.9
Telecommunication, computer & information	406	385	438	13.8	16.9
Telecommunication services	143	162	198	22.2	35.0
Computer & Information services	263	223	240	7.6	8.9
Computer services	122	98	143	45.9	7.6
Information services	35	33	18	-45.5	39.5
Other services	106	92	79	-14.1	5.8
Other business services	850	523	691	32.1	-13.3
Research & development services	5	7	5	-28.6	7.6
Professional & management consulting services	151	124	154	24.2	-30.0
Legal, accounting, management consulting, public relations & other professional services	147	115	136	18.3	-31.5
Advertising, market research & public opinion polling	4	9	18	100.0	26.5
Technical, trade-related & other business services	694	392	532	35.7	-1.0
Architectural, engineering, scientific & other technical services	642	342	392	14.6	3.1
Waste treatment & de-pollution, agricultural & mining services	10	9	4	-55.6	..
Operational leasing services	0	0	0	..	..
Trade-related commission services	17	23	39	69.6	15.9
Other business services nie	25	18	97	438.9	..
Personal, cultural, & recreation services	8	12	21	75.0	10.9
Audiovisual & related services	1	4	12	200.0	..
Other personal, cultural & recreational services	7	8	9	12.5	5.0
Government goods & services nie	22	24	26	8.3	9.2
Total services imports	12,286	12,060	13,382	11.0	2.3

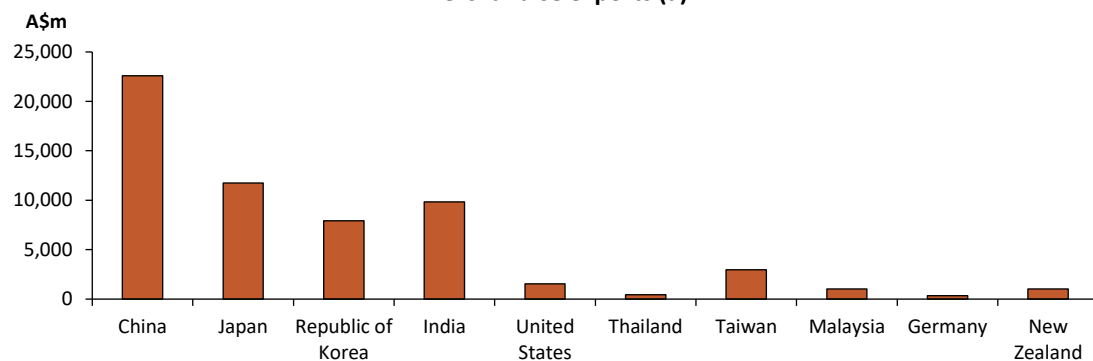
(a) Cells in this table may have been perturbed to protect confidentiality. (b) *Passenger services* includes *Agency fees & comi for air transport*. (c) *Postal & courier services* includes *Indirect commissions for sea transport*.

Based on ABS catalogue 5368.0.55.003/4. Refer to the section on Data sources in the **Explanatory notes**.

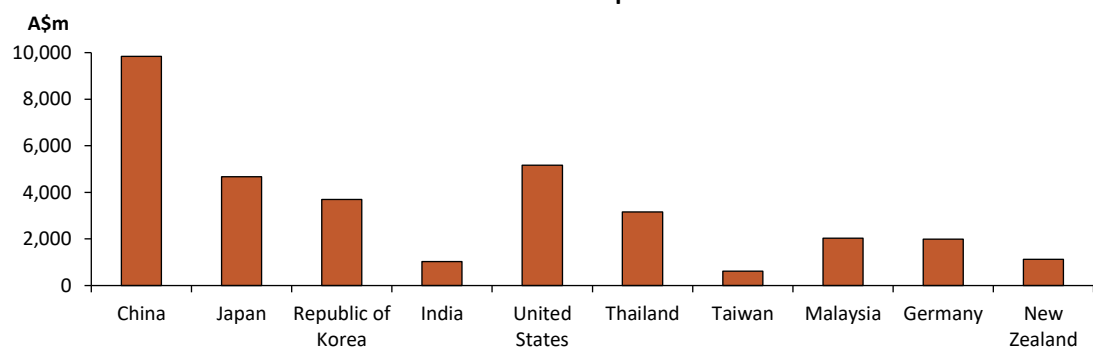
**TABLE 27: QUEENSLAND
MERCHANDISE TRADE BY MAJOR TRADING PARTNER, 2017-18**

Economy	Exports (a)		Imports		Net Exports	Total Trade		
	A\$m	% share	A\$m	% share	A\$m	A\$m	% share	Rank
World	74,262		45,694		28,568	119,956		
China	22,584	30.4	9,842	21.5	12,742	32,426	27.0	1
Japan	11,739	15.8	4,673	10.2	7,066	16,412	13.7	2
Republic of Korea	7,908	10.6	3,690	8.1	4,218	11,598	9.7	3
India	9,833	13.2	1,034	2.3	8,799	10,867	9.1	4
United States	1,548	2.1	5,160	11.3	-3,612	6,708	5.6	5
Thailand	440	0.6	3,159	6.9	-2,719	3,599	3.0	6
Taiwan	2,971	4.0	615	1.3	2,357	3,586	3.0	7
Malaysia	1,030	1.4	2,029	4.4	-998	3,059	2.5	8
Germany	359	0.5	1,998	4.4	-1,639	2,357	2.0	9
New Zealand	1,022	1.4	1,123	2.5	-102	2,145	1.8	10
Netherlands	1,784	2.4	289	0.6	1,495	2,072	1.7	11
Indonesia	1,157	1.6	869	1.9	287	2,026	1.7	12
Vietnam	1,216	1.6	736	1.6	480	1,953	1.6	13
United Kingdom	850	1.1	829	1.8	22	1,679	1.4	14
Singapore	620	0.8	1,009	2.2	-389	1,629	1.4	15
France	897	1.2	642	1.4	254	1,539	1.3	16
Brazil	1,248	1.7	113	0.2	1,136	1,361	1.1	17
Papua New Guinea	826	1.1	373	0.8	453	1,199	1.0	18
Canada	593	0.8	419	0.9	174	1,012	0.8	19
Italy	179	0.2	766	1.7	-587	944	0.8	20

Merchandise exports (a)



Merchandise imports



(a) Australian produced.

Based on ABS data on the DFAT STARS database.

TABLE 28: QUEENSLAND
MAJOR MERCHANDISE EXPORT MARKETS AND IMPORT SOURCES
(A\$ million)

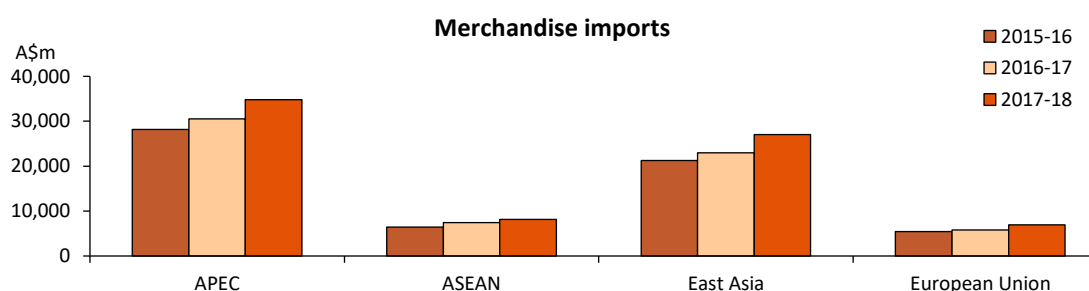
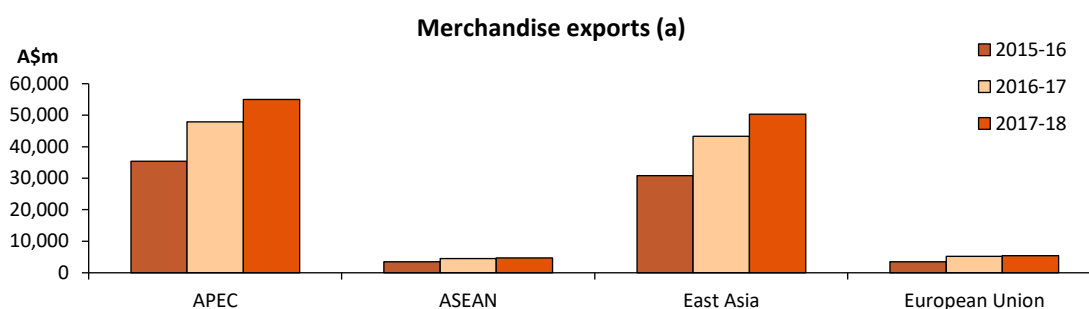
						% growth	
						2016-17 to 2017-18	5 year trend
Rank	Economy	2015-16	2016-17	2017-18	% share		
Export markets (a)							
	World	47,867	66,486	74,262		11.7	11.4
1	China	11,187	17,405	22,584	30.4	29.8	17.7
2	Japan	7,980	10,399	11,739	15.8	12.9	5.8
3	India	5,412	9,251	9,833	13.2	6.3	17.9
4	Republic of Korea	6,091	7,965	7,908	10.6	-0.7	12.5
5	Taiwan	1,679	2,606	2,971	4.0	14.0	10.1
6	Netherlands	1,054	1,824	1,784	2.4	-2.2	8.9
7	United States	2,006	1,617	1,548	2.1	-4.3	2.1
8	Brazil	689	1,303	1,248	1.7	-4.2	23.2
9	Vietnam	708	997	1,216	1.6	21.9	35.4
10	Indonesia	794	986	1,157	1.6	17.3	8.0
11	Malaysia	552	757	1,030	1.4	36.1	8.3
12	New Zealand	821	961	1,022	1.4	6.3	3.9
13	France	455	739	897	1.2	21.3	12.6
14	United Kingdom	824	964	850	1.1	-11.8	0.1
15	Papua New Guinea	626	703	826	1.1	17.6	-2.9
16	Singapore	686	989	620	0.8	-37.3	5.6
17	Canada	484	769	593	0.8	-22.8	12.1
18	Spain	174	436	465	0.6	6.6	10.2
19	Bangladesh	273	366	452	0.6	23.5	17.9
20	Thailand	585	571	440	0.6	-22.9	-5.3
Import sources							
	World	36,162	39,194	45,694		16.6	0.5
1	China	7,215	7,870	9,842	21.5	25.1	11.1
2	United States	4,805	5,347	5,160	11.3	-3.5	3.1
3	Japan	3,673	3,944	4,673	10.2	18.5	0.8
4	Republic of Korea	3,100	3,056	3,690	8.1	20.7	8.5
5	Thailand	2,737	2,811	3,159	6.9	12.4	5.2
6	Malaysia	1,718	2,295	2,029	4.4	-11.6	-0.5
7	Germany	1,591	1,698	1,998	4.4	17.7	2.4
8	New Zealand	1,181	1,142	1,123	2.5	-1.6	-2.5
9	India	662	758	1,034	2.3	36.4	13.8
10	Singapore	604	795	1,009	2.2	27.0	-12.7
11	Nigeria	0	0	889	1.9	..	-69.7
12	Indonesia	765	625	869	1.9	39.1	-14.7
13	United Kingdom	952	751	829	1.8	10.3	2.0
14	Italy	575	580	766	1.7	32.0	-4.4
15	Vietnam	374	561	736	1.6	31.2	-0.9
16	France	459	533	642	1.4	20.5	13.2
17	Taiwan	712	628	615	1.3	-2.1	-3.3
18	Austria	170	476	553	1.2	16.1	39.3
19	Mexico	220	287	495	1.1	72.6	23.2
20	Sweden	307	343	432	0.9	26.0	-3.5

(a) Australian produced.

Based on ABS data on the DFAT STARS database.

TABLE 29: QUEENSLAND
MERCHANDISE TRADE BY SELECTED REGIONS AND ECONOMY GROUPS
(A\$ million)

	2015-16	2016-17	2017-18	% share	% growth	
					2016-17 to 2017-18	5 year trend
Merchandise exports (a)						
World	47,867	66,486	74,262		11.7	11.4
Selected economy groups						
APEC	35,415	47,904	54,974	74.0	14.8	10.9
ASEAN	3,536	4,550	4,762	6.4	4.6	9.3
East Asia	30,860	43,318	50,358	67.8	16.3	12.0
European Union	3,516	5,222	5,416	7.3	3.7	6.1
OECD	21,476	27,359	28,690	38.6	4.9	7.2
Selected geographic regions						
Africa	366	417	606	0.8	45.2	2.7
Americas	3,687	4,139	3,763	5.1	-9.1	8.5
Asia	37,944	54,208	61,750	83.2	13.9	12.9
Europe	4,146	5,800	6,022	8.1	3.8	5.8
Oceania & Antarctica	1,715	1,912	2,113	2.8	10.5	0.2
Merchandise imports						
World	36,162	39,194	45,694		16.6	0.5
Selected economy groups						
APEC	28,169	30,515	34,838	76.2	14.2	0.9
ASEAN	6,419	7,421	8,140	17.8	9.7	-3.5
East Asia	21,234	23,002	27,046	59.2	17.6	3.1
European Union	5,461	5,829	6,951	15.2	19.2	3.6
OECD	19,457	20,605	23,096	50.5	12.1	2.5
Selected geographic regions						
Africa	382	713	1,407	3.1	97.3	-14.3
Americas	6,006	6,634	6,606	14.5	-0.4	0.9
Asia	22,482	24,343	28,673	62.8	17.8	3.0
Europe	5,801	6,104	7,312	16.0	19.8	-0.1
Oceania & Antarctica	1,330	1,255	1,533	3.4	22.1	-14.6



(a) Australian produced.

Based on ABS data on the DFAT STARS database.

Section 5

South Australia



Australian Government

Department of Foreign Affairs and Trade

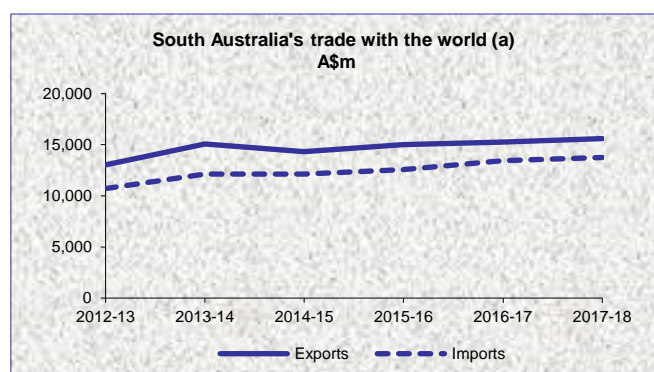
SOUTH AUSTRALIA



Recent economic indicators:

	2016-17	2017-18
Real Gross State Product growth (%):	2.4	2.0
Real GSP per head growth (%):	1.7	1.4
GSP (current prices) (A\$m):	103,935	107,389
Proportion of Australian GDP (%):	5.9	5.8
Estimated resident population (June):	1,723,714	1,733,474
Change in real final demand (%):	3.6	3.4
Unemployment rate (%):	6.7	5.8

Goods and services trade:



South Australia's trade, 2017-18 (a):

	A\$m		
	Goods	Services	Total
Exports:	12,281	3,321	15,602
Imports:	10,162	3,592	13,754
Balance:	2,119	-271	1,848

	% Share of Australian trade		
	Goods	Services	Total
Exports:	3.9	3.9	3.9
Imports:	3.4	3.9	3.5

Average annual goods and services export growth over the last 5 years: 2.9%

Goods trade #:

South Australia's major exports, 2017-18 (b):

	A\$m
Alcoholic beverages	1,885
Wheat	1,382
Copper	1,170
Copper ores & concentrates	927
Meat (excl beef), f.c.f.	742
Lead	422
Vegetables, f.c.f.	367
Iron ores & concentrates	361
Beef, f.c.f.	320
Fruit & nuts	261

South Australia's major imports, 2017-18:

	A\$m
Refined petroleum	1,295
Passenger motor vehicles	947
Goods vehicles	454
Other ores & concentrates^	227
Alcoholic beverages	197
Electronic integrated circuits	181
Fertilisers (excl crude)	176
Electrical machinery & parts, nes	142
Furniture, mattresses & cushions	140
Vehicle parts & accessories	125

^Mainly lead ores and concentrates.

South Australia's major export destinations, 2017-18 (b):

	A\$m	% Share
China	2,522	20.5
United States	995	8.1
Malaysia	952	7.8
India	888	7.2
Japan	824	6.7

South Australia's major import sources, 2017-18:

	A\$m	% Share
China	1,746	17.2
Singapore	877	8.6
United States	844	8.3
Japan	771	7.6
Thailand	750	7.4

Services trade:

South Australia's major exports, 2017-18:

	A\$m	% Share
Education-related travel	1,624	48.9
Personal travel excluding education	821	24.7
Technical, trade-related & other	306	9.2

South Australia's major imports, 2017-18:

	A\$m	% Share
Personal travel excluding education	1,932	53.8
Freight transport	373	10.4
Computer & Information	283	7.9

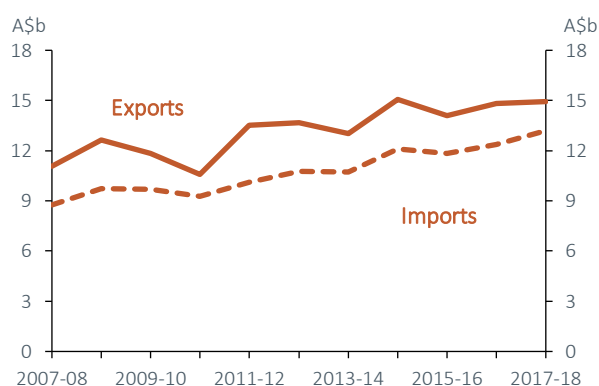
Compiled by the Statistics Section DFAT using latest published ABS data.

(a) Balance of payments basis, with the exception of goods exports which are based on recorded trade. (b) Australian produced. #May exclude some confidential items of trade.

Based on DFAT STARS database and ABS catalogues 3101.0, 5220.0, 5368.0, 5368.0.55.003/4 and 6202.0.

South Australia's trade highlights – 2017-18

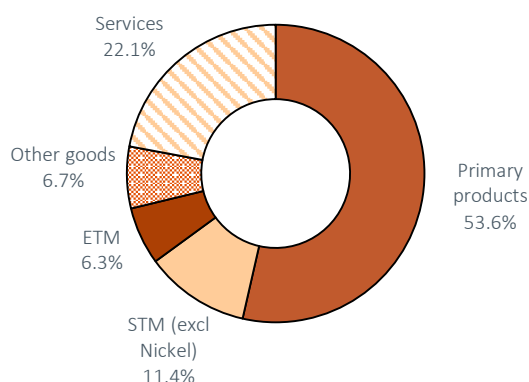
Trade in goods and services, balance of payments basis



Based on ABS catalogues 5220.0 and 5302.0.

- In 2017-18, the value of exports increased 2.3 per cent to \$15.6 billion
 - export volumes fell 2.2 per cent while export prices increased by 4.6 per cent.
- The value of imports increased 2.5 per cent to \$13.8 billion
 - import volumes decreased 0.4 per cent while import prices rose 2.8 per cent.

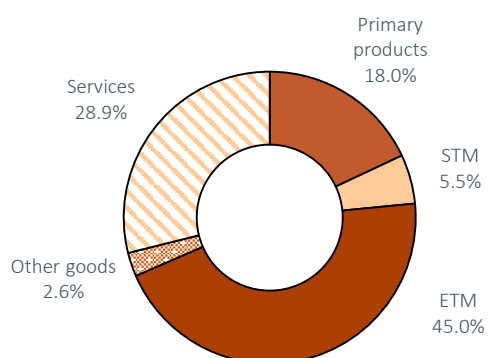
Exports by broad category¹



Based on DFAT STARS database and ABS catalogue 55368.0.55.003.

- *Primary products* increased 11.7 per cent to \$8.3 billion
 - *Minerals* increased 8.3 per cent to \$1.4 billion.
- *STM (excl Nickel)* decreased 4.6 per cent to \$1.8 billion.
- *ETM* fell 11.3 per cent to \$970 million.
- *Other goods* fell 2.9 per cent to \$1.0 billion.
- *Services* fell 3.9 per cent to \$3.4 billion.

Imports by broad category¹



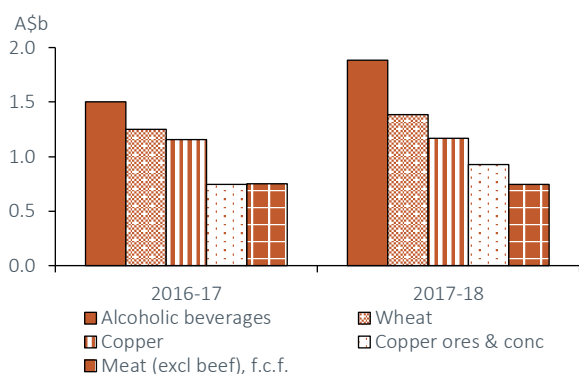
Based on DFAT STARS database and ABS catalogue 55368.0.55.003.

- *Primary products* increased 3.7 per cent to \$2.3 billion
 - *Fuels* rose 5.8 per cent to \$1.3 billion.
- *STM* rose 11.2 per cent to \$689 million.
- *ETM* increased 2.2 per cent to \$5.7 billion.
- *Other goods* fell 12.3 per cent to \$334 million.
- *Services* increased 4.0 per cent to \$3.7 billion.

¹ Goods (merchandise) trade is published on a recorded trade basis, Services on a balance of payments basis.

Composition of South Australia's trade

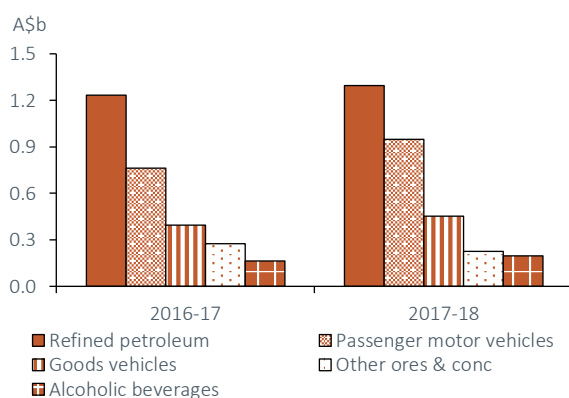
Merchandise exports



Based on ABS trade data on the DFAT STARS database.

- South Australia's major export commodities in 2017-18 were
 - *Alcoholic beverages* – up 25.5 per cent to \$1.9 billion
 - *Wheat* – up 10.6 per cent to \$1.4 billion
 - *Copper* – up 1.1 per cent to \$1.2 billion
 - *Copper ores & concentrates* – up 24.0 per cent to \$927 million
 - *Meat (excl beef), f.c.f.* – down 1.2 per cent to \$742 million.

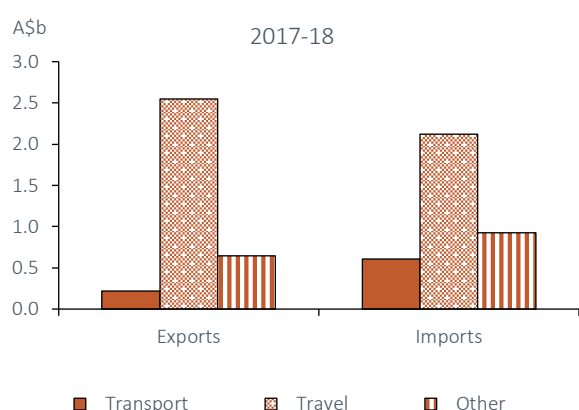
Merchandise imports



Based on ABS trade data on the DFAT STARS database.

- In 2017-18, South Australia's major import commodities were
 - *Refined petroleum* – up 5.1 per cent to \$1.3 billion
 - *Passenger motor vehicles* – up 24.5 per cent to \$947 million
 - *Goods vehicles* – up 14.9 per cent to \$454 million
 - *Other ores & concentrates (mainly Lead)* – down 17.9 per cent to \$227 million
 - *Alcoholic beverages* – up 19.6 per cent to \$197 million.

Services trade



Based on ABS catalogue 55368.0.55.003.

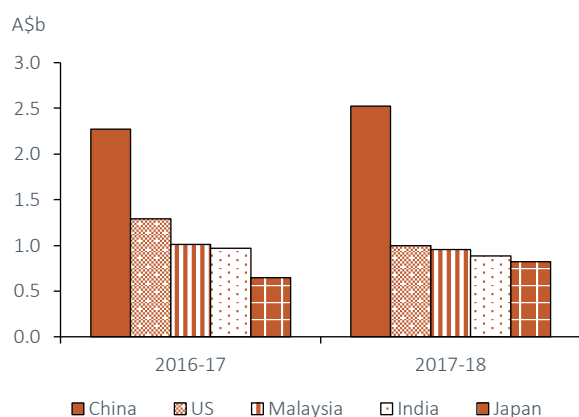
- *Services* exports fell 3.9 per cent to \$3.4 billion in 2017-18
 - *Transport services* exports decreased 11.7 per cent to \$219 million
 - *Travel services* rose 6.6 per cent to \$2.6 billion
 - *Other services*² decreased 29.3 per cent to \$645 million.
- In 2017-18, *Services* imports rose 4.0 per cent to \$3.7 billion
 - *Transport services* imports increased 5.4 per cent to \$607 million
 - *Travel services* rose 4.5 per cent to \$2.1 billion
 - *Other services*² increased 0.9 per cent to \$903 million.

² *Other services* consists of services such as: *Construction; Insurance & pension; Financial; Intellectual property charges; Telecommunications, computer & information; Other business services; Personal, cultural & recreational; and Government services.* It excludes *Manufacturing services on physical inputs owned by others* and *Maintenance & repair services* etc.

Direction of South Australia's merchandise trade

- China was South Australia's largest two-way merchandise trading partner in 2017-18, accounting for 20.3 per cent (\$4.3 billion) of total trade.
- The United States (\$1.8 billion) was the second largest, followed by Japan (\$1.6 billion), Malaysia (\$1.3 billion) and Thailand (\$1.3 billion).

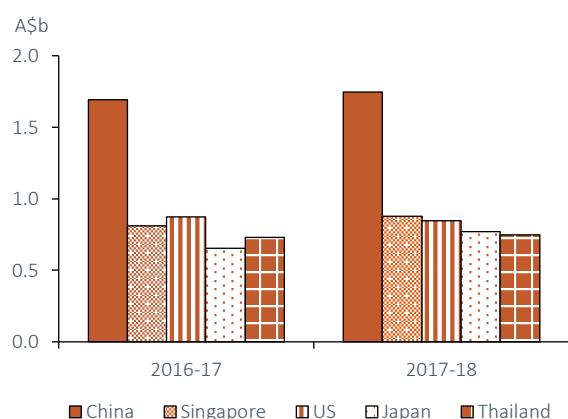
Major export destinations



- South Australia's major export markets in 2017-18 were
 - China – up 11.0 per cent to \$2.5 billion
 - United States – down 23.0 per cent to \$995 million
 - Malaysia – down 5.7 per cent to \$952 million
 - India – down 8.4 per cent to \$888 million
 - Japan – up 26.9 per cent to \$824 million.

Based on ABS trade data on the DFT STARS database.

Major import sources



- In 2017-18, South Australia's major import sources were
 - China – up 3.1 per cent to \$1.7 billion
 - Singapore – up 8.1 per cent to \$877 million
 - United States – down 3.3 per cent to \$844 million
 - Japan – up 17.5 per cent to \$771 million
 - Thailand – up 2.8 per cent to \$750 million.

Based on ABS trade data on the DFT STARS database.

TABLE 30: SOUTH AUSTRALIA, EXPORTS BY BROAD CATEGORY
(A\$ million)

						% growth	
						2016-17 to 2017-18	5 year trend
	2013-14	2014-15	2015-16	2016-17	2017-18		
Merchandise exports (a)							
Total merchandise exports	12,352	11,323	11,569	11,433	12,063	5.5	1.1
Primary products	7,993	7,443	7,062	7,423	8,292	11.7	1.9
Unprocessed food	2,386	2,275	2,242	2,525	2,619	3.7	3.6
Processed food	2,442	2,900	2,988	3,042	3,357	10.3	8.3
Minerals	2,645	1,757	1,271	1,338	1,448	8.3	-11.8
Fuels	259	180	162	183	521	184.1	10.9
Other primary	261	331	400	335	347	3.4	11.6
Manufactures	3,227	2,809	3,256	2,941	2,733	-7.1	-1.0
STM (excl Nickel)	1,913	1,611	2,046	1,847	1,763	-4.6	2.1
ETM	1,314	1,198	1,210	1,094	970	-11.3	-5.4
Other	1,133	1,071	1,251	1,068	1,038	-2.9	0.8
Services exports (b)							
Total services exports	2,504	2,709	3,167	3,556	3,417	-3.9	10.2
Manufacturing services	0	0	0	0	0	..	..
Maintenance & repair	8	4	5	2	2	0.0	-1.3
Transport	235	224	218	248	219	-11.7	2.2
Travel	1,880	1,939	2,194	2,394	2,551	6.6	8.1
Other	381	542	750	912	645	-29.3	24.4
Total goods & services exports	14,856	14,032	14,736	14,989	15,480	3.3	2.8
Percentage distribution							
Merchandise exports (a)							
Total merchandise exports	83.1	80.7	78.5	76.3	77.9		
Primary products	53.8	53.0	47.9	49.5	53.6		
Unprocessed food	16.1	16.2	15.2	16.8	16.9		
Processed food	16.4	20.7	20.3	20.3	21.7		
Minerals	17.8	12.5	8.6	8.9	9.4		
Fuels	1.7	1.3	1.1	1.2	3.4		
Other primary	1.8	2.4	2.7	2.2	2.2		
Manufactures	21.7	20.0	22.1	19.6	17.7		
STM (excl Nickel)	12.9	11.5	13.9	12.3	11.4		
ETM	8.8	8.5	8.2	7.3	6.3		
Other	7.6	7.6	8.5	7.1	6.7		
Services exports (b)							
Total services exports	16.9	19.3	21.5	23.7	22.1		
Manufacturing services	na	na	na	na	na		
Maintenance & repair	0.1	0.0	0.0	0.0	0.0		
Transport	1.6	1.6	1.5	1.7	1.4		
Travel	12.7	13.8	14.9	16.0	16.5		
Other	2.6	3.9	5.1	6.1	4.2		
Total goods & services exports	100.0	100.0	100.0	100.0	100.0		

(a) Recorded trade basis, Australian produced goods. (b) Balance of payments basis.

Based on DFAT STARS database and ABS catalogue 5368.0.55.003.

TABLE 31: SOUTH AUSTRALIA, IMPORTS BY BROAD CATEGORY
(A\$ million)

						% growth	
						2016-17 to 2017-18	5 year trend
	2013-14	2014-15	2015-16	2016-17	2017-18		
Merchandise imports (a)							
Total merchandise imports	8,231	8,052	8,371	8,756	8,983	2.6	4.2
Primary products	1,694	2,097	2,059	2,195	2,275	3.7	7.4
Unprocessed food	32	27	29	27	29	6.6	-2.2
Processed food	497	587	603	512	542	5.9	3.6
Minerals	128	209	292	319	281	-12.0	8.6
Fuels	955	1,189	1,060	1,264	1,338	5.8	10.2
Other primary	82	86	75	73	85	17.1	1.4
Manufactures	6,251	5,649	6,044	6,180	6,374	3.1	3.1
STM	620	660	644	619	689	11.2	3.9
ETM	5,631	4,989	5,400	5,561	5,686	2.2	3.0
Other	287	305	268	380	334	-12.3	5.9
Services imports (b)							
Total services imports	3,035	3,215	3,334	3,508	3,650	4.0	5.3
Manufacturing services	0	0	0	0	0	..	..
Maintenance & repair	13	9	17	9	20	122.2	24.2
Transport	628	598	603	576	607	5.4	0.6
Travel	1,798	1,785	1,900	2,028	2,120	4.5	5.8
Other	596	823	814	895	903	0.9	7.6
Total goods & services import:	11,266	11,267	11,705	12,264	12,633	3.0	4.5
Percentage distribution							
Merchandise imports (a)							
Total merchandise imports	73.1	71.5	71.5	71.4	71.1		
Primary products	15.0	18.6	17.6	17.9	18.0		
Unprocessed food	0.3	0.2	0.2	0.2	0.2		
Processed food	4.4	5.2	5.2	4.2	4.3		
Minerals	1.1	1.9	2.5	2.6	2.2		
Fuels	8.5	10.6	9.1	10.3	10.6		
Other primary	0.7	0.8	0.6	0.6	0.7		
Manufactures	55.5	50.1	51.6	50.4	50.5		
STM	5.5	5.9	5.5	5.1	5.5		
ETM	50.0	44.3	46.1	45.3	45.0		
Other	2.5	2.7	2.3	3.1	2.6		
Services imports (b)							
Total services imports	26.9	28.5	28.5	28.6	28.9		
Manufacturing services	na	na	na	na	na		
Maintenance & repair	0.1	0.1	0.1	0.1	0.2		
Transport	5.6	5.3	5.2	4.7	4.8		
Travel	16.0	15.8	16.2	16.5	16.8		
Other	5.3	7.3	7.0	7.3	7.1		
Total goods & services import:	100.0	100.0	100.0	100.0	100.0		

(a) Recorded trade basis, Australian produced goods. (b) Balance of payments basis.

Based on DFAT STARS database and ABS catalogue 5368.0.55.003.

TABLE 32: SOUTH AUSTRALIA
TOP 20 MERCHANDISE EXPORT AND IMPORT COMMODITIES (a)
(A\$ million)

						% growth		
Rank	SITC	Commodity	2015-16	2016-17	2017-18	2016-17 to %	2017-18	5 year trend
Merchandise exports (b)								
Total merchandise exports			11,569	11,433	12,063	5.5	1.1	
1	112	Alcoholic beverages	1,359	1,502	1,885	15.6	25.5	9.8
2	041	Wheat	1,242	1,250	1,382	11.5	10.6	0.3
3	682	Copper	1,382	1,157	1,170	9.7	1.1	4.3
4	283	Copper ores & concentrates	763	747	927	7.7	24.0	-1.6
5	012	Meat (excl beef), f.c.f.	732	751	742	6.2	-1.2	7.7
6	685	Lead	471	578	422	3.5	-27.0	4.2
7	054	Vegetables, f.c.f.	288	558	367	3.0	-34.2	14.0
8	281	Iron ores & concentrates	419	486	361	3.0	-25.7	-22.7
9	011	Beef, f.c.f.	536	421	320	2.7	-24.0	8.1
10	057	Fruit & nuts	255	234	261	2.2	11.3	16.8
11	334	Refined petroleum	92	155	231	1.9	48.9	3.3
12	333	Crude petroleum	38	0	205	1.7	..	..
13	268	Wool & other animal hair (incl tops)	170	171	202	1.7	18.3	18.5
14	081	Animal feed	174	161	172	1.4	6.5	5.9
15	222	Oil-seeds & oleaginous fruits, soft	157	214	171	1.4	-20.2	-6.9
16	043	Barley	0	0	161	1.3	..	..
17	034	Fish, f.c.f.	148	136	136	1.1	0.0	-0.6
18	778	Electrical machinery & parts, nes	41	57	98	0.8	70.4	12.0
19	036	Crustaceans, f.c.f.	89	97	93	0.8	-4.0	-0.9
20	342	Liquefied propane & butane	30	28	85	0.7	201.4	6.3
	988	Confidential items of trade	1,230	1,051	947	..	..	..
Merchandise imports								
Total merchandise imports			8,371	8,756	8,983	2.6	4.2	
1	334	Refined petroleum	939	1,232	1,295	10.7	5.1	10.7
2	781	Passenger motor vehicles	714	761	947	7.9	24.5	7.5
3	782	Goods vehicles	355	395	454	3.8	14.9	9.1
4	287	Other ores & concentrates	246	277	227	1.9	-17.9	10.6
5	112	Alcoholic beverages	256	165	197	1.6	19.6	-3.0
6	776	Electronic integrated circuits	52	62	181	1.5	190.4	14.7
7	562	Fertilisers (excl crude)	173	172	176	1.5	2.4	-1.7
8	778	Electrical machinery & parts, nes	136	145	142	1.2	-2.0	6.3
9	821	Furniture, mattresses & cushions	187	157	140	1.2	-10.8	-0.8
10	784	Vehicle parts & accessories	373	311	125	1.0	-59.7	-14.2
11	741	Heating & cooling equipment & parts	176	143	125	1.0	-12.8	7.7
12	893	Plastic articles, nes	115	101	124	1.0	22.9	7.1
13	772	Electrical circuits equipment	125	106	124	1.0	16.5	6.2
14	691	Iron, steel, aluminium structures	67	87	123	1.0	40.8	6.9
15	625	Rubber tyres, treads & tubes	133	136	120	1.0	-11.7	-5.2
16	723	Civil engineering equipment & parts	46	58	115	1.0	100.0	-5.8
17	874	Measuring & analysing instruments	139	190	115	0.9	-39.6	-2.0
18	764	Telecom equipment & parts	119	132	113	0.9	-14.4	2.2
19	744	Mechanical handling equip & parts	85	85	102	0.8	20.5	-0.4
20	699	Manufactures of base metal, nes	115	95	98	0.8	3.5	2.6
	988	Confidential items of trade	254	359	323	..	..	..

(a) The ranking of commodities excludes some confidential items of trade. (b) Australian produced.

Based on ABS data on DFAT STARS database.

TABLE 33: SOUTH AUSTRALIA, EXPORTS OF SERVICES
BY TYPE OF ACTIVITY (a)
(A\$ million)

Type of activity	2015-16	2016-17	2017-18	% growth	
				2016-17 to 2017-18	5 year trend
Manufacturing services on physical inputs owned by	0	0	0	..	..
Maintenance & repair services nie	5	2	2	0.0	-1.3
Transport	218	248	219	-11.7	2.2
Passenger (b)	52	53	45	-15.1	-2.6
Freight	11	10	9	-10.0	-9.4
Other	95	108	91	-15.7	3.5
Postal & courier services (c)	60	77	74	-3.9	6.6
Travel	2,194	2,394	2,551	6.6	8.1
Business	106	124	106	-14.5	-4.5
Personal	2,088	2,270	2,445	7.7	9.0
Education-related	1,301	1,469	1,624	10.6	11.0
Other	787	801	821	2.5	5.7
Construction	8	11	9	-18.2	..
Insurance & Pension services	9	7	7	0.0	-1.1
Direct insurance	7	6	6	0.0	-1.3
Reinsurance	0	0	0	..	..
Auxiliary services	0	0	0	..	..
Pension services	2	1	1	0.0	0.0
Standardised guarantee services	0	0	0	..	..
Financial Services	0	0	1	..	..
Charges for the use of intellectual property nie	15	19	16	-15.8	4.7
Licences to reproduce/distribute computer services	11	8	7	-12.5	-2.6
Licences to reproduce/distribute audiovisual services	0	0	0	..	..
Outcomes of research & development	1	4	1	-75.0	..
Franchise & trademarks licensing fees	0	0	2	..	..
Other charges for the use of intellectual property	3	7	6	-14.3	..
Telecommunication, computer & information	112	95	80	-15.8	18.9
Telecommunication services	32	27	26	-3.7	11.4
Computer & Information services	80	68	54	-20.6	26.0
Computer services	76	67	52	-22.4	30.5
Information services	3	1	0	-100.0	..
Other services	1	0	2	..	..
Other business services	496	685	438	-36.1	28.7
Research & development services	129	119	30	-74.8	36.4
Professional & management consulting services	107	100	102	2.0	14.2
Legal, accounting, management consulting, public relations & other professional services	103	98	99	1.0	13.4
Advertising, market research & public opinion polling	4	2	3	50.0	..
Technical, trade-related & other business services	260	466	306	-34.3	36.6
Architectural, engineering, scientific & other technical services	24	11	7	-36.4	-27.8
Waste treatment & de-pollution, agricultural & mining services	np	np	np	..	..
Operational leasing services	np	np	np	..	..
Trade-related commission services	0	0	0	..	..
Other business services nie	np	np	np	..	..
Personal, cultural, & recreation services	102	87	85	-2.3	22.5
Audiovisual & related services	0	0	0	..	..
Other personal, cultural & recreational services	102	87	85	-2.3	23.0
Government goods & services nie	8	8	9	12.5	0.0
Total services exports	3,167	3,556	3,417	-3.9	10.2

(a) Cells in this table may have been perturbed to protect confidentiality. (b) *Passenger services* includes *Agency fees & com. for air transport*. (c) *Postal & courier services* includes *Indirect commissions for sea transport*.

Based on ABS catalogue 5368.0.55.003/4. Refer to the section on Data sources in the **Explanatory notes**.

**TABLE 34: SOUTH AUSTRALIA, IMPORTS OF SERVICES
BY TYPE OF ACTIVITY (a)
(A\$ million)**

Type of activity	2015-16	2016-17	2017-18	% growth	
				2016-17 to 2017-18	5 year trend
Manufacturing services on physical inputs owned by	0	0	0	..	..
Maintenance & repair services nie	17	9	20	122.2	24.2
Transport	603	576	607	5.4	0.6
Passenger (b)	188	201	211	5.0	1.4
Freight	391	348	373	7.2	-0.2
Other	19	20	16	-20.0	7.7
Postal & courier services (c)	5	7	7	0.0	1.7
Travel	1,900	2,028	2,120	4.5	5.8
Business	150	197	168	-14.7	1.9
Personal	1,750	1,831	1,952	6.6	6.2
Education-related	16	21	20	-4.8	4.6
Other	1,734	1,810	1,932	6.7	6.3
Construction	0	0	0	..	..
Insurance & Pension services	13	10	10	0.0	-5.5
Direct insurance	6	6	6	0.0	2.6
Reinsurance	0	0	0	..	..
Auxiliary services	0	0	0	..	..
Pension services	7	4	4	0.0	-13.3
Standardised guarantee services	0	0	0	..	..
Financial Services	0	10	0	-100.0	..
Charges for the use of intellectual property nie	25	38	19	-50.0	-4.6
Licences to reproduce/distribute computer services	0	0	3	..	..
Licences to reproduce/distribute audiovisual services	0	0	0	..	..
Outcomes of research & development	4	6	9	50.0	-18.3
Franchise & trademarks licensing fees	2	0	2	..	..
Other charges for the use of intellectual property	19	32	5	-84.4	9.8
Telecommunication, computer & information	210	283	348	23.0	25.7
Telecommunication services	48	54	65	20.4	33.7
Computer & Information services	162	229	283	23.6	24.1
Computer services	88	153	159	3.9	28.2
Information services	59	67	86	28.4	14.6
Other services	15	9	38	322.2	40.4
Other business services	502	502	467	-7.0	3.0
Research & development services	2	1	0	-100.0	..
Professional & management consulting services	93	91	43	-52.7	-13.3
Legal, accounting, management consulting, public relations & other professional services	92	90	42	-53.3	-13.5
Advertising, market research & public opinion polling	1	1	1	0.0	0.0
Technical, trade-related & other business services	407	410	424	3.4	7.3
Architectural, engineering, scientific & other technical services	17	16	18	12.5	-35.4
Waste treatment & de-pollution, agricultural & mining services	np	np	238	..	..
Operational leasing services	np	np	32	..	..
Trade-related commission services	57	4	1	-75.0	-44.4
Other business services nie	33	99	135	36.4	..
Personal, cultural, & recreation services	54	41	47	14.6	-2.0
Audiovisual & related services	35	28	24	-14.3	7.5
Other personal, cultural & recreational services	19	13	23	76.9	-6.4
Government goods & services nie	10	11	12	9.1	8.1
Total services imports	3,334	3,508	3,650	4.0	5.3

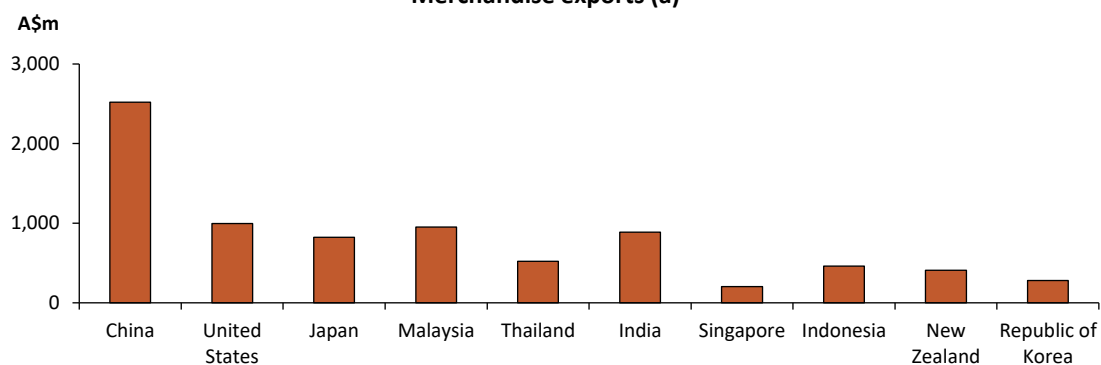
(a) Cells in this table may have been perturbed to protect confidentiality. (b) *Passenger services* includes *Agency fees & comi for air transport*. (c) *Postal & courier services* includes *Indirect commissions for sea transport*.

Based on ABS catalogue 5368.0.55.003/4. Refer to the section on Data sources in the **Explanatory notes**.

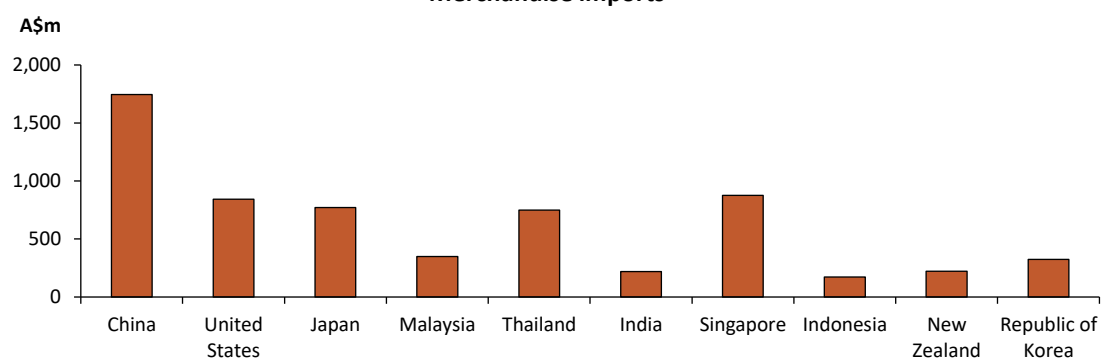
TABLE 35: SOUTH AUSTRALIA
MERCHANDISE TRADE BY MAJOR TRADING PARTNER, 2017-18

Economy	Exports (a)		Imports		Net Exports	Total Trade		
	A\$m	% share	A\$m	% share	A\$m	A\$m	% share	Rank
World	12,063		8,983		3,080	21,046		
China	2,522	20.9	1,746	19.4	776	4,268	20.3	1
United States	995	8.2	844	9.4	151	1,839	8.7	2
Japan	824	6.8	771	8.6	53	1,594	7.6	3
Malaysia	952	7.9	348	3.9	604	1,300	6.2	4
Thailand	521	4.3	750	8.3	-229	1,271	6.0	5
India	888	7.4	221	2.5	667	1,109	5.3	6
Singapore	205	1.7	877	9.8	-672	1,081	5.1	7
Indonesia	462	3.8	174	1.9	288	635	3.0	8
New Zealand	407	3.4	221	2.5	186	628	3.0	9
Republic of Korea	279	2.3	324	3.6	-45	603	2.9	10
United Kingdom	407	3.4	179	2.0	229	586	2.8	11
Vietnam	416	3.5	124	1.4	293	540	2.6	12
Germany	158	1.3	339	3.8	-181	496	2.4	13
France	225	1.9	181	2.0	45	406	1.9	14
Canada	302	2.5	65	0.7	237	367	1.7	15
Taiwan	226	1.9	141	1.6	86	367	1.7	16
Mexico	29	0.2	264	2.9	-235	293	1.4	17
Italy	60	0.5	228	2.5	-169	288	1.4	18
Hong Kong (SAR of China)	263	2.2	15	0.2	249	278	1.3	19
United Arab Emirates	167	1.4	59	0.7	107	226	1.1	20

Merchandise exports (a)



Merchandise imports



(a) Australian produced.

Based on ABS data on the DFAT STARS database.

TABLE 36: SOUTH AUSTRALIA
MAJOR MERCHANDISE EXPORT MARKETS AND IMPORT SOURCES
(A\$ million)

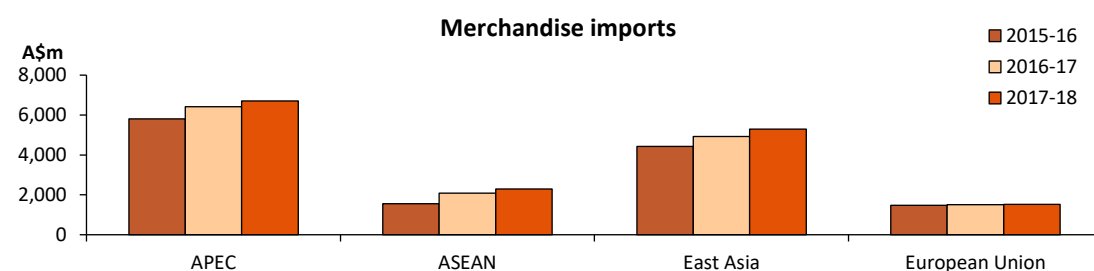
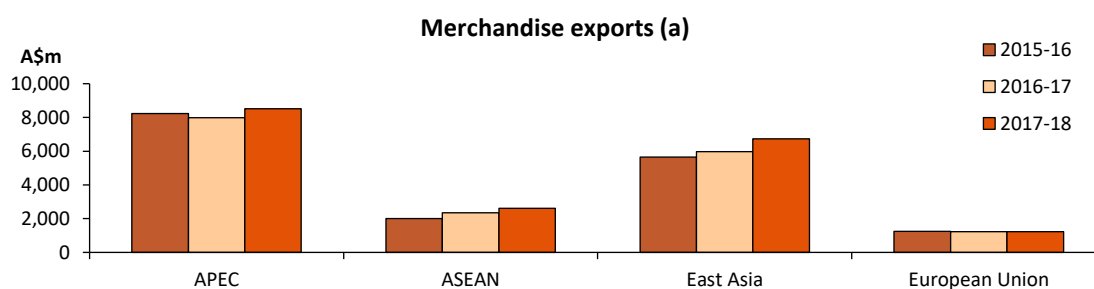
						% growth	
						2016-17 to 2017-18	5 year trend
Rank	Economy	2015-16	2016-17	2017-18	% share		
Export markets (a)							
World		11,569	11,433	12,063		5.5	1.1
1	China	2,307	2,273	2,522	20.9	11.0	-1.4
2	United States	1,638	1,293	995	8.2	-23.0	-0.5
3	Malaysia	803	1,010	952	7.9	-5.7	11.5
4	India	553	969	888	7.4	-8.4	5.6
5	Japan	532	649	824	6.8	26.9	4.6
6	Thailand	242	234	521	4.3	122.9	12.5
7	Indonesia	376	444	462	3.8	4.0	-1.6
8	Vietnam	347	385	416	3.5	8.2	2.6
9	New Zealand	451	410	407	3.4	-0.7	-1.3
10	United Kingdom	399	368	407	3.4	10.7	-2.7
11	Canada	375	257	302	2.5	17.7	-2.4
12	Republic of Korea	260	247	279	2.3	12.8	2.7
13	Hong Kong (SAR of China)	237	243	263	2.2	8.5	-0.0
14	Taiwan	314	196	226	1.9	15.2	17.7
15	France	185	168	225	1.9	34.2	25.5
16	Singapore	159	161	205	1.7	26.8	11.7
17	United Arab Emirates	188	205	167	1.4	-18.6	5.5
18	Germany	120	151	158	1.3	4.5	26.4
19	Egypt	71	72	132	1.1	83.6	-6.7
20	Belgium	101	137	131	1.1	-4.3	-0.9
Import sources							
World		8,371	8,756	8,983		2.6	4.2
1	China	1,641	1,693	1,746	19.4	3.1	6.9
2	Singapore	414	811	877	9.8	8.1	-1.6
3	United States	734	873	844	9.4	-3.3	-0.4
4	Japan	626	656	771	8.6	17.5	5.0
5	Thailand	688	730	750	8.3	2.8	8.1
6	Malaysia	247	248	348	3.9	40.5	18.3
7	Germany	264	282	339	3.8	20.2	2.5
8	Republic of Korea	466	360	324	3.6	-10.1	-8.1
9	Mexico	297	240	264	2.9	9.9	6.1
10	Italy	187	191	228	2.5	19.5	9.4
11	New Zealand	192	204	221	2.5	8.5	7.7
12	India	516	307	221	2.5	-28.2	23.7
13	France	202	178	181	2.0	1.4	-0.5
14	United Kingdom	207	156	179	2.0	14.5	-3.4
15	Indonesia	106	162	174	1.9	7.3	12.7
16	Taiwan	115	117	141	1.6	20.1	3.3
17	Spain	53	49	137	1.5	176.8	-0.6
18	Vietnam	81	106	124	1.4	16.5	23.1
19	Netherlands	91	73	72	0.8	-2.6	17.8
20	Canada	90	72	65	0.7	-8.9	-6.2

(a) Australian produced.

Based on ABS data on the DFAT STARS database.

TABLE 37: SOUTH AUSTRALIA
MERCHANDISE TRADE BY SELECTED REGIONS AND ECONOMY GROUPS
(A\$ million)

	2015-16	2016-17	2017-18	% share	% growth	
					2016-17 to 2017-18	5 year trend
Merchandise exports (a)						
World	11,569	11,433	12,063		5.5	1.1
Selected economy groups						
APEC	8,237	7,991	8,520	70.6	6.6	1.8
ASEAN	2,003	2,354	2,614	21.7	11.0	7.2
East Asia	5,654	5,967	6,733	55.8	12.8	2.9
European Union	1,238	1,219	1,228	10.2	0.8	2.0
OECD	4,544	4,171	4,206	34.9	0.8	1.4
Selected geographic regions						
Africa	315	276	367	3.0	32.8	-7.5
Americas	2,079	1,613	1,376	11.4	-14.7	-1.0
Asia	7,224	7,691	8,427	69.9	9.6	2.2
Europe	1,328	1,330	1,369	11.4	3.0	0.2
Oceania & Antarctica	610	513	514	4.3	0.2	-1.0
Merchandise imports						
World	8,371	8,756	8,983		2.6	4.2
Selected economy groups						
APEC	5,810	6,417	6,709	74.7	4.5	3.7
ASEAN	1,563	2,079	2,294	25.5	10.4	5.7
East Asia	4,435	4,918	5,291	58.9	7.6	4.5
European Union	1,470	1,511	1,519	16.9	0.5	3.4
OECD	3,994	4,055	4,130	46.0	1.9	1.3
Selected geographic regions						
Africa	160	75	41	0.5	-45.9	5.4
Americas	1,257	1,379	1,294	14.4	-6.2	0.6
Asia	5,172	5,473	5,759	64.1	5.2	5.2
Europe	1,562	1,604	1,624	18.1	1.3	3.6
Oceania & Antarctica	194	205	222	2.5	8.8	7.4



(a) Australian produced.

Based on ABS data on the DFAT STARS database.

Section 6

Western Australia



Australian Government

Department of Foreign Affairs and Trade

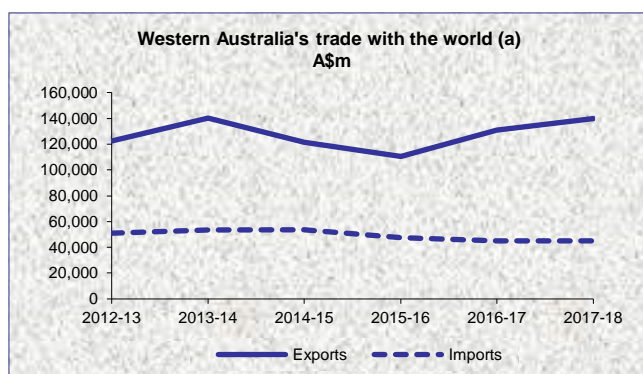
WESTERN AUSTRALIA



Recent economic indicators:

	2016-17	2017-18
Real Gross State Product growth (%):	-1.8	1.9
Real GSP per head growth (%):	-2.4	1.1
GSP (current prices) (A\$m):	251,057	259,426
Proportion of Australian GDP (%):	14.2	14.0
Estimated resident population (June):	2,574,762	2,591,887
Change in real final demand (%):	-7.1	1.1
Unemployment rate (%):	6.2	6.1

Goods and services trade:



Western Australia's trade, 2017-18 (a):

	A\$m		
	Goods	Services	Total
Exports:	133,188	6,661	139,849
Imports:	34,788	10,432	45,220
Balance:	98,400	-3,771	94,629

	% Share of Australian trade		
Exports:	42.3	7.8	34.9
Imports:	11.5	11.4	11.5

Average annual goods and services export growth over the last 5 years: 1.1%

Goods trade#:

Western Australia's major exports, 2017-18 (b):

	A\$m
Iron ores & concentrates	60,698
Natural gas	np
Gold	17,697
Crude petroleum+	4,451
Wheat	1,873
Copper ores & concentrates	1,580
Crude minerals, nes	1,558
Precious metal ores & conc (excl gold)	1,257
Oil-seeds & oleaginous fruits, soft	906
Pigments, paints & varnishes	769

+Understated due to confidentiality.

Western Australia's major imports, 2017-18:

	A\$m
Ships, boats & floating structures	14,290
Gold	6,111
Crude petroleum	4,367
Refined petroleum	2,766
Passenger motor vehicles	1,807
Goods vehicles	1,195
Civil engineering equipment & parts	943
Specialised machinery & parts	644
Rubber tyres, treads & tubes	579
Fertilisers (excl crude)	479

Western Australia's major export destinations, 2017-18 (b):

	A\$m	% Share
China	61,440	46.1
Japan	18,853	14.2
Hong Kong (SAR of China)	8,091	6.1
Republic of Korea	7,289	5.5
Singapore	4,743	3.6

Western Australia's major import sources, 2017-18:

	A\$m	% Share
Republic of Korea	14,832	42.6
China	4,284	12.3
Japan	4,104	11.8
Malaysia	2,864	8.2
Papua New Guinea	2,800	8.0

Services trade:

Western Australia's major exports, 2017-18:

	A\$m	% Share
Personal travel excluding education	2,226	33.4
Education-related travel	1,881	28.2
Business-related travel	378	5.7

Western Australia's major imports, 2017-18:

	A\$m	% Share
Personal travel excluding education	5,732	54.9
Technical, trade-related & other	1,153	11.1
Freight transport	1,070	10.3

Compiled by the Statistics Section DFAT using latest published ABS data.

(a) Balance of payments basis, with the exception of goods imports which is based on recorded trade. (b) Australian produced. #May exclude some confidential items of trade.

Based on DFAT STARS database and ABS catalogues 3101.0, 5220.0, 5368.0, 5368.0.55.003/4 and 6202.0.

Western Australia's trade highlights – 2017-18

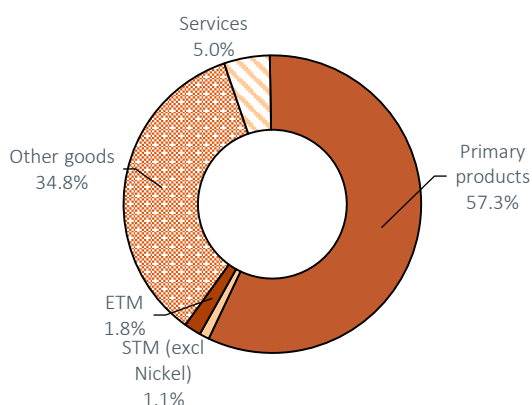
Trade in goods and services, balance of payments basis



- In 2017-18, the value of exports increased 7.0 per cent to \$139.8 billion
 - export volumes rose 4.3 per cent and export prices increased by 2.5 per cent.
- The value of imports rose 0.4 per cent to \$45.2 billion
 - import volumes decreased 3.6 per cent while import prices rose 4.2 per cent.

Based on ABS catalogues 5220.0 and 5302.0.

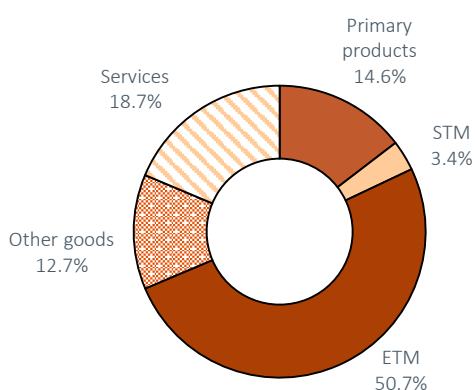
Exports by broad category¹



Based on DFAT STARS database and ABS catalogue 55368.0.55.003.

- *Primary products* decreased 0.3 per cent to \$78.2 billion
 - *Minerals* remained steady at \$66.4 billion.
- *STM (excl Nickel)* rose 9.4 per cent to \$1.5 billion.
- *ETM* increased 15.0 per cent to \$2.5 billion.
- *Other goods* rose 23.6 per cent to \$47.5 billion.
- *Services* fell 1.0 per cent to \$6.8 billion.

Imports by broad category¹



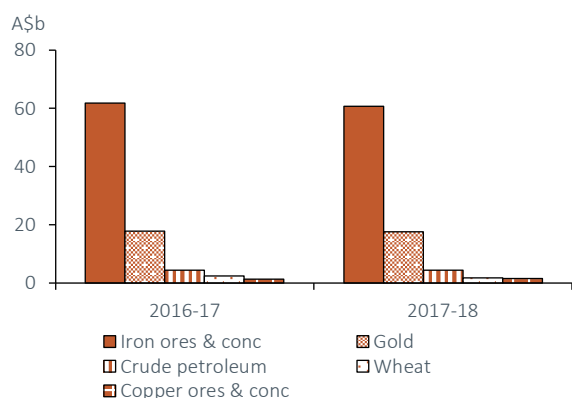
Based on DFAT STARS database and ABS catalogue 55368.0.55.003.

- *Primary products* increased 27.1 per cent to \$8.3 billion
 - *Fuels* rose 32.6 per cent to \$7.3 billion.
- *STM* fell 9.0 per cent to \$1.9 billion.
- *ETM* increased 67.1 per cent to \$28.8 billion.
- *Other goods* fell 14.2 per cent to \$7.2 billion.
- *Services* rose 4.0 per cent to \$10.6 billion.

¹ Goods (merchandise) trade is published on a recorded trade basis, Services on a balance of payments basis.

Composition of Western Australia's trade

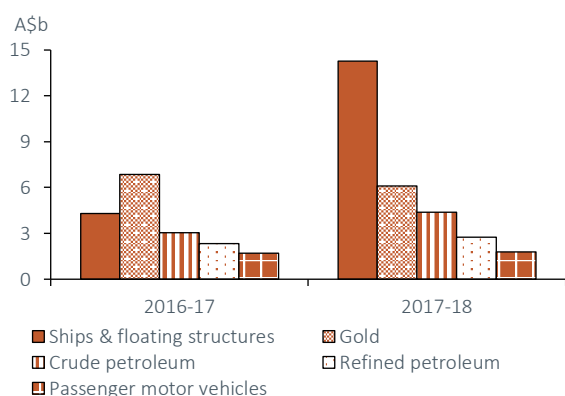
Merchandise exports



Based on ABS trade data on the DFAT STARS database.

- Western Australia's major export commodities in 2017-18 were
 - Iron ore & concentrates* – fell 2.0 per cent to \$60.7 billion
 - Gold* – fell 0.2 per cent to \$17.7 billion
 - Crude petroleum* – fell 0.4 per cent to \$4.5 billion
 - Wheat* – down 26.0 per cent to \$1.9 billion
 - Copper ores & concentrates* – up 9.5 per cent to \$1.6 billion.
- Natural gas* exports are now included in confidential items of trade from July 2015 onwards. Please refer to the information on this topic on page 4.

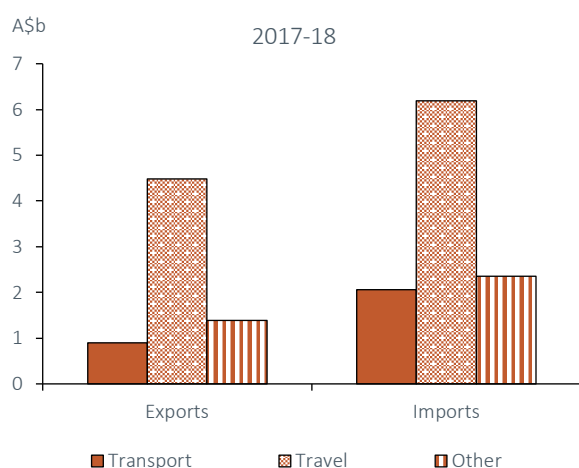
Merchandise imports



Based on ABS trade data on the DFAT STARS database.

- In 2017-18, Western Australia's major import commodities were
 - Ships, boats & floating structures* – up 232.7 per cent to \$14.3 billion
 - Gold* – down 10.7 per cent to \$6.1 billion
 - Crude petroleum* – up 43.4 per cent to \$4.4 billion
 - Refined petroleum* – up 17.8 per cent to \$2.8 billion
 - Passenger motor vehicles* – up 5.1 per cent to \$1.8 billion.

Services trade



Based on ABS catalogue 55368.0.55.003.

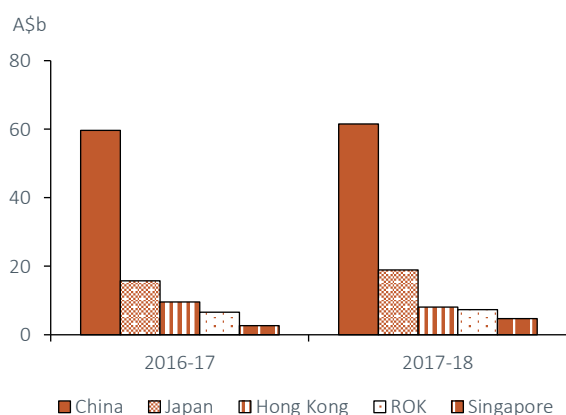
- Services* exports decreased 1.0 per cent to \$6.8 billion in 2017-18
 - Transport* services exports decreased 10.7 per cent to \$901 million
 - Travel* services down 3.8 per cent to \$4.5 billion
 - Other services*² increased 20.3 per cent to \$1.4 billion.
- In 2017-18, *Services* imports rose 4.0 per cent to \$10.6 billion
 - Transport* services imports increased 0.7 per cent to \$2.1 billion
 - Travel* services rose 6.0 per cent to \$6.2 billion
 - Other services*² increased 2.2 per cent to \$2.3 billion.

² *Other services* consists of services such as: *Construction; Insurance & pension; Financial; Intellectual property charges; Telecommunications, computer & information; Other business services; Personal, cultural & recreational; and Government services.* It excludes *Manufacturing services on physical inputs owned by others* and *Maintenance & repair services* nie.

Direction of Western Australia's merchandise trade

- China was Western Australia's largest two-way merchandise trading partner in 2017-18, accounting for 37.4 per cent (\$65.7 billion) of total trade.
- Japan (\$23.0 billion) was the second largest, followed by the Republic of Korea (\$22.1 billion), Hong Kong (SAR of China) (\$8.4 billion) and Singapore (\$6.9 billion).

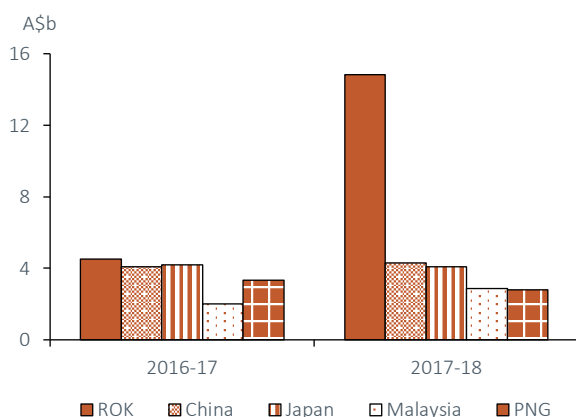
Major export destinations



- Western Australia's major export markets in 2017-18 were
 - China – up 2.9 per cent to \$61.4 billion
 - Japan – up 19.5 per cent to \$18.9 billion
 - Hong Kong (SAR of China) – down 15.6 per cent to \$8.1 billion
 - Republic of Korea – up 9.7 per cent to \$7.3 billion
 - Singapore – up 83.8 per cent to \$4.7 billion.

Based on ABS trade data on the DFT STARS database.

Major import sources



- In 2017-18, Western Australia's major import sources were
 - Republic of Korea – up 229.7 per cent to \$14.8 billion
 - China – up 4.9 per cent to \$4.3 billion
 - Japan – down 1.9 per cent to \$4.1 billion
 - Malaysia – up 42.9 per cent to \$2.9 billion
 - Papua New Guinea – down 16.0 per cent to \$2.8 billion.

Based on ABS trade data on the DFT STARS database.

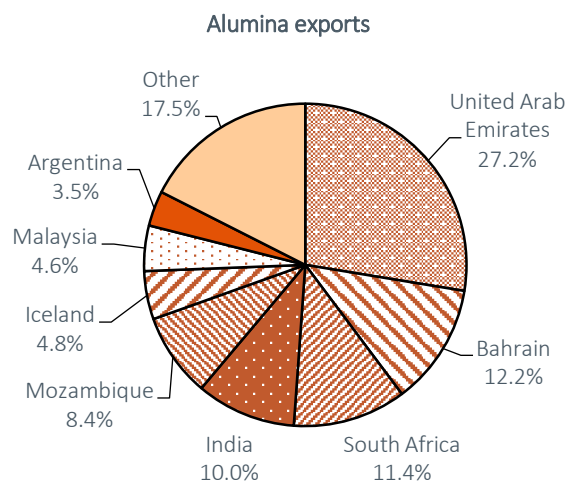
Box 3: Western Australia's Alumina, Heavy Mineral Sands, Nickel and Gold exports

Alumina, Heavy Mineral Sands and Nickel

Information on Western Australian exports of Alumina, Heavy Mineral Sands and Nickel is included in the confidential trade item (SITC code 988) in Australian Bureau of Statistics (ABS) trade statistics.

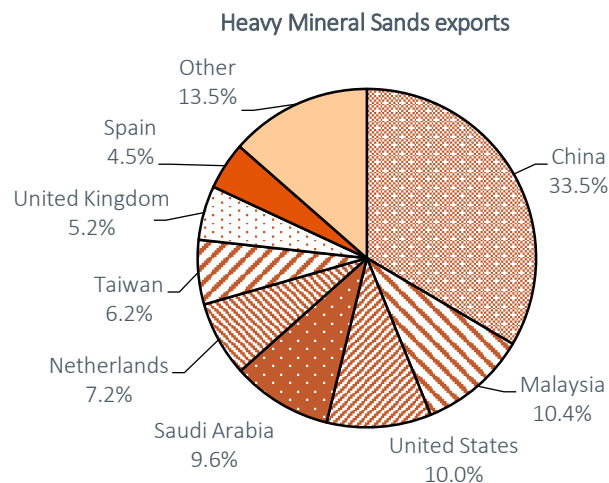
While confidentiality provisions of Commonwealth legislation constrain the publication of some trade activity by the ABS, some additional information on WA's Alumina, Heavy mineral sands and Nickel exports is published by the Western Australian Department of Mines and Petroleum (WA DMP).

WA DMP estimates Alumina exports to be worth \$6.6 billion in 2017-18. The major export markets were the United Arab Emirates, Bahrain, South Africa and India.



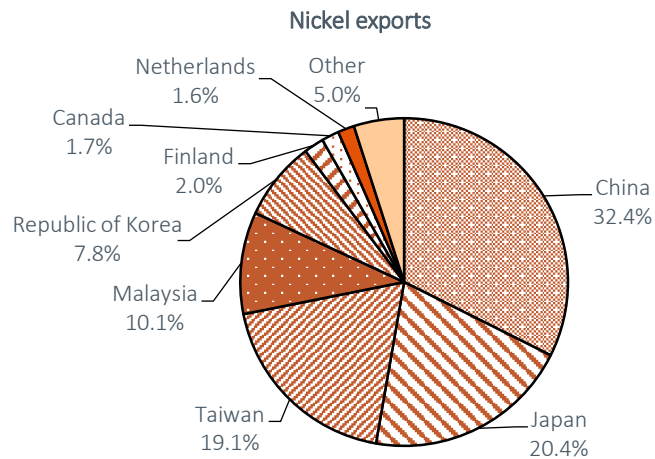
Source: WA Department of Mines and Petroleum.

WA DMP estimates Heavy Mineral Sands (such as titanium ores & concentrates) exports to be worth \$1.0 billion in 2017-18. The major export markets were China, Malaysia, the United States and Saudi Arabia.



Source: WA Department of Mines and Petroleum.

WA DMP estimates Nickel exports to be worth \$1.7 billion in 2017-18. The major export markets were China, Japan, Taiwan and Malaysia.



Source: WA Department of Mines and Petroleum.

Gold export update

The Australia Bureau of Statistics (ABS) released Western Australian export trade data which shows exports of gold that are significantly higher than gold produced in this state. This apparent increase in gold exports from Western Australia is due to a restructuring of Australia's gold refining industry in the late 1990s through to October 2002. Gold export data published by the ABS must therefore be interpreted with some caution.

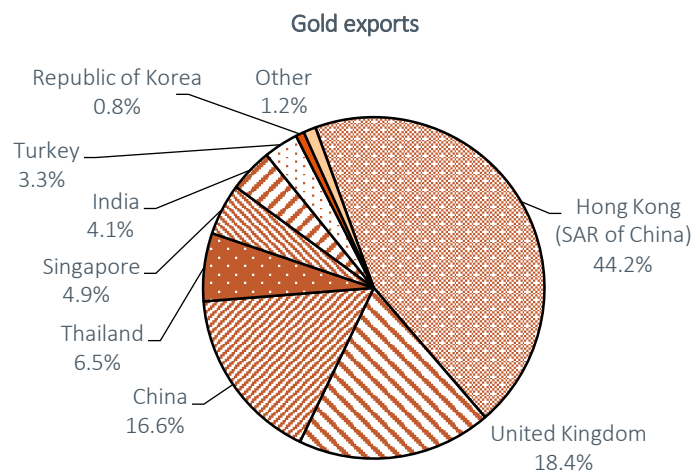
Gold Corporation (or The Perth Mint) operates Australia's only London Bullion Market Association (LBMA) accredited gold refinery. It refines gold produced in other states and territories, gold from surrounding countries and also secondary gold, mainly from Asia, which is refined and exported from Western Australia.

This export figure for Western Australia is therefore larger than Western Australia's own level of gold production

The ABS estimates that gold exports from Western Australia in 2017 amounted to approximately \$16 billion. Approximately 69 per cent or \$11.1 billion was gold produced in Western Australia. The remaining 31 per cent (approximately \$5.0 billion) can be attributed to gold refined and exported from Western Australia but produced by mining operations in other states, territories and overseas.

Overseas imported gold also includes scrap which is refined in Western Australia and exported.

The major export markets were Hong Kong (SAR of China), the United Kingdom, China and Thailand.



Sources: WA Department of Mines and Petroleum and ABS.

Further information is available from the WA DMP: Western Australia Mineral and Petroleum Statistics Digest (www.dmp.wa.gov.au).

TABLE 38: WESTERN AUSTRALIA, EXPORTS BY BROAD CATEGORY
(A\$ million)

						% growth	
						2016-17 to 2017-18	5 year trend
	2013-14	2014-15	2015-16	2016-17	2017-18		
Merchandise exports (a)							
Total merchandise exports	130,427	110,776	99,635	120,399	129,654	7.7	0.7
Primary products	100,581	78,976	62,119	78,453	78,190	-0.3	-4.4
Unprocessed food	4,884	5,011	4,869	5,260	4,605	-12.5	1.3
Processed food	875	948	1,025	1,071	1,158	8.1	9.8
Minerals	77,189	58,271	51,546	66,387	66,390	0.0	-0.4
Fuels	17,039	14,110	4,010	4,956	5,106	3.0	-29.4
Other primary	594	636	669	780	932	19.6	5.5
Manufactures	4,019	4,017	3,350	3,512	3,964	12.9	-1.4
STM (excl Nickel)	1,308	1,436	1,431	1,333	1,459	9.4	3.3
ETM	2,711	2,581	1,919	2,179	2,505	15.0	-3.8
Other	25,827	27,783	34,166	38,434	47,500	23.6	15.2
Services exports (b)							
Total services exports	6,399	6,893	6,938	6,846	6,776	-1.0	2.2
Manufacturing services	28	10	17	20	4	..	..
Maintenance & repair	2	1	2	3	2	-33.3	16.6
Transport	1,030	1,050	1,057	1,009	901	-10.7	-1.0
Travel	3,981	4,344	4,602	4,664	4,485	-3.8	4.0
Other	1,358	1,488	1,260	1,150	1,384	20.3	-1.1
Total goods & services exports	136,826	117,669	106,573	127,245	136,430	7.2	0.7
Percentage distribution							
Merchandise exports (a)							
Total merchandise exports	95.3	94.1	93.5	94.6	95.0		
Primary products	73.5	67.1	58.3	61.7	57.3		
Unprocessed food	3.6	4.3	4.6	4.1	3.4		
Processed food	0.6	0.8	1.0	0.8	0.8		
Minerals	56.4	49.5	48.4	52.2	48.7		
Fuels	12.5	12.0	3.8	3.9	3.7		
Other primary	0.4	0.5	0.6	0.6	0.7		
Manufactures	2.9	3.4	3.1	2.8	2.9		
STM (excl Nickel)	1.0	1.2	1.3	1.0	1.1		
ETM	2.0	2.2	1.8	1.7	1.8		
Other	18.9	23.6	32.1	30.2	34.8		
Services exports (b)							
Total services exports	4.7	5.9	6.5	5.4	5.0		
Manufacturing services	na	na	na	na	na		
Maintenance & repair	0.0	0.0	0.0	0.0	0.0		
Transport	0.8	0.9	1.0	0.8	0.7		
Travel	2.9	3.7	4.3	3.7	3.3		
Other	1.0	1.3	1.2	0.9	1.0		
Total goods & services exports	100.0	100.0	100.0	100.0	100.0		

(a) Recorded trade basis, Australian produced goods. (b) Balance of payments basis.

Based on DFAT STARS database and ABS catalogue 5368.0.55.003.

TABLE 39: WESTERN AUSTRALIA, IMPORTS BY BROAD CATEGORY
(A\$ million)

						% growth	
						2016-17 to 2017-18	5 year trend
	2013-14	2014-15	2015-16	2016-17	2017-18		
Merchandise imports (a)							
Total merchandise imports	36,951	35,957	34,651	34,281	46,218	34.8	3.7
Primary products	10,594	8,925	6,436	6,526	8,293	27.1	-6.1
Unprocessed food	68	75	76	76	68	-11.2	4.6
Processed food	652	718	768	740	737	-0.4	4.6
Minerals	138	226	186	147	137	-6.6	-5.3
Fuels	9,662	7,821	5,314	5,482	7,268	32.6	-7.2
Other primary	75	84	91	80	83	3.0	0.5
Manufactures	21,230	21,708	20,815	19,334	30,704	58.8	5.3
STM	2,310	2,310	2,323	2,106	1,917	-9.0	2.3
ETM	18,920	19,399	18,492	17,228	28,787	67.1	5.5
Other	5,127	5,323	7,399	8,420	7,221	-14.2	11.4
Services imports (b)							
Total services imports	11,902	11,946	12,266	10,202	10,608	4.0	-2.3
Manufacturing services	0	0	0	0	0	..	..
Maintenance & repair	115	97	61	40	30	-25.0	-21.1
Transport	2,589	2,689	2,648	2,047	2,061	0.7	-4.9
Travel	5,941	5,729	5,847	5,839	6,191	6.0	2.0
Other	3,257	3,431	3,710	2,276	2,326	2.2	-8.3
Total goods & services imports	48,853	47,903	46,917	44,483	56,826	27.7	2.4
Percentage distribution							
Merchandise imports (a)							
Total merchandise imports	75.6	75.1	73.9	77.1	81.3		
Primary products	21.7	18.6	13.7	14.7	14.6		
Unprocessed food	0.1	0.2	0.2	0.2	0.1		
Processed food	1.3	1.5	1.6	1.7	1.3		
Minerals	0.3	0.5	0.4	0.3	0.2		
Fuels	19.8	16.3	11.3	12.3	12.8		
Other primary	0.2	0.2	0.2	0.2	0.1		
Manufactures	43.5	45.3	44.4	43.5	54.0		
STM	4.7	4.8	5.0	4.7	3.4		
ETM	38.7	40.5	39.4	38.7	50.7		
Other	10.5	11.1	15.8	18.9	12.7		
Services imports (b)							
Total services imports	24.4	24.9	26.1	22.9	18.7		
Manufacturing services	na	na	na	na	na		
Maintenance & repair	0.2	0.2	0.1	0.1	0.1		
Transport	5.3	5.6	5.6	4.6	3.6		
Travel	12.2	12.0	12.5	13.1	10.9		
Other	6.7	7.2	7.9	5.1	4.1		
Total goods & services imports	100.0	100.0	100.0	100.0	100.0		

(a) Recorded trade basis, Australian produced goods. (b) Balance of payments basis.

Based on DFAT STARS database and ABS catalogue 5368.0.55.003.

TABLE 40: WESTERN AUSTRALIA
TOP 20 MERCHANDISE EXPORT AND IMPORT COMMODITIES (a)
(A\$ million)

							% growth	
Rank	SITC	Commodity	2015-16	2016-17	2017-18		2016-17 to %	5 year 2017-18 trend
Merchandise exports (b)								
Total merchandise exports			99,635	120,399	129,654		7.7	0.7
1	281	Iron ores & concentrates	47,188	61,911	60,698	46.8	-2.0	-0.5
2	971	Gold	15,673	17,741	17,697	13.6	-0.2	6.0
3	333	Crude petroleum	3,556	4,470	4,451	3.4	-0.4	.
4	041	Wheat	2,779	2,532	1,873	1.4	-26.0	-6.4
5	283	Copper ores & concentrates	1,482	1,442	1,580	1.2	9.5	-3.0
6	278	Crude minerals, nes	377	713	1,558	1.2	118.6	51.0
7	289	Precious metal ores & conc (excl gold)	1,323	1,417	1,257	1.0	-11.3	5.3
8	222	Oil-seeds & oleaginous fruits, soft	743	1,344	906	0.7	-32.6	4.8
9	533	Pigments, paints & varnishes	544	642	769	0.6	19.9	12.7
10	268	Wool & other animal hair (incl tops)	477	593	752	0.6	26.7	12.3
11	951	Gold coin & legal tender coin	963	798	638	0.5	-20.1	-4.6
12	001	Live animals (excl seafood)	533	524	545	0.4	4.0	10.5
13	287	Other ores & concentrates	269	309	543	0.4	76.0	-10.4
14	036	Crustaceans, f.c.f.	497	475	536	0.4	13.0	10.5
15	012	Meat (excl beef), f.c.f.	384	443	507	0.4	14.5	12.1
16	667	Pearls & gems	664	547	487	0.4	-11.0	19.4
17	522	Inorganic chemical elements	480	330	430	0.3	30.2	-7.8
18	342	Liquefied propane & butane	282	299	336	0.3	12.3	-16.2
19	334	Refined petroleum	170	186	318	0.2	70.8	-5.3
20	689	Other non-ferrous metals	107	145	310	0.2	114.1	30.2
	988	Confidential items of trade	17,478	19,838	29,111	..	..	..
Merchandise imports								
Total merchandise imports			34,651	34,281	46,218		34.8	3.7
1	793	Ships, boats & floating structures	453	4,295	14,290	11.0	232.7	144.7
2	971	Gold	5,627	6,840	6,111	4.7	-10.7	13.4
3	333	Crude petroleum	2,968	3,047	4,367	3.4	43.4	-3.4
4	334	Refined petroleum	2,228	2,347	2,766	2.1	17.8	-11.5
5	781	Passenger motor vehicles	1,834	1,719	1,807	1.4	5.1	-1.3
6	782	Goods vehicles	868	827	1,195	0.9	44.5	-5.3
7	723	Civil engineering equipment & parts	575	585	943	0.7	61.3	-11.2
8	728	Specialised machinery & parts	1,381	587	644	0.5	9.7	1.9
9	625	Rubber tyres, treads & tubes	478	537	579	0.4	7.9	-3.7
10	562	Fertilisers (excl crude)	535	528	479	0.4	-9.3	1.5
11	699	Manufactures of base metal, nes	438	440	381	0.3	-13.3	0.3
12	821	Furniture, mattresses & cushions	428	358	375	0.3	4.9	2.1
13	747	Taps, cocks & valves	600	211	320	0.2	52.1	-11.6
14	874	Measuring & analysing instruments	359	257	316	0.2	22.8	-4.8
15	679	Tubes & pipes of iron or steel	456	179	285	0.2	59.2	-26.6
16	741	Heating & cooling equipment & parts	2,293	552	275	0.2	-50.1	-17.0
17	792	Aircraft, spacecraft & parts	132	297	273	0.2	-8.0	101.5
18	752	Computers	161	206	270	0.2	30.8	3.1
19	744	Mechanical handling equip & parts	299	212	263	0.2	24.1	-17.5
20	764	Telecom equipment & parts	241	244	252	0.2	3.6	3.1
	988	Confidential items of trade	1,738	1,512	1,097	..	..	..

(a) The ranking of commodities excludes some confidential items of trade. (b) Australian produced. (c) Mainly *Manganese ores & concentrates*.
Based on ABS data on DFAT STARS database.

TABLE 41: WESTERN AUSTRALIA, EXPORTS OF SERVICES
BY TYPE OF ACTIVITY (a)
(A\$ million)

Type of activity	2015-16	2016-17	2017-18	% growth	
				2016-17 to 2017-18	5 year trend
Manufacturing services on physical inputs owned by	17	20	4	-80.0	20.2
Maintenance & repair services nie	2	3	2	-33.3	16.6
Transport	1,057	1,009	901	-10.7	-1.0
Passenger (b)	284	284	264	-7.0	1.5
Freight	145	145	119	-17.9	-6.4
Other	424	382	341	-10.7	-1.0
Postal & courier services (c)	204	198	177	-10.6	0.2
Travel	4,602	4,664	4,485	-3.8	4.0
Business	422	440	378	-14.1	-7.6
Personal	4,180	4,224	4,107	-2.8	5.5
Education-related	1,684	1,880	1,881	0.1	8.3
Other	2,496	2,344	2,226	-5.0	3.5
Construction	17	11	42	281.8	17.9
Insurance & Pension services	94	92	94	2.2	-1.9
Direct insurance	68	68	71	4.4	-3.3
Reinsurance	0	0	0	..	..
Auxiliary services	22	21	20	-4.8	3.5
Pension services	4	3	3	0.0	-2.4
Standardised guarantee services	0	0	0	..	..
Financial Services	4	15	9	-40.0	17.0
Charges for the use of intellectual property nie	51	32	40	25.0	20.0
Licences to reproduce/distribute computer services	13	20	18	-10.0	20.3
Licences to reproduce/distribute audiovisual services	0	0	0	..	..
Outcomes of research & development	0	1	1	0.0	..
Franchise & trademarks licensing fees	0	0	0	..	..
Other charges for the use of intellectual property	38	11	21	90.9	33.0
Telecommunication, computer & information	110	184	278	51.1	18.6
Telecommunication services	48	42	40	-4.8	10.2
Computer & Information services	62	142	238	67.6	20.6
Computer services	54	137	233	70.1	24.2
Information services	1	0	0	..	..
Other services	7	5	5	0.0	39.5
Other business services	566	400	493	23.3	-9.6
Research & development services	23	24	24	0.0	-3.1
Professional & management consulting services	114	54	211	290.7	-0.9
Legal, accounting, management consulting,					
public relations & other professional services	114	53	211	298.1	-0.9
Advertising, market research & public					
opinion polling	0	1	0	-100.0	..
Technical, trade-related & other business services	429	322	258	-19.9	-14.0
Architectural, engineering, scientific & other					
technical services	286	254	152	-40.2	-16.6
Waste treatment & de-pollution, agricultural					
& mining services	np	np	np	..	..
Operational leasing services	np	np	np	..	..
Trade-related commission services	np	np	np	..	..
Other business services nie	27	22	59	168.2	49.5
Personal, cultural, & recreation services	62	54	57	5.6	-1.2
Audiovisual & related services	0	0	0	..	..
Other personal, cultural & recreational services	62	54	57	5.6	-0.4
Government goods & services nie	356	362	371	2.5	2.0
Total services exports	6,938	6,846	6,776	-1.0	2.2

(a) Cells in this table may have been perturbed to protect confidentiality. (b) *Passenger services* includes *Agency fees & com. for air transport*. (c) *Postal & courier services* includes *Indirect commissions for sea transport*.

Based on ABS catalogue 5368.0.55.003/4. Refer to the section on Data sources in the **Explanatory notes**.

**TABLE 42: WESTERN AUSTRALIA, IMPORTS OF SERVICES
BY TYPE OF ACTIVITY (a)
(A\$ million)**

Type of activity	2015-16	2016-17	2017-18	% growth	
				2016-17 to 2017-18	5 year trend
Manufacturing services on physical inputs owned by	0	0	0	..	..
Maintenance & repair services nie	61	40	30	-25.0	-21.1
Transport	2,648	2,047	2,061	0.7	-4.9
Passenger (b)	891	887	896	1.0	-2.2
Freight	1,639	1,039	1,070	3.0	-7.7
Other	105	107	79	-26.2	8.8
Postal & courier services (c)	13	14	16	14.3	0.6
Travel	5,847	5,839	6,191	6.0	2.0
Business	378	463	422	-8.9	-1.5
Personal	5,469	5,376	5,769	7.3	2.3
Education-related	37	39	37	-5.1	4.8
Other	5,432	5,337	5,732	7.4	2.3
Construction	0	0	0	..	..
Insurance & Pension services	111	96	97	1.0	-1.6
Direct insurance	50	42	43	2.4	-1.0
Reinsurance	21	21	22	4.8	8.0
Auxiliary services	21	21	21	0.0	-2.9
Pension services	19	12	11	-8.3	-11.9
Standardised guarantee services	0	0	0	..	..
Financial Services	26	21	11	-47.6	31.8
Charges for the use of intellectual property nie	98	188	309	64.4	22.5
Licences to reproduce/distribute computer services	6	121	260	114.9	162.3
Licences to reproduce/distribute audiovisual services	0	0	0	..	..
Outcomes of research & development	14	16	12	-25.0	25.0
Franchise & trademarks licensing fees	51	37	33	-10.8	-17.1
Other charges for the use of intellectual property	27	14	4	-71.4	-22.7
Telecommunication, computer & information	300	272	392	44.1	23.9
Telecommunication services	74	82	99	20.7	32.8
Computer & Information services	226	190	293	54.2	21.4
Computer services	207	173	264	52.6	29.9
Information services	11	7	9	28.6	-14.6
Other services	8	10	20	100.0	-6.9
Other business services	3,133	1,650	1,472	-10.8	-14.1
Research & development services	33	9	15	66.7	-2.4
Professional & management consulting services	451	245	304	24.1	-5.0
Legal, accounting, management consulting, public relations & other professional services	402	242	297	22.7	-5.6
Advertising, market research & public opinion polling	49	3	7	133.3	49.8
Technical, trade-related & other business services	2,649	1,396	1,153	-17.4	-15.6
Architectural, engineering, scientific & other technical services	1,196	651	323	-50.4	-27.6
Waste treatment & de-pollution, agricultural & mining services	np	np	4	..	..
Operational leasing services	244	223	138	-38.1	-10.0
Trade-related commission services	np	np	209	..	..
Other business services nie	765	400	479	19.8	..
Personal, cultural, & recreation services	24	30	24	-20.0	-0.7
Audiovisual & related services	1	2	0	-100.0	..
Other personal, cultural & recreational services	23	28	24	-14.3	2.8
Government goods & services nie	18	19	21	10.5	10.9
Total services imports	12,266	10,202	10,608	4.0	-2.3

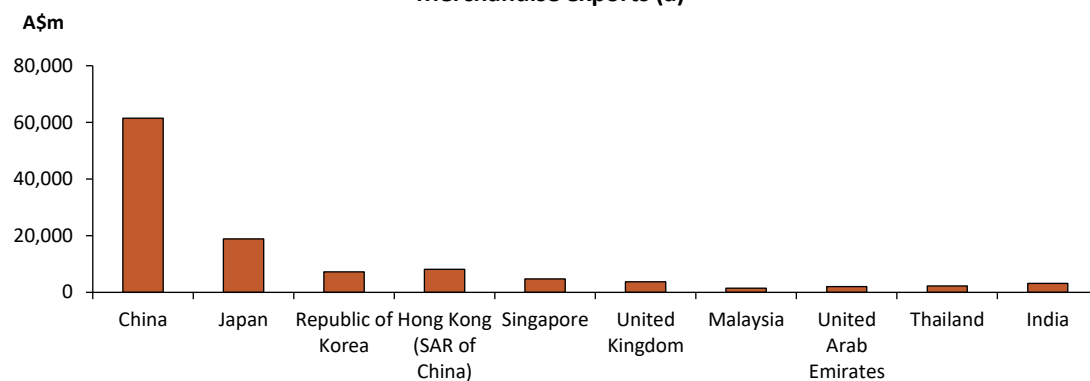
(a) Cells in this table may have been perturbed to protect confidentiality. (b) *Passenger services* includes *Agency fees & comi for air transport*. (c) *Postal & courier services* includes *Indirect commissions for sea transport*.

Based on ABS catalogue 5368.0.55.003/4. Refer to the section on Data sources in the **Explanatory notes**.

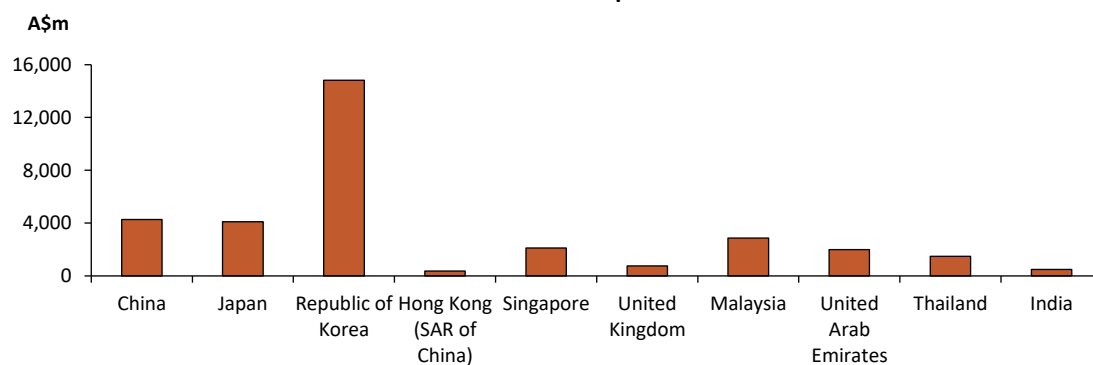
**TABLE 43: WESTERN AUSTRALIA
MERCHANDISE TRADE BY MAJOR TRADING PARTNER, 2017-18**

Economy	Exports (a)		Imports		Net Exports	Total Trade		
	A\$m	% share	A\$m	% share	A\$m	A\$m	% share	Rank
World	129,654		46,218		83,436	175,873		
China	61,440	47.4	4,284	9.3	57,156	65,724	37.4	1
Japan	18,853	14.5	4,104	8.9	14,750	22,957	13.1	2
Republic of Korea	7,289	5.6	14,832	32.1	-7,543	22,120	12.6	3
Hong Kong (SAR of China)	8,091	6.2	359	0.8	7,732	8,449	4.8	4
Singapore	4,743	3.7	2,120	4.6	2,623	6,863	3.9	5
United Kingdom	3,754	2.9	769	1.7	2,985	4,523	2.6	6
Malaysia	1,488	1.1	2,864	6.2	-1,375	4,352	2.5	7
United Arab Emirates	2,054	1.6	1,997	4.3	57	4,050	2.3	8
Thailand	2,225	1.7	1,482	3.2	743	3,707	2.1	9
India	3,151	2.4	484	1.0	2,668	3,635	2.1	10
United States	1,123	0.9	2,275	4.9	-1,153	3,398	1.9	11
Indonesia	2,531	2.0	697	1.5	1,834	3,227	1.8	12
Papua New Guinea	200	0.2	2,800	6.1	-2,601	3,000	1.7	13
Taiwan	2,174	1.7	218	0.5	1,955	2,392	1.4	14
Germany	1,198	0.9	952	2.1	246	2,151	1.2	15
Vietnam	898	0.7	228	0.5	670	1,126	0.6	16
New Zealand	378	0.3	731	1.6	-353	1,108	0.6	17
Philippines	937	0.7	103	0.2	834	1,040	0.6	18
South Africa	835	0.6	175	0.4	660	1,010	0.6	19
Bahrain	933	0.7	13	0.0	920	947	0.5	20

Merchandise exports (a)



Merchandise imports



(a) Australian produced.

Based on ABS data on the DFAT STARS database.

TABLE 44: WESTERN AUSTRALIA
MAJOR MERCHANDISE EXPORT MARKETS AND IMPORT SOURCES
(A\$ million)

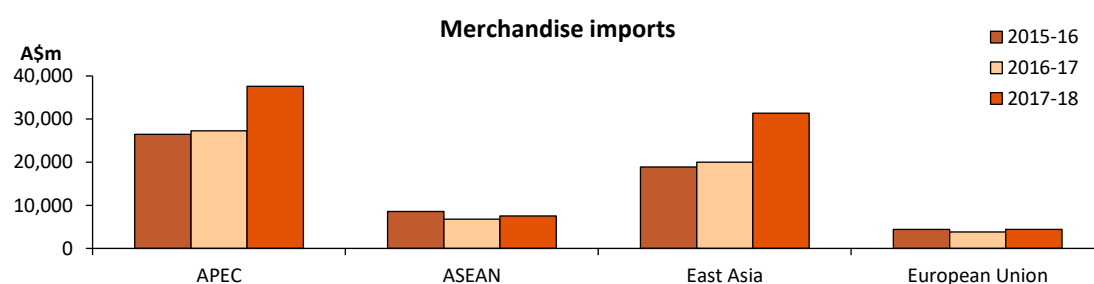
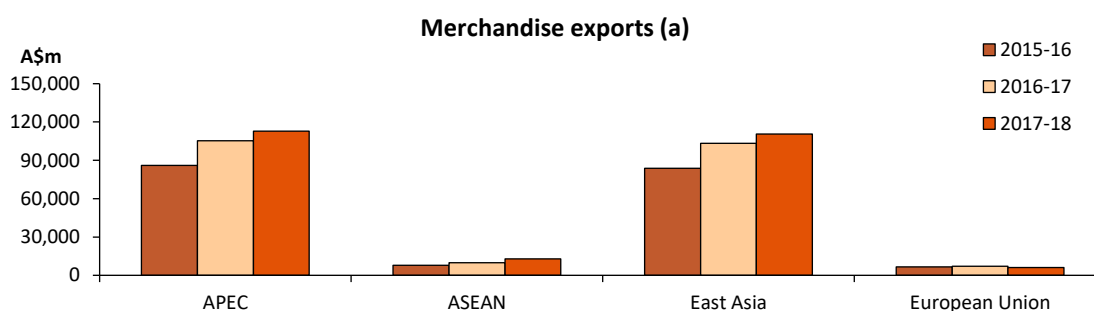
						% growth	
						2016-17 to 2017-18	5 year trend
Rank	Economy	2015-16	2016-17	2017-18	% share		
Export markets (a)							
	World	99,635	120,399	129,654		7.7	0.7
1	China	48,267	59,713	61,440	47.4	2.9	3.1
2	Japan	14,201	15,780	18,853	14.5	19.5	-6.3
3	Hong Kong (SAR of China)	5,663	9,583	8,091	6.2	-15.6	4.8
4	Republic of Korea	6,372	6,642	7,289	5.6	9.7	-7.0
5	Singapore	2,272	2,581	4,743	3.7	83.8	-3.3
6	United Kingdom	4,475	4,600	3,754	2.9	-18.4	20.3
7	India	1,809	1,806	3,151	2.4	74.5	-0.5
8	Indonesia	1,882	2,444	2,531	2.0	3.6	13.5
9	Thailand	913	1,228	2,225	1.7	81.1	-5.4
10	Taiwan	1,414	1,851	2,174	1.7	17.4	-2.6
11	United Arab Emirates	1,286	1,483	2,054	1.6	38.5	16.1
12	Malaysia	1,113	1,399	1,488	1.1	6.4	-9.3
13	Germany	1,116	1,554	1,198	0.9	-22.9	9.9
14	United States	1,449	1,180	1,123	0.9	-4.9	-6.0
15	Philippines	786	1,177	937	0.7	-20.4	14.5
16	Bahrain	604	751	933	0.7	24.2	23.7
17	Vietnam	956	956	898	0.7	-6.0	11.8
18	South Africa	539	515	835	0.6	62.2	3.1
19	Turkey	71	449	696	0.5	54.9	0.1
20	Mozambique	386	424	576	0.4	35.8	8.8
Import sources							
	World	34,651	34,281	46,218		34.8	3.7
1	Republic of Korea	2,306	4,498	14,832	32.1	229.7	40.8
2	China	4,829	4,085	4,284	9.3	4.9	1.8
3	Japan	2,753	4,181	4,104	8.9	-1.9	8.9
4	Malaysia	2,394	2,004	2,864	6.2	42.9	4.4
5	Papua New Guinea	3,212	3,335	2,800	6.1	-16.0	14.7
6	United States	3,041	2,818	2,275	4.9	-19.3	-7.7
7	Singapore	1,883	1,773	2,120	4.6	19.6	-15.3
8	United Arab Emirates	1,445	1,415	1,997	4.3	41.1	-7.4
9	Thailand	1,637	1,457	1,482	3.2	1.7	-2.7
10	Germany	934	919	952	2.1	3.6	-2.0
11	United Kingdom	942	738	769	1.7	4.2	-1.6
12	New Zealand	877	765	731	1.6	-4.4	-3.2
13	Indonesia	2,192	1,122	697	1.5	-37.9	-17.0
14	Italy	698	503	597	1.3	18.6	-11.0
15	India	547	333	484	1.0	45.2	11.7
16	Switzerland	142	130	474	1.0	264.6	30.3
17	Sweden	215	268	393	0.9	46.8	0.4
18	Hong Kong (SAR of China)	91	143	359	0.8	150.0	35.5
19	Finland	147	188	309	0.7	64.4	15.0
20	Canada	346	305	298	0.6	-2.2	-11.4

(a) Australian produced.

Based on ABS data on the DFAT STARS database.

TABLE 45: WESTERN AUSTRALIA
MERCHANDISE TRADE BY SELECTED REGIONS AND ECONOMY GROUPS
(A\$ million)

	2015-16	2016-17	2017-18	% share	% growth	
					2016-17 to 2017-18	5 year trend
Merchandise exports (a)						
World	99,635	120,399	129,654		7.7	0.7
Selected economy groups						
APEC	86,139	105,244	112,765	87.0	7.1	0.0
ASEAN	7,951	9,817	12,862	9.9	31.0	0.5
East Asia	83,870	103,395	110,716	85.4	7.1	0.2
European Union	6,620	7,204	6,119	4.7	-15.1	12.5
OECD	29,631	32,195	35,346	27.3	9.8	-3.4
Selected geographic regions						
Africa	1,198	1,389	1,860	1.4	33.8	3.3
Americas	1,898	1,559	1,770	1.4	13.5	-3.1
Asia	88,884	108,873	117,914	90.9	8.3	0.2
Europe	7,015	8,064	7,436	5.7	-7.8	12.7
Oceania & Antarctica	567	471	628	0.5	33.4	-12.2
Merchandise imports						
World	34,651	34,281	46,218		34.8	3.7
Selected economy groups						
APEC	26,441	27,292	37,613	81.4	37.8	5.7
ASEAN	8,585	6,778	7,527	16.3	11.1	-7.3
East Asia	18,859	19,974	31,324	67.8	56.8	7.2
European Union	4,407	3,800	4,386	9.5	15.4	-2.1
OECD	14,246	16,770	27,494	59.5	63.9	10.0
Selected geographic regions						
Africa	231	184	228	0.5	23.8	-12.4
Americas	3,643	3,347	2,831	6.1	-15.4	-7.6
Asia	21,472	22,309	34,203	74.0	53.3	6.0
Europe	4,890	4,072	5,136	11.1	26.1	-1.0
Oceania & Antarctica	4,169	4,182	3,627	7.8	-13.3	9.0



(a) Australian produced.

Based on ABS data on the DFAT STARS database.

Section 7

Tasmania



Australian Government

Department of Foreign Affairs and Trade

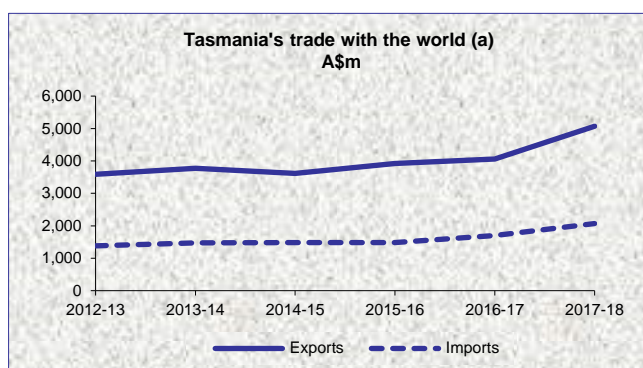
TASMANIA



Recent economic indicators:

	2016-17	2017-18
Real Gross State Product growth (%):	1.5	3.3
Real GSP per head growth (%):	0.7	2.3
GSP (current prices) (A\$m):	29,298	30,830
Proportion of Australian GDP (%):	1.7	1.7
Estimated resident population (June):	522,279	526,663
Change in real final demand (%):	1.7	4.1
Unemployment rate (%):	6.1	6.0

Goods and services trade:



Tasmania's trade, 2017-18 (a):

	A\$m		
	Goods	Services	Total
Exports:	4,162	909	5,071
Imports:	1,499	571	2,070
Balance:	2,663	338	3,001
<i>% Share of Australian trade</i>			
Exports:	1.3	1.1	1.3
Imports:	0.5	0.6	0.5
<i>Average annual goods and services export growth over the last 5 years:</i>			6.0%

Goods trade #:

Tasmania's major exports, 2017-18 (b):

	A\$m
Zinc	1,019
Aluminium	531
Iron ores & concentrates	288
Beef, f.c.f.	203
Other ores & concentrates^	188
Fish, f.c.f.	142
Paper & paperboard	128
Crustaceans, f.c.f.	92
Wood, rough	62
Chocolate & preparations of cocoa	49

^ Mainly Tin ores & concentrates.

Tasmania's major export destinations, 2017-18 (b):

	A\$m	% Share
China	1,042	25.0
Malaysia	397	9.5
Japan	338	8.1
Taiwan	282	6.8
Vietnam	204	4.9

Tasmania's major imports, 2017-18:

	A\$m
Other ores & concentrates^	376
Refined petroleum	177
Animal feed	88
Residual petroleum products, nes	57
Coke & semi-coke	46
Fertilisers (excl crude)	32
Special yarns & fabrics	24
Non-electrical machinery & parts	21
Passenger motor vehicles	18
Furniture, mattresses & cushions	14

^Mainly Zinc ores & concentrates.

Tasmania's major import sources, 2017-18:

	A\$m	% Share
China	176	11.7
Peru	142	9.5
Mexico	134	8.9
Republic of Korea	103	6.9
United States	95	6.3

Services trade:

Tasmania's major exports, 2017-18:

	A\$m	% Share
Education-related travel	423	46.5
Personal travel excluding education	403	44.3
Business-related travel	39	4.3

Tasmania's major imports, 2017-18:

	A\$m	% Share
Personal travel excluding education	432	75.7
Freight transport	64	11.2
Business-related travel	34	6.0

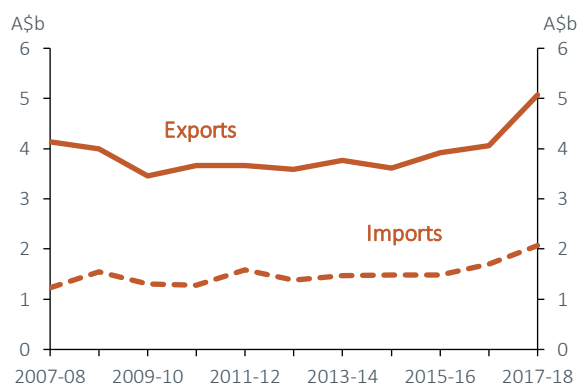
Compiled by the Statistics Section DFAT using latest published ABS data.

(a) Balance of payments basis, with the exception of goods exports which are based on recorded trade. (b) Australian produced. #May exclude some confidential items of trade.

Based on DFAT STARS database and ABS catalogues 3101.0, 5220.0, 5368.0, 5368.0.55.003/4 and 6202.0.

Tasmania's trade highlights – 2017-18

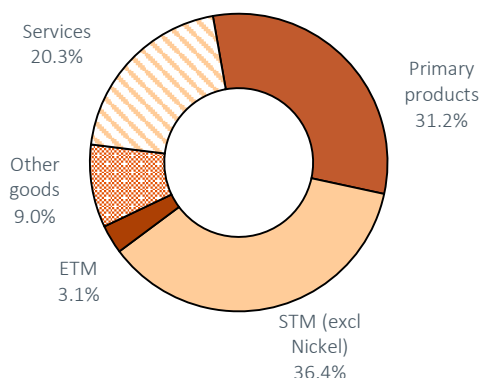
Trade in goods and services, balance of payments basis



Based on ABS catalogues 5220.0 and 5302.0.

- In 2017-18, the value of exports increased 24.8 per cent to \$5.1 billion
 - export volumes rose 17.7 per cent while export prices increased by 6.0 per cent.
- The value of imports increased 21.4 per cent to \$2.1 billion
 - import volumes increased 14.7 per cent while import prices rose 5.8 per cent.

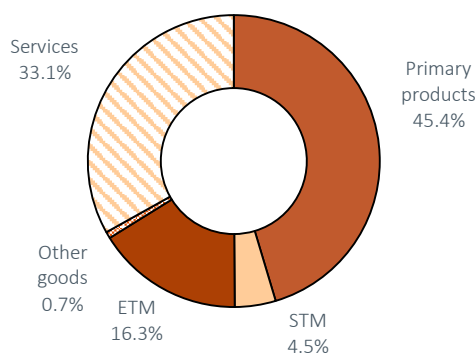
Exports by broad category¹



Based on DFAT STARS database and ABS catalogue 55368.0.55.003.

- *Primary products* increased 24.9 per cent to \$1.4 billion
 - *Minerals* increased 26.6 per cent to \$533 million.
- *STM (excl Nickel)* increased 44.9 per cent to \$1.7 billion.
- *ETM* increased 35.8 per cent to \$144 million.
- *Other goods* rose 21.2 per cent to \$415 million.
- *Services* rose 15.9 per cent to \$935 million.

Imports by broad category¹



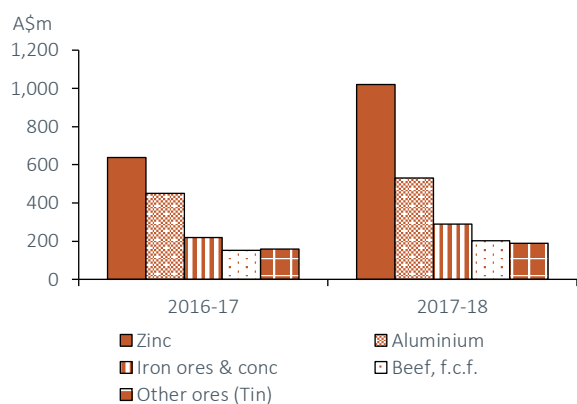
Based on DFAT STARS database and ABS catalogue 55368.0.55.003.

- *Primary products* increased 37.4 per cent to \$796 million
 - *Minerals* rose 74.9 per cent to \$388 million.
- *STM* rose 30.3 per cent to \$80 million.
- *ETM* increased 13.5 per cent to \$286 million.
- *Other goods* rose 18.1 per cent to \$13 million.
- *Services* increased 10.5 per cent to \$581 million.

¹ Goods (merchandise) trade is published on a recorded trade basis, Services on a balance of payments basis.

Composition of Tasmania's trade

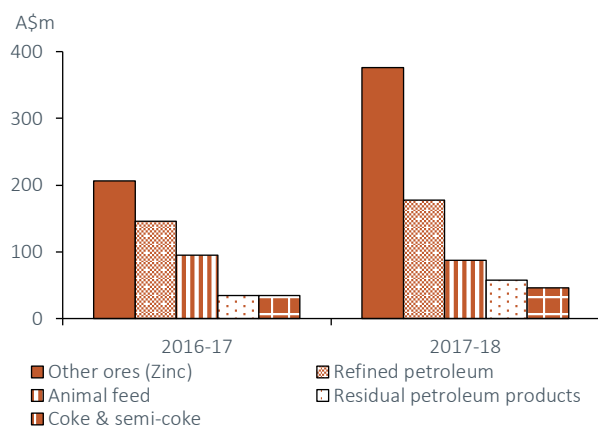
Merchandise exports



Based on ABS trade data on the DFAT STARS database.

- Tasmania's major export commodities in 2017-18 were
 - Zinc* – up 59.4 per cent to \$1.1 billion
 - Aluminium* – up 17.9 per cent to \$531 million
 - Iron ores & concentrates* – up 32.4 per cent to \$288 million
 - Beef, f.c.f.* – up 33.4 per cent to \$203 million
 - Other ores & concentrates (mainly Tin)* – up 19.8 per cent to \$188 million.

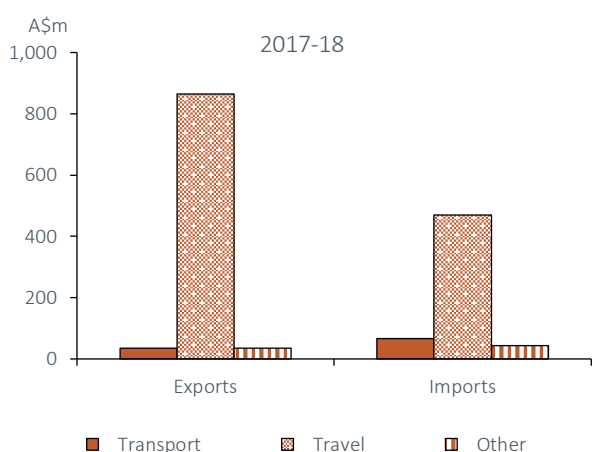
Merchandise imports



Based on ABS trade data on the DFAT STARS database.

- In 2017-18, Tasmania's major import commodities were
 - Other ores & concentrates (mainly Zinc)* – up 81.9 per cent to \$376 million
 - Refined petroleum* – up 21.9 per cent to \$177 million
 - Animal feed* – down 8.1 per cent to \$88 million
 - Residual petroleum products, nes* – up 66.3 per cent to \$57 million
 - Coke & semi-coke* – up 30.4 per cent to \$46 million.

Services trade



Based on ABS catalogue 55368.0.55.003.

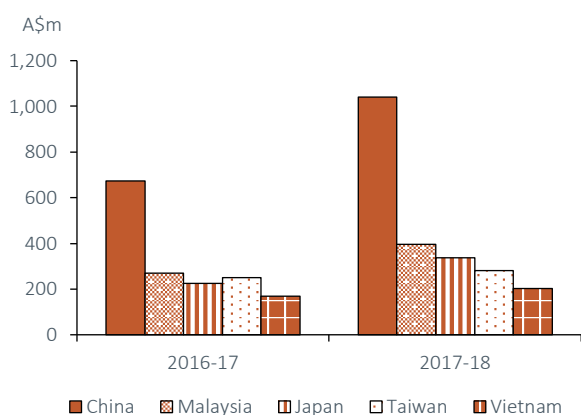
- Services* exports rose 15.9 per cent to \$935 million in 2017-18
 - Transport* services exports increased 2.9 per cent to \$35 million
 - Travel* services rose 16.7 per cent to \$865 million
 - Other services*² increased 9.4 per cent to \$35 million.
- In 2017-18, *Services* imports rose 10.5 per cent to \$581 billion
 - Transport* services imports increased 15.5 per cent to \$67 million
 - Travel* services rose 10.8 per cent to \$470 million
 - Other services*² increased 10.0 per cent to \$44 million.

² *Other services* consists of services such as: *Construction; Insurance & pension; Financial; Intellectual property charges; Telecommunications, computer & information; Other business services; Personal, cultural & recreational; and Government services.* It excludes *Manufacturing services on physical inputs owned by others* and *Maintenance & repair services* etc.

Direction of Tasmania's merchandise trade

- China was Tasmania's largest two-way merchandise trading partner in 2017-18, accounting for 25.1 per cent (\$1.2 billion) of total trade.
- Malaysia (\$443 million) was the second largest, followed by Japan (\$371 million), Taiwan (\$291 million) and the United States (\$283 million).

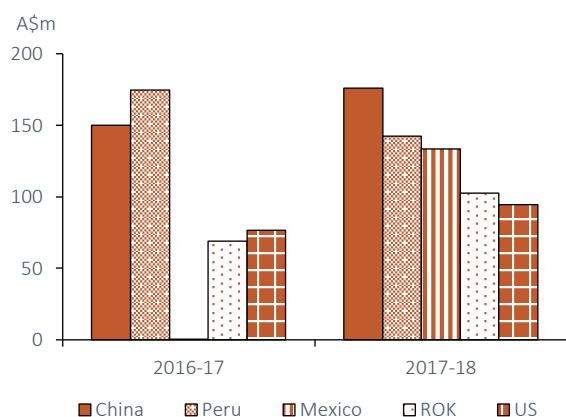
Major export destinations



- Tasmania's major export markets in 2017-18 were
 - China – up 54.6 per cent to \$1.0 billion
 - Malaysia – up 46.5 per cent to \$397 million
 - Japan – up 50.2 per cent to \$338 million
 - Taiwan – up 12.2 per cent to \$282 million
 - Vietnam – up 19.8 per cent to \$204 million.

Based on ABS trade data on the DFT STARS database.

Major import sources



- In 2017-18, Tasmania's major import sources were
 - China – up 17.5 per cent to \$176 million
 - Peru – down 18.4 per cent to \$142 million
 - Mexico – up from zero to \$134 million
 - Republic of Korea – up 48.3 per cent to \$103 million
 - United States – up 23.1 per cent to \$95 million.

Based on ABS trade data on the DFT STARS database.

TABLE 46: TASMANIA, EXPORTS BY BROAD CATEGORY
(A\$ million)

						% growth	
						2016-17 to 2017-18	5 year trend
	2013-14	2014-15	2015-16	2016-17	2017-18		
Merchandise exports (a)							
Total merchandise exports	2,753	2,541	2,848	2,758	3,675	33.3	3.2
Primary products	1,381	1,236	1,207	1,151	1,437	24.9	-0.8
Unprocessed food	184	206	267	209	307	46.9	9.3
Processed food	438	441	471	460	480	4.5	4.3
Minerals	682	511	395	421	533	26.6	-8.0
Fuels	5	2	1	0	4	..	-30.4
Other primary	72	76	73	61	112	84.6	-1.4
Manufactures	1,225	1,118	1,341	1,265	1,823	44.2	7.5
STM (excl Nickel)	1,019	992	1,236	1,159	1,679	44.9	10.5
ETM	205	126	105	106	144	35.8	-11.5
Other	148	186	300	343	415	21.2	5.7
Services exports (b)							
Total services exports	485	588	679	807	935	15.9	14.9
Manufacturing services	0	0	0	0	0	..	..
Maintenance & repair	0	0	0	0	0	..	..
Transport	29	26	28	34	35	2.9	6.6
Travel	436	538	622	741	865	16.7	15.5
Other	20	24	29	32	35	9.4	11.1
Total goods & services exports	3,238	3,129	3,527	3,565	4,610	29.3	5.1
Percentage distribution							
Merchandise exports (a)							
Total merchandise exports	85.0	81.2	80.7	77.4	79.7		
Primary products	42.6	39.5	34.2	32.3	31.2		
Unprocessed food	5.7	6.6	7.6	5.9	6.7		
Processed food	13.5	14.1	13.4	12.9	10.4		
Minerals	21.1	16.3	11.2	11.8	11.6		
Fuels	0.1	0.1	0.0	0.0	0.1		
Other primary	2.2	2.4	2.1	1.7	2.4		
Manufactures	37.8	35.7	38.0	35.5	39.5		
STM (excl Nickel)	31.5	31.7	35.0	32.5	36.4		
ETM	6.3	4.0	3.0	3.0	3.1		
Other	4.6	6.0	8.5	9.6	9.0		
Services exports (b)							
Total services exports	15.0	18.8	19.3	22.6	20.3		
Manufacturing services	na	na	na	na	na		
Maintenance & repair	0.0	0.0	0.0	0.0	0.0		
Transport	0.9	0.8	0.8	1.0	0.8		
Travel	13.5	17.2	17.6	20.8	18.8		
Other	0.6	0.8	0.8	0.9	0.8		
Total goods & services exports	100.0	100.0	100.0	100.0	100.0		

(a) Recorded trade basis, Australian produced goods. (b) Balance of payments basis.

Based on DFAT STARS database and ABS catalogue 5368.0.55.003.

TABLE 47: TASMANIA, IMPORTS BY BROAD CATEGORY
(A\$ million)

						% growth	
	2013-14	2014-15	2015-16	2016-17	2017-18	2016-17 to 2017-18	5 year trend
Merchandise imports (a)							
Total merchandise imports	760	757	772	903	1,174	30.0	9.4
Primary products	345	293	429	579	796	37.4	25.7
Unprocessed food	1	1	1	1	1	-21.5	-0.3
Processed food	42	44	59	123	110	-10.2	25.7
Minerals	117	81	116	222	388	74.9	35.0
Fuels	178	153	235	218	284	30.6	17.6
Other primary	8	14	17	16	13	-19.9	28.8
Manufactures	402	452	333	313	365	16.8	-5.7
STM	58	73	61	61	80	30.3	6.9
ETM	345	379	272	252	286	13.5	-7.9
Other	12	12	10	11	13	18.1	-2.9
Services imports (b)							
Total services imports	483	487	492	526	581	10.5	4.6
Manufacturing services	0	0	0	0	0	..	..
Maintenance & repair	0	13	1	4	0	..	..
Transport	60	56	62	58	67	15.5	2.6
Travel	387	381	389	424	470	10.8	5.2
Other	36	37	40	40	44	10.0	2.5
Total goods & services imports	1,243	1,244	1,264	1,429	1,755	22.8	7.7
Percentage distribution							
Merchandise imports (a)							
Total merchandise imports	61.1	60.8	61.1	63.2	66.9		
Primary products	27.8	23.6	33.9	40.5	45.4		
Unprocessed food	0.0	0.1	0.1	0.1	0.0		
Processed food	3.4	3.6	4.7	8.6	6.3		
Minerals	9.4	6.5	9.2	15.5	22.1		
Fuels	14.4	12.3	18.6	15.2	16.2		
Other primary	0.6	1.1	1.3	1.1	0.7		
Manufactures	32.4	36.3	26.4	21.9	20.8		
STM	4.6	5.9	4.9	4.3	4.5		
ETM	27.7	30.4	21.5	17.6	16.3		
Other	1.0	0.9	0.8	0.8	0.7		
Services imports (b)							
Total services imports	38.9	39.2	38.9	36.8	33.1		
Manufacturing services	na	na	na	na	na		
Maintenance & repair	0.0	1.0	0.1	0.3	0.0		
Transport	4.8	4.5	4.9	4.1	3.8		
Travel	31.1	30.6	30.8	29.7	26.8		
Other	2.9	3.0	3.2	2.8	2.5		
Total goods & services imports	100.0	100.0	100.0	100.0	100.0		

(a) Recorded trade basis, Australian produced goods. (b) Balance of payments basis.

Based on DFAT STARS database and ABS catalogue 5368.0.55.003.

TABLE 48: TASMANIA
TOP 20 MERCHANDISE EXPORT AND IMPORT COMMODITIES (a)
(A\$ million)

						% growth		
Rank	SITC	Commodity	2015-16	2016-17	2017-18	2016-17 to %	5 year 2017-18 trend	
Merchandise exports (b)								
Total merchandise exports			2,848	2,758	3,675	33.3	3.2	
1	686	Zinc	757	639	1,019	27.7	59.4	12.8
2	684	Aluminium	422	450	531	14.4	17.9	6.3
3	281	Iron ores & concentrates	187	218	288	7.8	32.4	-0.8
4	011	Beef, f.c.f.	186	152	203	5.5	33.4	14.1
5	287	Other ores & concentrates	123	157	188	5.1	19.8	-2.6
6	034	Fish, f.c.f.	81	57	142	3.9	151.0	43.2
7	641	Paper & paperboard	29	50	128	3.5	152.7	18.7
8	036	Crustaceans, f.c.f.	98	83	92	2.5	11.0	-1.1
9	247	Wood, rough	24	23	62	1.7	172.2	19.5
10	073	Chocolate & preparations of cocoa	48	42	49	1.3	14.8	-0.2
11	024	Cheese & curd	28	35	47	1.3	35.0	11.2
12	022	Milk, cream, whey & yoghurt	86	95	43	1.2	-55.3	-14.7
13	054	Vegetables, f.c.f.	36	34	39	1.1	17.0	7.2
14	081	Animal feed	40	50	39	1.1	-21.7	5.4
15	012	Meat (excl beef), f.c.f.	26	21	37	1.0	78.6	1.9
16	057	Fruit & nuts	53	30	37	1.0	20.6	12.3
17	634	Veneers, plywood & particle board	22	38	34	0.9	-11.7	9.1
18	283	Copper ores & concentrates	78	43	33	0.9	-23.4	-32.9
19	268	Wool & other animal hair (incl tops)	14	18	22	0.6	20.4	-4.0
20	289	Precious metal ores & conc (excl gold)	0	0	22	0.6	..	..
	988	Confidential items of trade	299	341	413	..	..	..
Merchandise imports								
Total merchandise imports			772	903	1,174	30.0	9.4	
1	287	Other ores & concentrates	94	207	376	10.2	81.9	40.5
2	334	Refined petroleum	184	145	177	4.8	21.9	17.6
3	081	Animal feed	38	95	88	2.4	-8.1	35.0
4	335	Residual petroleum products, nes	29	34	57	1.6	66.3	6.8
5	325	Coke & semi-coke	22	35	46	1.2	30.4	56.4
6	562	Fertilisers (excl crude)	27	24	32	0.9	36.6	3.9
7	657	Special yarns & fabrics	13	15	24	0.7	59.6	23.5
8	745	Non-electrical machinery & parts	17	12	21	0.6	84.7	-8.0
9	781	Passenger motor vehicles	20	22	18	0.5	-16.0	0.4
10	821	Furniture, mattresses & cushions	16	14	14	0.4	3.8	1.9
11	893	Plastic articles, nes	10	9	13	0.3	44.7	15.0
12	625	Rubber tyres, treads & tubes	11	9	12	0.3	34.8	-14.0
13	728	Specialised machinery & parts	6	9	11	0.3	20.5	21.1
14	793	Ships, boats & floating structures	15	1	11	0.3	765.5	-14.3
15	272	Crude fertilisers	19	13	10	0.3	-21.1	-1.8
16	684	Aluminium	7	6	10	0.3	62.2	15.6
17	411	Animal oils & fats	13	21	10	0.3	-51.4	16.6
18	744	Mechanical handling equip & parts	7	9	8	0.2	-6.1	7.0
19	598	Miscellaneous chemical products, nes	5	8	8	0.2	4.7	34.9
20	523	Salts of inorganic acids & metals	2	5	8	0.2	64.3	27.5
	988	Confidential items of trade	10	11	13	..	..	..

(a) The ranking of commodities excludes some confidential items of trade. (b) Australian produced. (c) Mainly Tin ores & concentrate

(d) Mainly Zinc ores & concentrates.

Based on ABS data on DFAT STARS database.

TABLE 49: TASMANIA, EXPORTS OF SERVICES
BY TYPE OF ACTIVITY (a)
(A\$ million)

Type of activity	2015-16	2016-17	2017-18	% growth	
				2016-17 to 2017-18	5 year trend
others	0	0	0	..	..
Maintenance & repair services nie	0	0	0	..	..
Transport	28	34	35	2.9	6.6
Passenger (b)	2	3	1	-66.7	2.0
Freight	3	3	3	0.0	-6.0
Other	9	11	11	0.0	6.5
Postal & courier services (c)	14	17	20	17.6	10.7
Travel services	622	741	865	16.7	15.5
Business	32	21	39	85.7	-1.3
Personal	590	720	826	14.7	16.5
Education-related	249	314	423	34.7	18.8
Other	341	406	403	-0.7	14.5
Construction	0	0	0	..	..
Insurance & Pension services	2	1	2	100.0	-5.8
Financial Services	0	0	0	..	..
Charges for the use of intellectual property nie	2	2	3	50.0	..
Telecommunication, computer & information	9	8	9	12.5	5.0
Other business services	6	9	10	11.1	21.3
Personal, cultural, & recreation services	6	8	7	-12.5	18.4
Government goods & services nie	4	4	4	0.0	0.0
Total services exports	679	807	935	15.9	14.9

TABLE 50: TASMANIA, IMPORTS OF SERVICES
BY TYPE OF ACTIVITY (a)
(A\$ million)

Type of activity	2015-16	2016-17	2017-18	% growth	
				2016-17 to 2017-18	5 year trend
others	0	0	0	..	..
Maintenance & repair services nie	1	4	0	-100.0	..
Transport	62	58	67	15.5	2.6
Passenger (b)	1	1	1	0.0	-9.0
Freight	57	53	64	20.8	3.1
Other	1	1	0	-100.0	..
Postal & courier services (c)	3	3	2	-33.3	4.7
Travel services	389	424	470	10.8	5.2
Business	33	38	34	-10.5	-2.3
Personal	356	386	436	13.0	6.0
Education-related	4	5	4	-20.0	1.3
Other	352	381	432	13.4	6.1
Construction	0	0	0	..	..
Insurance & Pension services	3	2	2	0.0	-8.9
Financial Services	1	1	0	-100.0	..
Charges for the use of intellectual property nie	0	0	1	..	..
Telecommunication, computer & information	19	21	25	19.0	20.1
Other business services	10	10	9	-10.0	-16.5
Personal, cultural, & recreation services	2	1	1	0.0	..
Government goods & services nie	5	5	6	20.0	8.0
Total services imports	492	526	581	10.5	4.6

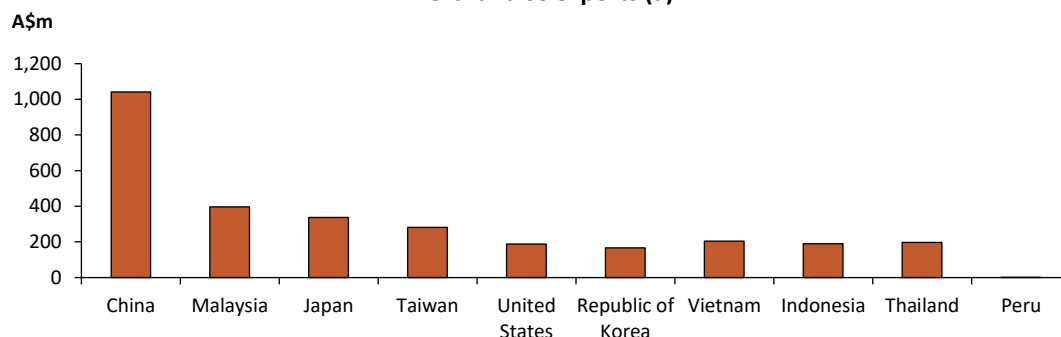
(a) Cells in this table may have been perturbed to protect confidentiality. (b) *Passenger services* includes *Agency fees & commissions for air transport*. (c) *Postal & courier services* includes *Indirect commissions for sea transport*.

Based on ABS catalogue 5368.0.55.003. Refer to the section on data sources in the **Explanatory notes**.

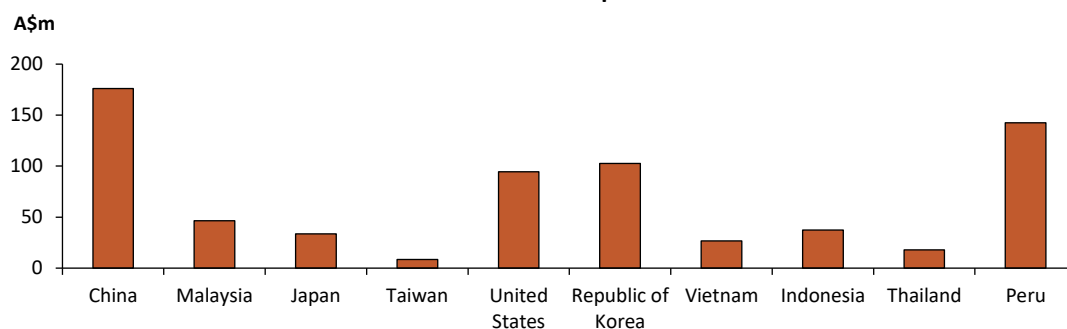
**TABLE 51: TASMANIA
MERCHANDISE TRADE BY MAJOR TRADING PARTNER 2017-18**

Economy	Exports (a)		Imports		Net Exports	Total Trade		
	A\$m	% share	A\$m	% share	A\$m	A\$m	% share	Rank
World	3,675		1,174		2,501	4,849		
China	1,042	28.3	176	15.0	865	1,218	25.1	1
Malaysia	397	10.8	47	4.0	350	443	9.1	2
Japan	338	9.2	34	2.9	304	371	7.7	3
Taiwan	282	7.7	9	0.7	273	291	6.0	4
United States	189	5.1	95	8.1	94	283	5.8	5
Republic of Korea	167	4.5	103	8.7	64	270	5.6	6
Vietnam	204	5.5	27	2.3	177	230	4.7	7
Indonesia	190	5.2	37	3.2	152	227	4.7	8
Thailand	198	5.4	18	1.5	180	216	4.5	9
Peru	2	0.1	142	12.1	-140	144	3.0	10
Hong Kong (SAR of China)	141	3.8	1	0.1	139	142	2.9	11
India	130	3.5	10	0.8	120	139	2.9	12
Mexico	2	0.0	134	11.4	-132	135	2.8	13
New Zealand	106	2.9	28	2.4	78	135	2.8	14
Singapore	51	1.4	29	2.5	22	80	1.7	15
United Kingdom	7	0.2	73	6.2	-66	79	1.6	16
South Africa	6	0.2	34	2.9	-28	40	0.8	17
Switzerland	8	0.2	24	2.0	-16	31	0.6	18
Philippines	27	0.7	1	0.1	26	28	0.6	19
Germany	10	0.3	18	1.5	-8	28	0.6	20

Merchandise exports (a)



Merchandise imports



(a) Australian produced.

Based on ABS data on the DFAT STARS database.

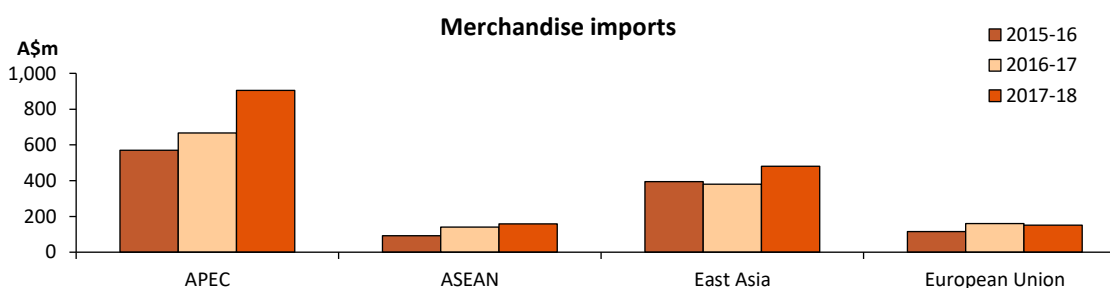
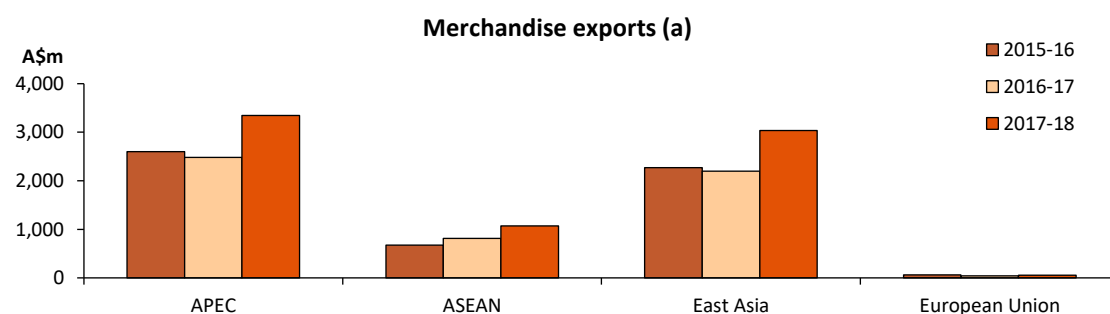
TABLE 52: TASMANIA
MAJOR MERCHANDISE EXPORT MARKETS AND IMPORT SOURCES
(A\$ million)

Rank	Economy	2015-16	2016-17	2017-18	% share	% growth	
						2016-17 to 2017-18	5 year trend
Export markets (a)							
	World	2,848	2,758	3,675		33.3	3.2
1	China	872	674	1,042	28.3	54.6	9.9
2	Malaysia	239	271	397	10.8	46.5	9.2
3	Japan	205	225	338	9.2	50.2	3.4
4	Taiwan	282	251	282	7.7	12.2	0.8
5	Vietnam	151	170	204	5.5	19.8	19.7
6	Thailand	86	129	198	5.4	53.6	14.7
7	Indonesia	138	174	190	5.2	8.9	8.0
8	United States	207	160	189	5.1	18.1	-4.2
9	Republic of Korea	129	106	167	4.5	57.2	10.3
10	Hong Kong (SAR of China)	114	128	141	3.8	9.7	-6.7
11	India	85	123	130	3.5	5.6	-13.0
12	New Zealand	111	113	106	2.9	-5.9	3.1
13	Singapore	47	45	51	1.4	13.1	3.1
14	Philippines	8	23	27	0.7	20.1	24.1
15	Saudi Arabia	3	13	16	0.4	26.8	6.1
16	Netherlands	18	8	14	0.4	73.7	-6.1
17	Kenya	5	10	13	0.4	30.1	167.3
18	Pakistan	6	5	12	0.3	119.0	33.0
19	Germany	5	7	10	0.3	44.0	-14.7
20	Bangladesh	11	9	10	0.3	8.6	-9.8
Import sources							
	World	772	903	1,174		30.0	9.4
1	China	133	150	176	15.0	17.5	11.4
2	Peru	89	175	142	12.1	-18.4	74.7
3	Mexico	0	0	134	11.4	..	-43.3
4	Republic of Korea	148	69	103	8.7	48.3	2.0
5	United States	51	77	95	8.1	23.1	-4.9
6	United Kingdom	31	74	73	6.2	-1.6	65.4
7	Malaysia	12	29	47	4.0	60.4	42.8
8	Indonesia	12	44	37	3.2	-15.3	43.5
9	South Africa	12	35	34	2.9	-1.8	12.6
10	Japan	17	14	34	2.9	146.0	10.1
11	Singapore	38	39	29	2.5	-25.0	4.8
12	New Zealand	20	24	28	2.4	19.2	3.4
13	Vietnam	12	16	27	2.3	63.7	39.1
14	Switzerland	0	5	24	2.0	388.3	12.1
15	Thailand	17	12	18	1.5	53.1	-8.2
16	Germany	18	31	18	1.5	-42.4	-3.2
17	Italy	8	11	17	1.4	48.5	-16.6
18	Chile	1	0	16	1.4	..	-47.1
19	Honduras	0	0	16	1.3	..	..
20	France	12	12	13	1.1	11.6	22.9

(a) Australian produced. (b) Special Administrative Region of the People's Republic of China.
Based on ABS data on the DFAT STARS database.

TABLE 53: TASMANIA
MERCHANDISE TRADE BY SELECTED REGIONS AND ECONOMY GROUPS
(A\$ million)

	2015-16	2016-17	2017-18	% share	% growth	
					2016-17 to 2017-18	5 year trend
Merchandise exports (a)						
World	2,848	2,758	3,675		33.3	3.2
Selected economy groups						
APEC	2,601	2,480	3,347	91.1	34.9	5.7
ASEAN	671	813	1,068	29.1	31.3	11.2
East Asia	2,274	2,198	3,037	82.6	38.2	7.3
European Union	58	41	55	1.5	33.7	-20.5
OECD	716	653	871	23.7	33.4	-2.0
Selected geographic regions						
Africa	15	19	26	0.7	34.7	-9.9
Americas	223	173	216	5.9	24.8	-5.6
Asia	2,433	2,402	3,249	88.4	35.2	5.6
Europe	59	45	70	1.9	56.1	-19.4
Oceania & Antarctica	117	118	115	3.1	-3.2	2.3
Merchandise imports						
World	772	903	1,174		30.0	9.4
Selected economy groups						
APEC	570	666	904	77.0	35.8	10.9
ASEAN	92	140	158	13.5	12.7	16.9
East Asia	395	380	480	40.9	26.2	10.1
European Union	115	160	150	12.8	-5.9	2.6
OECD	398	362	600	51.1	65.6	1.7
Selected geographic regions						
Africa	12	35	34	2.9	-1.2	6.5
Americas	165	272	419	35.7	54.2	13.7
Asia	416	398	505	43.0	26.8	9.8
Europe	147	169	184	15.7	8.9	4.6
Oceania & Antarctica	26	29	32	2.7	9.1	4.1



(a) Australian produced.

Based on ABS data on the DFAT STARS database.

Section 8

Northern Territory



Australian Government

Department of Foreign Affairs and Trade

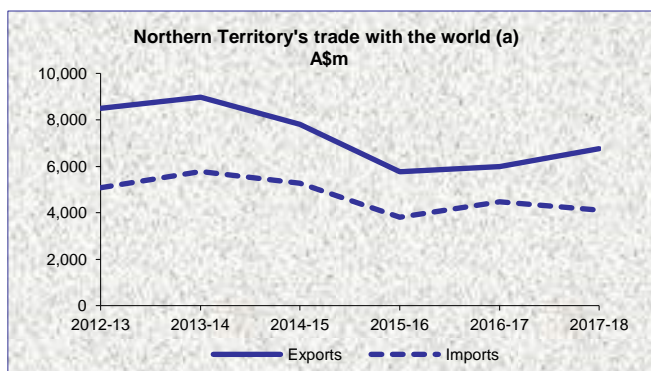
NORTHERN TERRITORY



Recent economic indicators:

	2016-17	2017-18
Real Gross State Product growth (%):	2.7	1.7
Real GSP per head growth (%):	1.9	1.4
GSP (current prices) (A\$m):	25,767	26,351
Proportion of Australian GDP (%):	1.5	1.4
Estimated resident population (June):	247,659	246,688
Change in real final demand (%):	8.9	-2.7
Unemployment rate (%):	3.4	4.2

Goods and services trade:



Northern Territory's trade, 2017-18 (a):

	A\$m		
	Goods	Services	Total
Exports:	6,056	712	6,768
Imports:	3,381	722	4,103
Balance:	2,675	-10	2,665

	% Share of Australian trade		
	Goods	Services	Total
Exports:	1.9	0.8	1.7
Imports:	1.1	0.8	1.0

Average annual goods and services export growth over the last 5 years: -7.3%

Goods trade #:

Northern Territory's major exports, 2017-18 (b):

	A\$m
Natural gas	np
Other ores & concentrates^	704
Live animals (excl seafood)	434
Aluminium ores & conc (incl alumina)	398
Crude petroleum+	171
Beef, f.c.f.	51
Inorganic chemical elements	24
Hides & skins, raw (excl furskins)	20
Pearls & gems	19
Ferrous waste & scrap	14

^Mainly Zinc ores & concentrates.

+Understated due to confidentiality.

Northern Territory's major imports, 2017-18*:

	A\$m
Refined petroleum	721
Aircraft, spacecraft & parts	231
Passenger motor vehicles	103
Rotating electric plant & parts	76
Goods vehicles	54
Ships, boats & floating structures	42
Heating & cooling equipment & parts	39
Taps, cocks & valves	35
Salts of inorganic acids & metals	35
Non-electric engines & motors	34

*Excludes natural gas.

Northern Territory's major export destinations, 2017-18 (b):

	A\$m	% Share
China	2,141	35.4
Japan	1,835	30.3
Indonesia	332	5.5
Thailand	284	4.7
Republic of Korea	267	4.4

Northern Territory's major import sources, 2017-18:

	A\$m	% Share
Singapore	408	12.1
Malaysia	290	8.6
Japan	168	5.0
United States	163	4.8
China	143	4.2

Services trade:

Northern Territory's major exports, 2017-18:

	A\$m	% Share
Personal travel excluding education	366	51.4
Government goods & services	128	18.0
Education-related travel	91	12.8

Northern Territory's major imports, 2017-18:

	A\$m	% Share
Personal travel excluding education	492	68.1
Freight transport	86	11.9
Passenger transport	74	10.2

Compiled by the Statistics Section DFAT using latest published ABS data.

(a) Recorded trade basis for goods, balance of payments basis for services. Excludes imports of natural gas. (b) Australian produced. #May exclude some confidential items of trade, ie natural gas.

Based on DFAT STARS database and ABS catalogues 3101.0, 5220.0, 5368.0, 5368.0.55.003/4 and 6202.0.

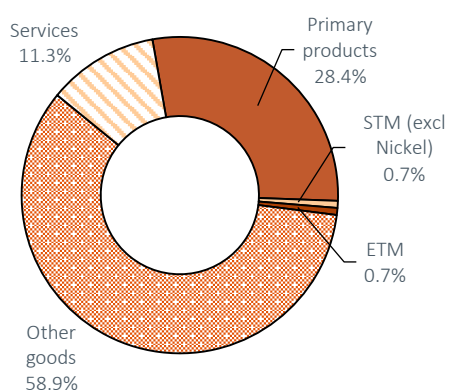
Northern Territory's trade highlights – 2017-18

Trade in goods and services, balance of payments basis



- In 2017-18, the value of exports increased 13.0 per cent to \$6.8 billion
 - export volumes rose 6.1 per cent while export prices increased 6.5 per cent.
- The value of imports decreased 8.2 per cent to \$4.1 billion
 - import volumes decreased 15.2 per cent while import prices rose 8.2 per cent.

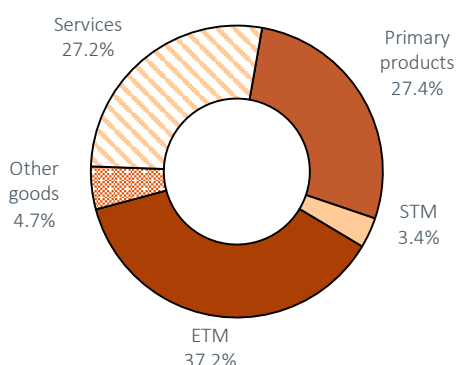
Exports by broad category¹



- *Primary products* increased 21.9 per cent to \$1.8 billion
 - *Minerals* rose 46.4 per cent to \$1.1 billion.
- *STM (excl Nickel)* increased 27.2 per cent to \$46 million.
- *ETM* fell 29.1 per cent to \$46 million.
- *Other goods* increased 15.3 per cent to \$3.8 billion.
- *Services* fell 4.1 per cent to \$731 million.

Based on DFAT STARS database and ABS catalogue 55368.0.55.003.

Imports by broad category¹



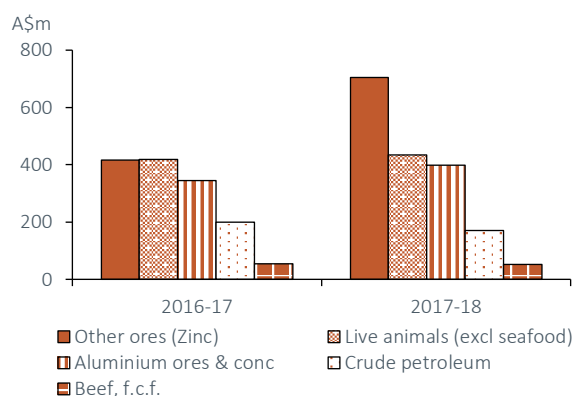
- *Primary products* increased 46.8 per cent to \$738 million
 - *Fuels* rose 47.6 per cent to \$732 million.
- *STM* increased 3.5 per cent to \$91 million.
- *ETM* rose 3.7 per cent to \$1.0 billion.
- *Other goods* increased 4.1 per cent to \$128 million.
- *Services* rose 9.1 per cent to \$732 million.

Based on DFAT STARS database and ABS catalogue 55368.0.55.003.

¹ Goods (merchandise) trade is published on a recorded trade basis, Services on a balance of payments basis.

Composition of Northern Territory's trade

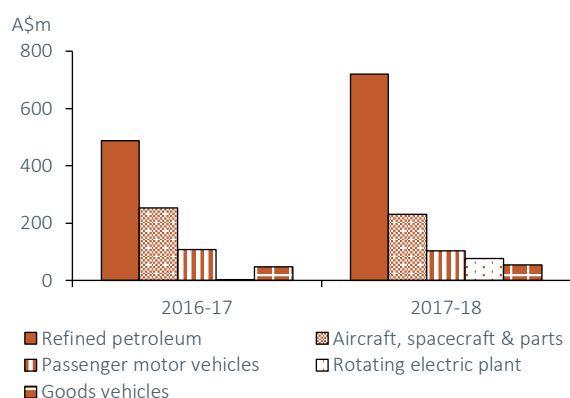
Merchandise exports



Based on ABS trade data on the DFAT STARS database.

- Northern Territory's major export commodities in 2017-18 were
 - Other ores & concentrates* (mainly *Zinc*) – up 69.0 per cent to \$704 million
 - Live animals (excl seafood)* – up 3.4 per cent to \$434 million
 - Aluminium ores & concentrates (incl alumina)* – up 15.3 per cent to \$398 million.
- Natural gas* exports are now included in confidential items of trade from July 2015 onwards.

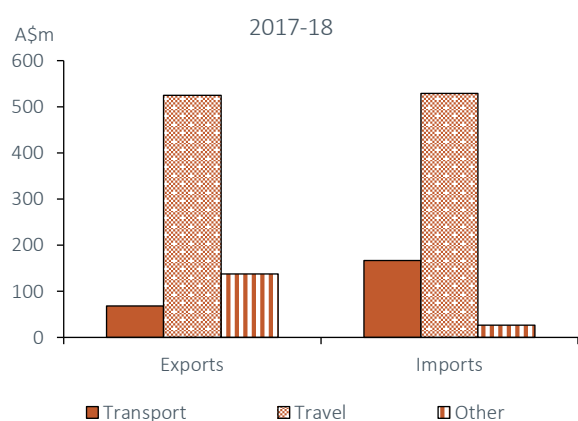
Merchandise imports



Based on ABS trade data on the DFAT STARS database.

- In 2017-18, Northern Territory's major import commodities were
 - Refined petroleum* – up 47.7 per cent to \$721 million
 - Aircraft, spacecraft & parts* – down 8.5 per cent to \$231 million
 - Passenger motor vehicles* – down 4.2 per cent to \$103 million.
- Natural gas* is confidential in ABS statistics. In quantity terms, 4,354 million kilograms of *Natural gas* was imported in 2017-18, down 9.7 per cent.

Services trade



Based on ABS catalogue 55368.0.55.003.

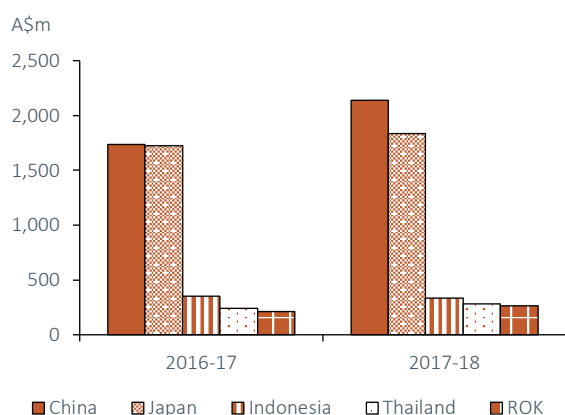
- Services* exports fell 4.1 per cent to \$731 million in 2017-18
 - Transport* services exports decreased 13.9 per cent to \$68 million
 - Travel* services fell 3.7 per cent to \$525 million
 - Other services*² decreased 0.7 per cent to \$137 million.
- In 2017-18, *Services* imports rose 9.1 per cent to \$732 million
 - Transport* services imports decreased 0.6 per cent to \$167 million
 - Travel* services increased 19.4 per cent to \$529 million
 - Other services*² fell 3.7 per cent to \$26 million.

² *Other services* consists of services such as: *Construction; Insurance & pension; Financial; Intellectual property charges; Telecommunications, computer & information; Other business services; Personal, cultural & recreational; and Government services.* It excludes *Manufacturing services on physical inputs owned by others* and *Maintenance & repair services* etc.

Direction of Northern Territory's merchandise trade

- China was Northern Territory's largest two-way merchandise trading partner in 2017-18, accounting for 29.7 per cent (\$2.3. billion) of total trade.
- Japan (\$2.0 billion) was the second largest, followed by Singapore (\$442 million), Malaysia (\$435 million) and the Republic of Korea (\$394 million).

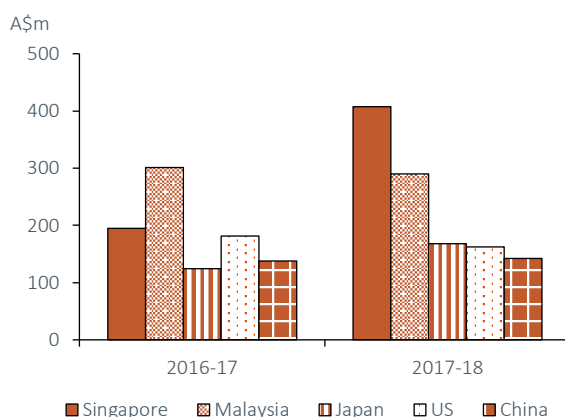
Major export destinations



- Northern Territory's major export markets in 2017-18 were
 - China – up 23.5 per cent to \$2.1 billion
 - Japan – up 6.6 per cent to \$1.8 billion
 - Indonesia – down 5.0 per cent to \$332 million
 - Thailand – up 16.9 per cent to \$284 million
 - Republic of Korea – up 27.4 per cent to \$267 million.

Based on ABS trade data on the DFT STARS database.

Major import sources



- In 2017-18, Northern Territory's major import sources were
 - Singapore – up 109.5 per cent to \$408 million
 - Malaysia – down 3.9 per cent to \$290 million
 - Japan – up 35.1 per cent to \$168 million
 - United States – down 10.4 per cent to \$163 million
 - China – up 3.2 per cent to \$143 million.

Based on ABS trade data on the DFT STARS database.

TABLE 54: NORTHERN TERRITORY, EXPORTS BY BROAD CATEGORY
(A\$ million)

						% growth	
						2016-17 to 2017-18	5 year trend
	2013-14	2014-15	2015-16	2016-17	2017-18		
Merchandise exports (a)							
Total merchandise exports	6,804	6,177	4,701	4,898	5,721	16.8	-4.1
Primary products	5,465	4,651	1,534	1,501	1,829	21.9	-24.3
Unprocessed food	335	598	461	439	454	3.3	15.3
Processed food	4	15	70	64	58	-8.8	107.8
Minerals	1,786	1,384	659	763	1,117	46.4	-11.9
Fuels	3,321	2,634	324	214	176	-17.9	-50.7
Other primary	18	19	20	21	25	19.7	2.8
Manufactures	202	149	81	101	92	-8.8	-15.4
STM (excl Nickel)	130	55	19	36	46	27.2	-24.1
ETM	72	94	62	65	46	-29.1	-4.4
Other	1,137	1,376	3,086	3,296	3,799	15.3	35.1
Services exports (b)							
Total services exports	748	831	743	762	731	-4.1	1.4
Manufacturing services	0	0	0	0	0	..	..
Maintenance & repair	2	0	3	0	1	..	..
Transport	95	116	91	79	68	-13.9	-4.1
Travel	521	583	514	545	525	-3.7	2.7
Other	130	132	135	138	137	-0.7	0.5
Total goods & services exports	7,552	7,008	5,444	5,660	6,452	14.0	-3.5
Percentage distribution							
Merchandise exports (a)							
Total merchandise exports	90.1	88.1	86.4	86.5	88.7		
Primary products	72.4	66.4	28.2	26.5	28.4		
Unprocessed food	4.4	8.5	8.5	7.8	7.0		
Processed food	0.1	0.2	1.3	1.1	0.9		
Minerals	23.6	19.8	12.1	13.5	17.3		
Fuels	44.0	37.6	6.0	3.8	2.7		
Other primary	0.2	0.3	0.4	0.4	0.4		
Manufactures	2.7	2.1	1.5	1.8	1.4		
STM (excl Nickel)	1.7	0.8	0.3	0.6	0.7		
ETM	1.0	1.3	1.1	1.1	0.7		
Other	15.1	19.6	56.7	58.2	58.9		
Services exports (b)							
Total services exports	9.9	11.9	13.6	13.5	11.3		
Manufacturing services	na	na	na	na	na		
Maintenance & repair	0.0	0.0	0.1	0.0	0.0		
Transport	1.3	1.7	1.7	1.4	1.1		
Travel	6.9	8.3	9.4	9.6	8.1		
Other	1.7	1.9	2.5	2.4	2.1		
Total goods & services exports	100.0	100.0	100.0	100.0	100.0		

(a) Recorded trade basis, Australian produced goods. (b) Balance of payments basis.

Based on DFAT STARS database and ABS catalogue 5368.0.55.003.

TABLE 55: NORTHERN TERRITORY, IMPORTS BY BROAD CATEGORY
(A\$ million)

						% growth	
						2016-17 to 2017-18	5 year trend
	2013-14	2014-15	2015-16	2016-17	2017-18		
Merchandise imports (a)							
Total merchandise imports	3,483	4,997	3,214	1,679	1,958	16.6	-19.1
Primary products	2,033	679	489	503	738	46.8	-29.0
Unprocessed food	1	1	1	1	1	14.4	5.8
Processed food	2	2	2	2	2	10.8	2.4
Minerals	3	3	2	3	2	-31.4	-10.9
Fuels	2,027	670	482	496	732	47.6	-29.1
Other primary	1	2	1	1	1	-40.7	-15.9
Manufactures	1,079	4,165	2,693	1,054	1,092	3.7	-3.2
STM	91	112	90	88	91	3.5	6.9
ETM	988	4,054	2,603	966	1,002	3.7	-3.8
Other	371	152	33	123	128	4.1	-30.0
Services imports (b)							
Total services imports	761	812	741	671	732	9.1	0.4
Manufacturing services	0	0	0	0	0	..	..
Maintenance & repair	10	4	5	33	10	-69.7	40.3
Transport	270	337	271	168	167	-0.6	-8.9
Travel	459	435	430	443	529	19.4	3.7
Other	22	36	35	27	26	-3.7	12.3
Total goods & services import:	4,244	5,809	3,955	2,350	2,690	14.5	-15.6
Percentage distribution							
Merchandise imports (a)							
Total merchandise imports	82.1	86.0	81.3	71.4	72.8		
Primary products	47.9	11.7	12.4	21.4	27.4		
Unprocessed food	0.0	0.0	0.0	0.0	0.0		
Processed food	0.0	0.0	0.1	0.1	0.1		
Minerals	0.1	0.1	0.1	0.1	0.1		
Fuels	47.8	11.5	12.2	21.1	27.2		
Other primary	0.0	0.0	0.0	0.0	0.0		
Manufactures	25.4	71.7	68.1	44.8	40.6		
STM	2.2	1.9	2.3	3.7	3.4		
ETM	23.3	69.8	65.8	41.1	37.2		
Other	8.7	2.6	0.8	5.2	4.7		
Services imports (b)							
Total services imports	17.9	14.0	18.7	28.6	27.2		
Manufacturing services	na	na	na	na	na		
Maintenance & repair	0.2	0.1	0.1	1.4	0.4		
Transport	6.4	5.8	6.9	7.1	6.2		
Travel	10.8	7.5	10.9	18.9	19.7		
Other	0.5	0.6	0.9	1.1	1.0		
Total goods & services import:	100.0	100.0	100.0	100.0	100.0		

(a) Recorded trade basis, Australian produced goods. (b) Balance of payments basis.

Based on DFAT STARS database and ABS catalogue 5368.0.55.003.

**TABLE 56: NORTHERN TERRITORY
TOP 20 MERCHANDISE EXPORT AND IMPORT COMMODITIES (a)
(A\$ million)**

Rank	SITC	Commodity	2015-16	2016-17	2017-18	% growth		
						2016-17 to %	2017-18	5 year trend
Merchandise exports (b)								
		Total merchandise exports	4,701	4,898	5,721		16.8	-4.1
1	287	Other ores & concentrates	294	417	704	12.3	69.0	-19.1
2	001	Live animals (excl seafood)	444	420	434	7.6	3.4	15.1
3	285	Aluminium ores & conc (incl alumina)	361	345	398	7.0	15.3	46.5
4	333	Crude petroleum	317	199	171	3.0	-14.3	..
5	011	Beef, f.c.f.	61	54	51	0.9	-4.5	234.1
6	522	Inorganic chemical elements	5	7	24	0.4	230.9	-33.2
7	211	Hides & skins, raw (excl furskins)	16	15	20	0.3	28.1	2.0
8	667	Pearls & gems	3	25	19	0.3	-23.3	-9.4
9	282	Ferrous waste & scrap	3	0	14	0.2	..	-15.6
10	081	Animal feed	13	13	13	0.2	-4.4	13.2
11	057	Fruit & nuts	4	8	8	0.1	3.3	33.6
12	692	Metal containers	17	14	7	0.1	-48.8	-9.2
13	792	Aircraft, spacecraft & parts	9	4	5	0.1	32.5	8.9
14	334	Refined petroleum	6	14	5	0.1	-68.3	-33.5
15	691	Iron, steel, aluminium structures	1	13	4	0.1	-69.7	25.9
16	012	Meat (excl beef), f.c.f.	3	3	4	0.1	20.8	100.6
17	512	Alcohols, phenols & derivatives	3	4	3	0.1	-7.5	-1.7
18	291	Crude animal matter, nes	3	4	3	0.1	-18.2	3.6
19	679	Tubes & pipes of iron or steel	1	0	2	0.0	..	-0.5
20	716	Rotating electric plant & parts	0	0	2	0.0	..	9.1
	988	Confidential items of trade	3,081	3,284	3,789	..	..	..
Merchandise imports								
		Total merchandise imports (d)	3,214	1,679	1,958		16.6	-19.1
1	334	Refined petroleum	474	488	721	12.6	47.7	-7.5
2	792	Aircraft, spacecraft & parts	29	252	231	4.0	-8.5	195.9
3	781	Passenger motor vehicles	81	107	103	1.8	-4.2	6.2
4	716	Rotating electric plant & parts	3	3	76	1.3	..	2.0
5	782	Goods vehicles	44	46	54	0.9	16.5	6.8
6	793	Ships, boats & floating structures	6	37	42	0.7	14.2	-36.2
7	741	Heating & cooling equipment & parts	166	34	39	0.7	12.9	8.6
8	747	Taps, cocks & valves	43	5	35	0.6	574.8	9.2
9	523	Salts of inorganic acids & metals	35	21	35	0.6	64.3	97.4
10	714	Non-electric engines & motors	28	49	34	0.6	-31.1	1.8
11	728	Specialised machinery & parts	11	13	30	0.5	138.3	0.1
12	874	Measuring & analysing instruments	16	15	29	0.5	90.5	0.1
13	786	Trailers, semi-trailers & containers	62	22	25	0.4	14.3	-19.9
14	679	Tubes & pipes of iron or steel	776	25	25	0.4	-0.3	0.6
15	744	Mechanical handling equip & parts	18	8	22	0.4	181.3	-20.6
16	743	Pumps (excl liquid pumps) & parts	12	7	22	0.4	232.1	-13.2
17	699	Manufactures of base metal, nes	21	10	16	0.3	51.0	-7.6
18	625	Rubber tyres, treads & tubes	12	11	15	0.3	34.4	-12.1
19	772	Electrical circuits equipment	37	12	15	0.3	21.1	6.2
20	773	Electrical distributing equipment	37	8	14	0.3	87.2	14.6
	988	Confidential items of trade	30	116	126	..	..	..

(a) The ranking of commodities excludes some confidential items of trade. (b) Australian produced. (c) Mainly Zinc ores & concentrates.

(d) Includes Natural gas only up to November 2013.

Based on ABS data on DFAT STARS database.

TABLE 57: NORTHERN TERRITORY, EXPORTS OF SERVICES
BY TYPE OF ACTIVITY (a)
(A\$ million)

Type of activity	2015-16	2016-17	2017-18	% growth	
				2016-17 to 2017-18	5 year trend
others	0	0	0	..	..
Maintenance & repair services nie	3	0	1	..	..
Transport	91	79	68	-13.9	-4.1
Passenger (b)	20	27	20	-25.9	-0.3
Freight	3	3	4	33.3	-17.0
Other	44	32	29	-9.4	-5.1
Postal & courier services (c)	24	17	15	-11.8	-2.7
Travel services	514	545	525	-3.7	2.7
Business	80	70	68	-2.9	-0.3
Personal	434	475	457	-3.8	3.3
Education-related	91	89	91	2.2	10.2
Other	343	386	366	-5.2	1.9
Construction	0	0	0	..	..
Insurance & Pension services	4	3	3	0.0	-11.6
Financial Services	0	0	0	..	..
Charges for the use of intellectual property nie	0	0	0	..	..
Telecommunication, computer & information	4	3	3	0.0	9.7
Other business services	4	7	3	-57.1	-15.7
Personal, cultural, & recreation services	0	0	0	..	..
Government goods & services nie	123	125	128	2.4	2.0
Total services exports	743	762	731	-4.1	1.4

TABLE 58: NORTHERN TERRITORY, IMPORTS OF SERVICES
BY TYPE OF ACTIVITY (a)
(A\$ million)

Type of activity	2015-16	2016-17	2017-18	% growth	
				2016-17 to 2017-18	5 year trend
others	0	0	0	..	..
Maintenance & repair services nie	5	33	10	-69.7	40.3
Transport	271	168	167	-0.6	-8.9
Passenger (b)	71	76	74	-2.6	-7.7
Freight	191	82	86	4.9	-10.6
Other	8	9	6	-33.3	7.1
Postal & courier services (c)	1	1	1	0.0	0.0
Travel services	430	443	529	19.4	3.7
Business	22	26	33	26.9	3.8
Personal	408	417	496	18.9	3.8
Education-related	3	3	4	33.3	7.0
Other	405	414	492	18.8	3.7
Construction	0	0	0	..	..
Insurance & Pension services	6	3	3	0.0	-13.9
Financial Services	0	0	0	..	..
Charges for the use of intellectual property nie	0	0	0	..	..
Telecommunication, computer & information	10	8	10	25.0	43.8
Other business services	15	11	9	-18.2	17.2
Personal, cultural, & recreation services	0	1	0	-100.0	..
Government goods & services nie	4	4	4	0.0	6.8
Total services imports	741	671	732	9.1	0.4

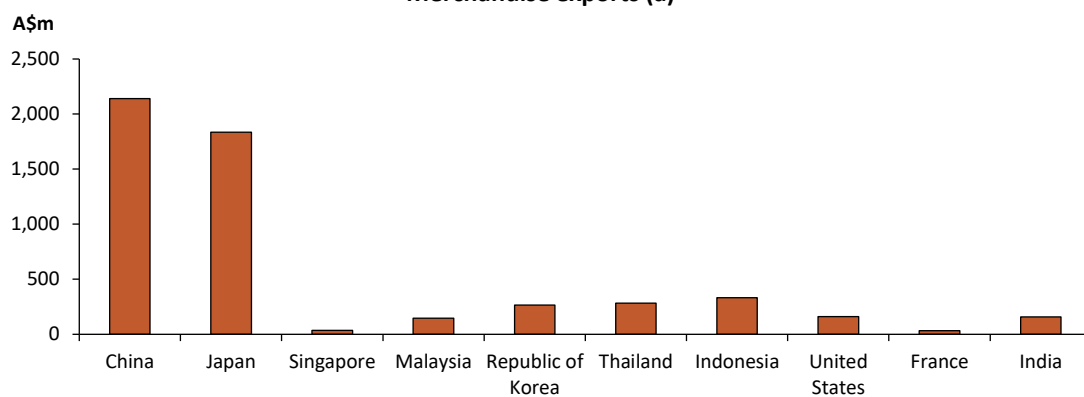
(a) Cells in this table may have been perturbed to protect confidentiality. (b) *Passenger services* includes *Agency fees & commission for air transport*. (c) *Postal & courier services* includes *Indirect commissions for sea transport*.

Based on ABS catalogue 5368.0.55.003. Refer to the section on data sources in the **Explanatory notes**.

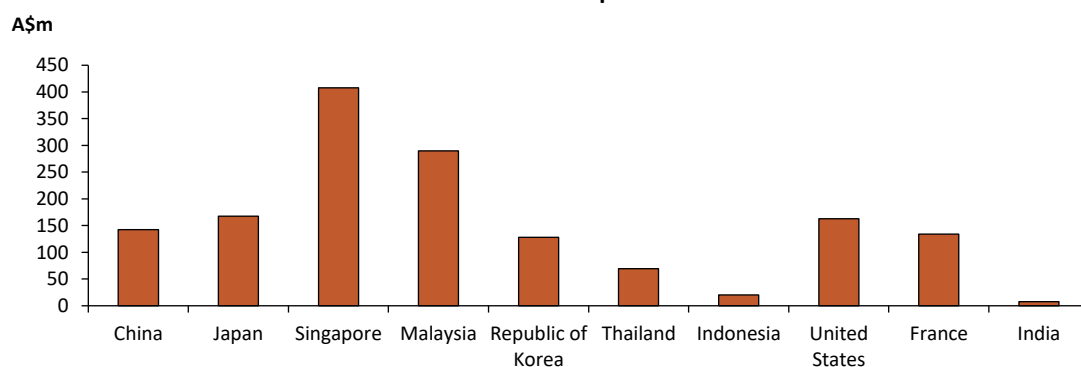
**TABLE 59: NORTHERN TERRITORY
MERCHANDISE TRADE BY MAJOR TRADING PARTNER, 2017-18**

Economy	Exports (a)		Imports		Net Exports	Total Trade		
	A\$m	% share	A\$m	% share	A\$m	A\$m	% share	Rank
World	5,721		1,958		3,763	7,679		
China	2,141	37.4	143	7.3	1,999	2,284	29.7	1
Japan	1,835	32.1	168	8.6	1,667	2,002	26.1	2
Singapore	34	0.6	408	20.8	-373	442	5.8	3
Malaysia	145	2.5	290	14.8	-144	435	5.7	4
Republic of Korea	267	4.7	128	6.5	139	394	5.1	5
Thailand	284	5.0	69	3.5	214	353	4.6	6
Indonesia	332	5.8	20	1.0	312	352	4.6	7
United States	161	2.8	163	8.3	-2	324	4.2	8
France	33	0.6	134	6.8	-101	167	2.2	9
India	157	2.7	8	0.4	149	165	2.1	10
Switzerland	1	0.0	129	6.6	-128	130	1.7	11
Vietnam	105	1.8	6	0.3	99	111	1.4	12
Germany	35	0.6	35	1.8	0	70	0.9	13
Canada	41	0.7	21	1.1	20	61	0.8	14
Italy	0	0.0	49	2.5	-49	49	0.6	15
Mexico	32	0.6	5	0.2	28	37	0.5	16
Poland	35	0.6	1	0.1	34	36	0.5	17
United Kingdom	1	0.0	34	1.8	-34	35	0.5	18
Taiwan	7	0.1	25	1.3	-18	32	0.4	19
Netherlands	0	0.0	30	1.5	-30	30	0.4	20

Merchandise exports (a)



Merchandise imports



(a) Australian produced.

Based on ABS data on the DFAT STARS database.

TABLE 60: NORTHERN TERRITORY
MAJOR MERCHANDISE EXPORT MARKETS AND IMPORT SOURCES
(A\$ million)

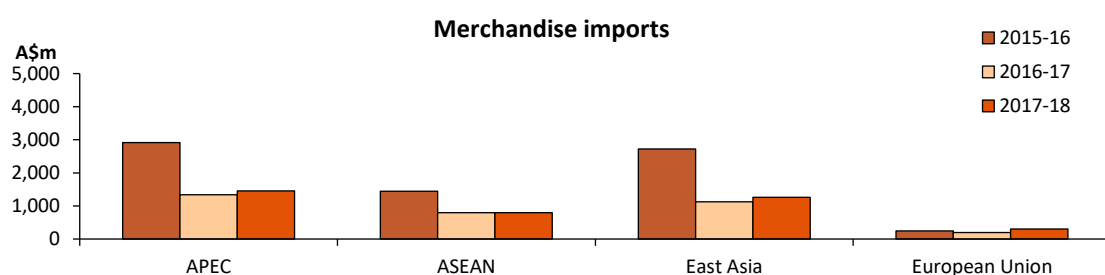
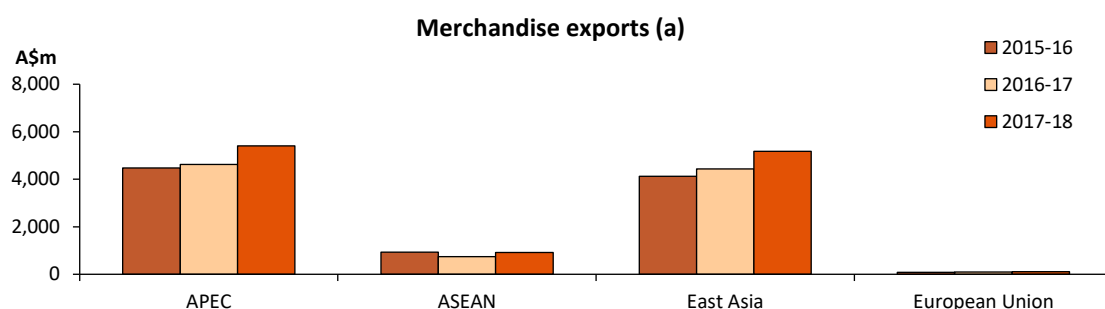
						% growth	
Rank	Economy	2015-16	2016-17	2017-18	% share	2016-17 to 2017-18	5 year trend
Export markets (a)							
	World	4,701	4,898	5,721		16.8	-4.1
1	China	1,051	1,734	2,141	37.4	23.5	7.6
2	Japan	2,018	1,722	1,835	32.1	6.6	-14.0
3	Indonesia	354	349	332	5.8	-5.0	11.3
4	Thailand	370	243	284	5.0	16.9	50.3
5	Republic of Korea	116	209	267	4.7	27.4	9.8
6	United States	242	135	161	2.8	19.1	2.1
7	India	78	127	157	2.7	23.8	-2.1
8	Malaysia	34	45	145	2.5	222.0	23.2
9	Vietnam	125	77	105	1.8	36.8	37.4
10	Canada	100	19	41	0.7	112.6	-22.8
11	Germany	27	18	35	0.6	95.6	22.3
12	Poland	26	48	35	0.6	-27.5	182.8
13	Singapore	10	26	34	0.6	33.3	-9.9
14	France	15	13	33	0.6	157.8	-8.7
15	Mexico	7	26	32	0.6	24.0	26.6
16	Timor-Leste	9	9	9	0.2	4.2	-13.1
17	Hong Kong (SAR of China)	4	13	9	0.2	-29.2	26.6
18	Taiwan	4	7	7	0.1	-4.3	34.2
19	Brunei	7	5	7	0.1	27.4	3.2
20	Philippines	21	1	6	0.1	889.1	-34.1
Import sources							
	World	3,214	1,679	1,958		16.6	-19.1
1	Singapore	291	195	408	20.8	109.5	-26.4
2	Malaysia	142	301	290	14.8	-3.9	64.4
3	Japan	902	124	168	8.6	35.1	-1.4
4	United States	165	182	163	8.3	-10.4	19.5
5	China	225	138	143	7.3	3.2	-14.5
6	France	78	62	134	6.8	116.4	37.9
7	Switzerland	2	67	129	6.6	93.4	128.3
8	Republic of Korea	102	58	128	6.5	119.2	5.6
9	Thailand	906	285	69	3.5	-75.7	14.2
10	Italy	30	65	49	2.5	-24.1	24.1
11	Germany	50	34	35	1.8	3.5	0.5
12	United Kingdom	48	20	34	1.8	71.4	21.7
13	Netherlands	9	8	30	1.5	287.8	-24.1
14	Taiwan	46	8	25	1.3	207.8	-15.2
15	Canada	2	7	21	1.1	184.6	-5.3
16	Indonesia	32	6	20	1.0	224.9	-18.2
17	Russian Federation	20	12	8	0.4	-34.3	4.9
18	Mauritius	0	0	8	0.4	..	..
19	India	8	6	8	0.4	21.8	1.7
20	Norway	4	6	7	0.4	15.7	9.0

(a) Australian produced. (b) Includes *Natural gas* only up to November 2013.

Based on ABS data on the DFAT STARS database.

TABLE 61: NORTHERN TERRITORY
MERCHANDISE TRADE BY SELECTED REGIONS AND ECONOMY GROUPS
(A\$ million)

	2015-16	2016-17	2017-18	% share	% growth	
					2016-17 to 2017-18	5 year trend
Merchandise exports (a)						
World	4,701	4,898	5,721		16.8	-4.1
Selected economy groups						
APEC	4,470	4,617	5,410	94.6	17.2	-3.4
ASEAN	926	746	913	16.0	22.4	15.0
East Asia	4,128	4,440	5,181	90.6	16.7	-3.2
European Union	88	92	105	1.8	14.6	0.9
OECD	2,579	2,205	2,446	42.7	10.9	-11.5
Selected geographic regions						
Africa	1	0	2	0.0	630.2	-23.0
Americas	350	180	234	4.1	29.7	-3.6
Asia	4,209	4,570	5,342	93.4	16.9	-3.9
Europe	92	92	108	1.9	17.5	-0.2
Oceania & Antarctica	8	7	5	0.1	-28.8	-25.2
Merchandise imports						
World (b)	3,214	1,679	1,958		16.6	-19.1
Selected economy groups						
APEC	2,913	1,336	1,455	74.3	8.9	-7.5
ASEAN	1,446	800	793	40.5	-0.8	-10.0
East Asia	2,721	1,129	1,256	64.2	11.3	-9.5
European Union	241	201	300	15.3	49.5	5.3
OECD	1,427	675	922	47.1	36.6	9.7
Selected geographic regions						
Africa	6	5	13	0.6	169.4	17.0
Americas	169	194	189	9.7	-2.4	15.4
Asia	2,733	1,139	1,268	64.8	11.3	-13.1
Europe	268	309	445	22.7	43.9	13.1
Oceania & Antarctica	4	3	2	0.1	-28.5	-22.8



(a) Australian produced. (b) Includes *Natural gas* only up to November 2013.
Based on ABS data on the DFAT STARS database.

Section 9

Australian Capital Territory



Australian Government

Department of Foreign Affairs and Trade

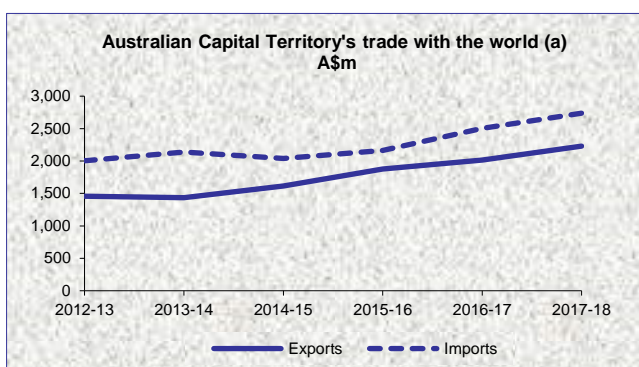
AUSTRALIAN CAPITAL TERRITORY



Recent economic indicators:

	2016-17	2017-18
Real Gross State Product growth (%):	3.6	4.0
Real GSP per head growth (%):	1.5	1.8
GSP (current prices) (A\$m):	37,923	39,792
Proportion of Australian GDP (%):	2.1	2.2
Estimated resident population (June):	411,986	419,192
Change in real final demand (%):	3.2	3.8
Unemployment rate (%):	3.8	3.9

Goods and services trade:



Australian Capital Territory's trade, 2016-17 (a):

	A\$m		
	Goods	Services	Total
Exports:	21	2,209	2,230
Imports:	265	2,473	2,738
Balance:	-244	-264	-508

% Share of Australian trade

Exports:	0.0	2.6	0.6
Imports:	0.1	2.7	0.7

Average annual goods and services export growth over the last 5 years: 9.9%

Goods trade #:

ACT's major exports, 2017-18 (b):

	A\$'000
Gold coin & legal tender coin	19,991
Coin (excl gold coin) not legal tender	934
Iron, steel, aluminium structures	59
Fish, f.c.f.	5

ACT's major imports, 2017-18:

	A\$'000
Railway vehicles (incl hovertrains)	13,578
Measuring & analysing instruments	2,964
Artwork & antiques	1,554
Non-electric engines & motors	1,287
Aircraft, spacecraft & parts	714
Heating & cooling equipment & parts	565
Photographic equipment	414
Arms & ammunition	399
Electrical machinery & parts, nes	279

ACT's major export destinations, 2017-18(b):

	A\$'000	% Share
Switzerland	18,101	86.2
Papua New Guinea	934	4.4
Timor-Leste	831	4.0
Germany	556	2.6
United States	504	2.4

ACT's major import sources, 2017-18:

	A\$'000	% Share
Spain	14,256	5.4
United States	5,716	2.2
Denmark	459	0.2
China	455	0.2
Germany	381	0.1

Services trade:

ACT's major exports, 2017-18:

	A\$m	% Share
Education-related travel	977	44.2
Government goods & services	498	22.5
Personal travel excluding education	255	11.5

ACT's major imports, 2017-18:

	A\$m	% Share
Government goods & services	1,422	57.5
Personal travel excluding education	768	31.1
Business-related travel	100	4.0

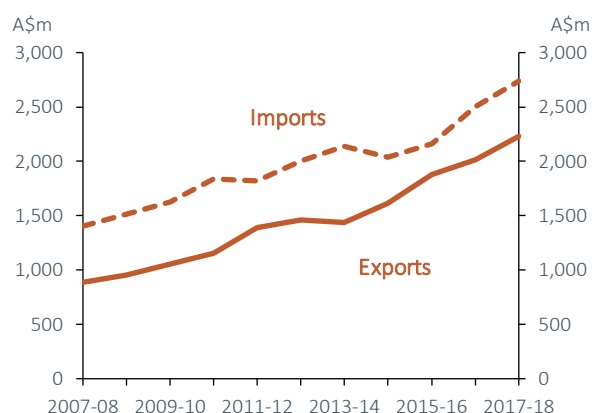
Compiled by the Statistics Section DFAT using latest published ABS data.

(a) Balance of payments basis, with the exception of goods exports which are based on recorded trade. (b) Australian produced. #May exclude some confidential items of trade.

Based on DFAT STARS database and ABS catalogues 3101.0, 5220.0, 5368.0, 5368.0.55.003/4 and 6202.0.

Australian Capital Territory's trade highlights – 2017-18

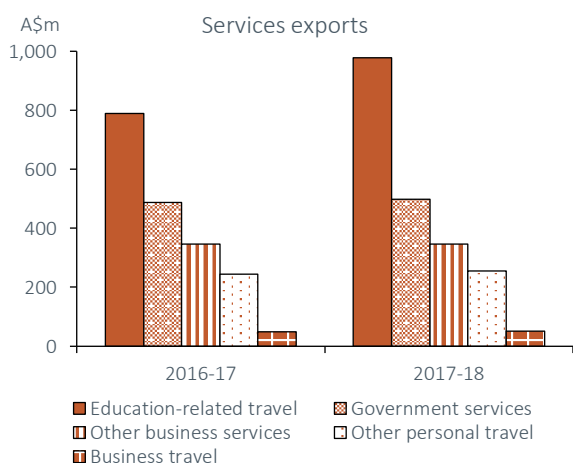
Trade in goods and services, balance of payments basis



Based on ABS catalogues 5220.0 and 5302.0.

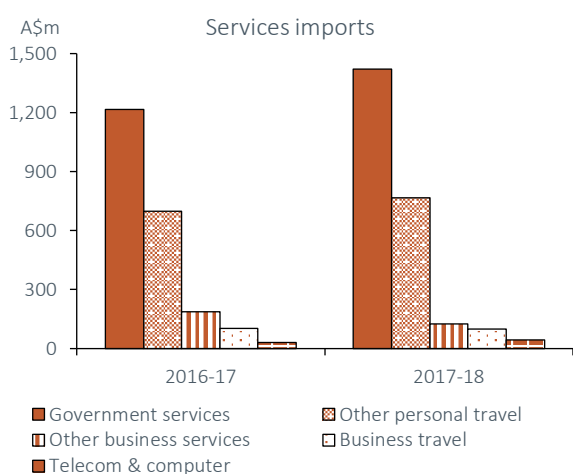
- In 2017-18, the value of exports increased 10.7 per cent to \$2.2 billion
 - export volumes increased 9.2 per cent while export prices rose 1.4 per cent.
- The value of imports increased 9.3 per cent to \$2.7 billion
 - import volumes rose 7.7 per cent while import prices rose 1.6 per cent.

Services trade



Based on ABS catalogue 55368.0.55.003.

- Services exports accounted for 99.1 per cent of total trade. Exports of *Services* rose 10.6 per cent to \$2.2 billion in 2017-18
 - *Education-related travel* rose 23.8 per cent to \$977 million
 - *Government goods & services nie* increased 2.0 per cent to \$498 million
 - *Other business services* (mainly *Technical and Research & development*) remained steady at \$347 million
 - *Other personal (excl Education-related) travel* rose 4.1 per cent to \$255 million
 - *Business travel* increased 4.1 per cent to \$51 million.



Based on ABS catalogue 55368.0.55.003.

- In 2017-18, *Services* imports accounted for 99.0 per cent of total trade. Imports of *Services* rose 10.3 per cent to \$2.5 billion
 - *Government goods & services nie* increased 17.0 per cent to \$1.4 billion
 - *Other personal (excl Education-related) travel* rose 10.2 per cent to \$768 million
 - *Other business services* (mainly *Professional & management consulting services*) decreased 34.0 per cent to \$124 million
 - *Business travel* fell 3.8 per cent to \$100 million
 - *Telecommunication, computer & information* rose 50.0 per cent to \$45 million.

TABLE 62: AUSTRALIAN CAPITAL TERRITORY, EXPORTS BY BROAD CATEGORY
(A\$ million)

						% growth	
	2013-14	2014-15	2015-16	2016-17	2017-18	2016-17 to 2017-18	5 year trend
Merchandise exports (a)							
Total merchandise exports	1	6	15	20	21	3.1	59.8
Primary products	0	0	0	0	0	..	..
Unprocessed food	0	0	0	0	0	..	..
Processed food	0	0	0	0	0	..	..
Minerals	0	0	0	0	0	..	..
Fuels	0	0	0	0	0	..	..
Other primary	0	0	0	0	0	..	..
Manufactures	0	3	0	0	0	905.2	-13.7
STM (excl Nickel)	0	0	0	0	0	..	..
ETM	0	3	0	0	0	905.2	-13.6
Other	1	3	15	20	21	2.8	96.4
Services exports (b)							
Total services exports	1,432	1,597	1,858	1,988	2,199	10.6	9.6
Manufacturing services	0	0	0	0	0	..	..
Maintenance & repair	0	0	0	0	0	..	..
Transport	7	7	6	12	17	41.7	24.2
Travel	770	889	967	1,083	1,283	18.5	10.7
Other	655	701	885	893	899	0.7	8.0
Total goods & services exports	1,433	1,603	1,873	2,008	2,220	10.5	9.8
Percentage distribution							
Merchandise exports (a)							
Total merchandise exports	0.0	0.4	0.8	1.0	0.9		
Primary products	0.0	0.0	0.0	0.0	0.0		
Unprocessed food	0.0	0.0	0.0	0.0	0.0		
Processed food	0.0	0.0	0.0	0.0	0.0		
Minerals	0.0	0.0	0.0	0.0	0.0		
Fuels	0.0	0.0	0.0	0.0	0.0		
Other primary	0.0	0.0	0.0	0.0	0.0		
Manufactures	0.0	0.2	0.0	0.0	0.0		
STM (excl Nickel)	0.0	0.0	0.0	0.0	0.0		
ETM	0.0	0.2	0.0	0.0	0.0		
Other	0.0	0.2	0.8	1.0	0.9		
Services exports (b)							
Total services exports	100.0	99.6	99.2	99.0	99.1		
Manufacturing services	na	na	na	na	na		
Maintenance & repair	0.0	0.0	0.0	0.0	0.0		
Transport	0.5	0.4	0.3	0.6	0.8		
Travel	53.7	55.4	51.6	53.9	57.8		
Other	45.7	43.7	47.2	44.5	40.5		
Total goods & services exports	100.0	100.0	100.0	100.0	100.0		

(a) Recorded trade basis, Australian produced goods. (b) Balance of payments basis.

Based on DFAT STARS database and ABS catalogue 5368.0.55.003.

TABLE 63: AUSTRALIAN CAPITAL TERRITORY, IMPORTS BY BROAD CATEGORY
(A\$ million)

						% growth	
						2016-17 to 2017-18	5 year trend
	2013-14	2014-15	2015-16	2016-17	2017-18		
Merchandise imports (a)							
Total merchandise imports	7	10	4	11	25	129.3	12.9
Primary products	0	0	0	1	0	-88.0	..
Unprocessed food	0	0	0	0	0	..	..
Processed food	0	0	0	0	0	77.2	..
Minerals	0	0	0	0	0	-97.4	..
Fuels	0	0	0	0	0	..	..
Other primary	0	0	0	0	0	..	..
Manufactures	7	10	4	10	25	149.2	14.6
STM	0	0	0	0	0	171.8	7.8
ETM	6	10	4	10	24	149.1	14.8
Other	0	0	0	0	0	-1.7	-16.6
Services imports (b)							
Total services imports	1,954	1,840	1,976	2,278	2,513	10.3	6.3
Manufacturing services	0	0	0	0	0	..	..
Maintenance & repair	0	0	0	0	0	..	..
Transport	4	2	2	18	27	50.0	55.7
Travel	714	672	734	808	876	8.4	4.8
Other	1,236	1,166	1,240	1,452	1,610	10.9	6.9
Total goods & services import:	1,961	1,850	1,980	2,289	2,538	10.9	6.4
Percentage distribution							
Merchandise imports (a)							
Total merchandise imports	0.4	0.5	0.2	0.5	1.0		
Primary products	0.0	0.0	0.0	0.0	0.0		
Unprocessed food	0.0	0.0	0.0	0.0	0.0		
Processed food	0.0	0.0	0.0	0.0	0.0		
Minerals	0.0	0.0	0.0	0.0	0.0		
Fuels	0.0	0.0	0.0	0.0	0.0		
Other primary	0.0	0.0	0.0	0.0	0.0		
Manufactures	0.3	0.5	0.2	0.4	1.0		
STM	0.0	0.0	0.0	0.0	0.0		
ETM	0.3	0.5	0.2	0.4	1.0		
Other	0.0	0.0	0.0	0.0	0.0		
Services imports (b)							
Total services imports	99.6	99.5	99.8	99.5	99.0		
Manufacturing services	na	na	na	na	na		
Maintenance & repair	0.0	0.0	0.0	0.0	0.0		
Transport	0.2	0.1	0.1	0.8	1.1		
Travel	36.4	36.3	37.1	35.3	34.5		
Other	63.0	63.0	62.6	63.4	63.4		
Total goods & services import:	100.0	100.0	100.0	100.0	100.0		

(a) Recorded trade basis, Australian produced goods. (b) Balance of payments basis.

Based on DFAT STARS database and ABS catalogue 5368.0.55.003.

**TABLE 64: AUSTRALIAN CAPITAL TERRITORY
TOP 20 MERCHANDISE EXPORT AND IMPORT COMMODITIES (a)
(A\$'000)**

						% growth	
SITC	Commodity	2015-16	2016-17	2017-18	2016-17 to %	2017-18	5 year trend
Merchandise exports (b)							
Total merchandise exports		15,416	20,367	20,989	3.1	59.8	
1 951	Gold coin & legal tender coin	15,293	20,361	19,991	95.2	-1.8	95.1
2 961	Coin (excl gold coin) not legal tender	0	0	934	4.5	..	..
3 691	Iron, steel, aluminium structures	0	0	59	0.3	..	..
4 034	Fish, f.c.f.	0	0	5	0.0	..	..
5 893	Plastic articles, nes	0	6	0	..	-100.0	..
6 871	Optical instruments	115	0	0	..	..	..
988	Confidential items of trade	0	0	0	..	..	..
Merchandise imports							
Total merchandise imports		4,324	10,883	24,949	129.3	12.9	
1 791	Railway vehicles (incl hovertrains)	0	0	13,578	64.7	..	..
2 874	Measuring & analysing instruments	529	1,747	2,964	14.1	69.7	16.1
3 896	Artwork & antiques	309	4,006	1,554	7.4	-61.2	1.4
4 714	Non-electric engines & motors	0	511	1,287	6.1	151.8	..
5 792	Aircraft, spacecraft & parts	357	738	714	3.4	-3.3	..
6 741	Heating & cooling equipment & parts	93	73	565	2.7	673.3	..
7 881	Photographic equipment	0	5	414	2.0	..	..
8 891	Arms & ammunition	4	12	399	1.9	..	35.1
9 778	Electrical machinery & parts, nes	111	283	279	1.3	-1.5	39.5
10 764	Telecom equipment & parts	116	109	243	1.2	122.0	-5.8
11 752	Computers	329	378	233	1.1	-38.5	28.9
12 713	Internal combustion piston engines	26	8	198	0.9	..	..
13 871	Optical instruments	15	5	164	0.8	..	-14.7
14 748	Transmission shafts & parts	63	6	157	0.7	..	..
15 742	Pumps for liquids & parts	10	11	133	0.6	..	..
16 699	Manufactures of base metal, nes	86	75	96	0.5	28.6	64.0
17 641	Paper & paperboard	0	0	93	0.4	..	..
18 751	Office machines	18	33	91	0.4	177.4	..
19 772	Electrical circuits equipment	3	34	85	0.4	150.3	26.8
20 897	Jewellery	11	8	84	0.4	..	9.8
988	Confidential items of trade	25	324	340	..	..	..

(a) The ranking of commodities excludes some confidential items of trade. (b) Australian produced.

Based on ABS data on DEAT STARS database.

**TABLE 65: AUSTRALIAN CAPITAL TERRITORY, EXPORTS OF SERVICES
BY TYPE OF ACTIVITY (a)
(A\$ million)**

Type of activity	2015-16	2016-17	2017-18	% growth	
				2016-17 to 2017-18	5 year trend
Manufacturing services on physical inputs owned by	0	0	0	..	..
Maintenance & repair services nie	0	0	0	..	..
Transport	6	12	17	41.7	24.2
Passenger (b)	0	3	4	33.3	..
Freight	0	0	0	..	..
Other	0	3	4	33.3	..
Postal & courier services (c)	6	6	9	50.0	6.9
Travel	967	1,083	1,283	18.5	10.7
Business	78	49	51	4.1	0.2
Personal	889	1,034	1,232	19.1	11.3
Education-related	633	789	977	23.8	16.7
Other	256	245	255	4.1	-1.0
Construction	0	0	0	..	..
Insurance & Pension services	1	1	1	0.0	0.0
Direct insurance	0	0	0	..	..
Reinsurance	0	0	0	..	..
Auxiliary services	0	0	0	..	..
Pension services	1	1	1	0.0	0.0
Standardised guarantee services	0	0	0	..	..
Financial services	0	1	2	100.0	..
Charges for the use of intellectual property nie	40	17	11	-35.3	-7.1
Licences to reproduce/distribute computer services	2	3	4	33.3	3.7
Licences to reproduce/distribute audiovisual services	0	0	0	..	..
Outcomes of research & development	0	0	2	..	..
Franchise & trademarks licensing fees	0	0	0	..	..
Other charges for the use of intellectual property	38	14	5	-64.3	-13.6
Telecommunication, computer & information	16	17	14	-17.6	12.3
Telecommunication services	8	7	7	0.0	15.2
Computer & Information services	8	10	7	-30.0	10.0
Computer services	3	9	4	-55.6	15.3
Information services	0	1	2	100.0	..
Other services	5	0	1	..	..
Other business services	346	347	347	0.0	10.3
Research & development services	127	110	135	22.7	4.5
Professional & management consulting services	11	9	10	11.1	39.7
Legal, accounting, management consulting, public relations & other professional services	11	9	10	11.1	44.7
Advertising, market research & public opinion polling	0	0	0	..	..
Technical, trade-related & other business services	208	228	202	-11.4	13.9
Architectural, engineering, scientific & other technical services	112	52	7	-86.5	-21.6
Waste treatment & de-pollution, agricultural & mining services	2	2	1	-50.0	-20.5
Operational leasing services	0	0	1	..	..
Trade-related commission services	0	0	1	..	..
Other business services nie	94	174	192	10.3	26.6
Personal, cultural, & recreation services	28	22	26	18.2	14.3
Audiovisual & related services	0	0	0	..	..
Other personal, cultural & recreational services	28	22	26	18.2	14.3
Government goods & services nie	454	488	498	2.0	8.7
Total services exports	1,858	1,988	2,199	10.6	9.6

(a) Cells in this table may have been perturbed to protect confidentiality. (b) *Passenger services* includes *Agency fees & com. for air transport*. (c) *Postal & courier services* includes *Indirect commissions for sea transport*.

Based on ABS catalogue 5368.0.55.003/4. Refer to the section on Data sources in the **Explanatory notes**.

**TABLE 66: AUSTRALIAN CAPITAL TERRITORY, IMPORTS OF SERVICES
BY TYPE OF ACTIVITY (a)
(A\$ million)**

Type of activity	2015-16	2016-17	2017-18	% growth	
				2016-17 to 2017-18	5 year trend
Manufacturing services on physical inputs owned by	0	0	0	..	..
Maintenance & repair services nie	0	0	0	..	..
Transport	2	18	27	50.0	55.7
Passenger (b)	0	14	21	50.0	..
Freight	0	1	1	0.0	..
Other	0	1	1	0.0	..
Postal & courier services (c)	2	2	4	100.0	21.9
Travel	734	808	876	8.4	4.8
Business	93	104	100	-3.8	1.0
Personal	641	704	776	10.2	5.4
Education-related	9	7	8	14.3	-3.3
Other	632	697	768	10.2	5.5
Construction	0	0	0	..	..
Insurance & Pension services	5	3	3	0.0	-8.1
Direct insurance	0	0	0	..	..
Reinsurance	0	0	0	..	..
Auxiliary services	0	0	0	..	..
Pension services	5	3	3	0.0	-8.1
Standardised guarantee services	0	0	0	..	..
Financial services	0	5	8	60.0	..
Charges for the use of intellectual property nie	3	4	5	25.0	22.4
Licences to reproduce/distribute computer services	3	2	3	50.0	9.3
Licences to reproduce/distribute audiovisual services	0	0	0	..	..
Outcomes of research & development	0	0	0	..	..
Franchise & trademarks licensing fees	0	0	0	..	..
Other charges for the use of intellectual property	0	2	2	0.0	..
Telecommunication, computer & information	29	30	45	50.0	12.3
Telecommunication services	12	14	17	21.4	43.8
Computer & Information services	17	16	28	75.0	3.5
Computer services	6	6	14	133.3	11.3
Information services	6	9	11	22.2	4.3
Other services	5	1	3	200.0	-15.2
Other business services	102	188	124	-34.0	-4.0
Research & development services	52	49	41	-16.3	-12.7
Professional & management consulting services	15	42	51	21.4	31.8
Legal, accounting, management consulting, public relations & other professional services	15	42	51	21.4	31.8
Advertising, market research & public opinion polling	0	0	0	..	..
Technical, trade-related & other business services	35	97	32	-67.0	-10.1
Architectural, engineering, scientific & other technical services	27	94	28	-70.2	-7.3
Waste treatment & de-pollution, agricultural & mining services	1	1	1	0.0	..
Operational leasing services	0	1	1	0.0	..
Trade-related commission services	0	0	0	..	..
Other business services nie	7	1	2	100.0	-39.8
Personal, cultural, & recreation services	2	7	3	-57.1	16.6
Audiovisual & related services	0	1	0	-100.0	..
Other personal, cultural & recreational services	2	6	3	-50.0	15.1
Government goods & services nie	1,099	1,215	1,422	17.0	8.1
Total services imports	1,976	2,278	2,513	10.3	6.3

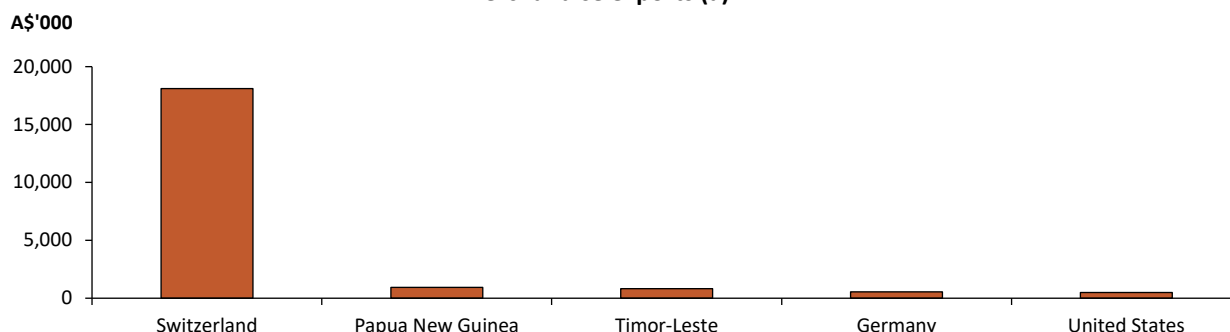
(a) Cells in this table may have been perturbed to protect confidentiality. (b) *Passenger services* includes *Agency fees & comi for air transport*. (c) *Postal & courier services* includes *Indirect commissions for sea transport*.

Based on ABS catalogue 5368.0.55.003/4. Refer to the section on Data sources in the **Explanatory notes**.

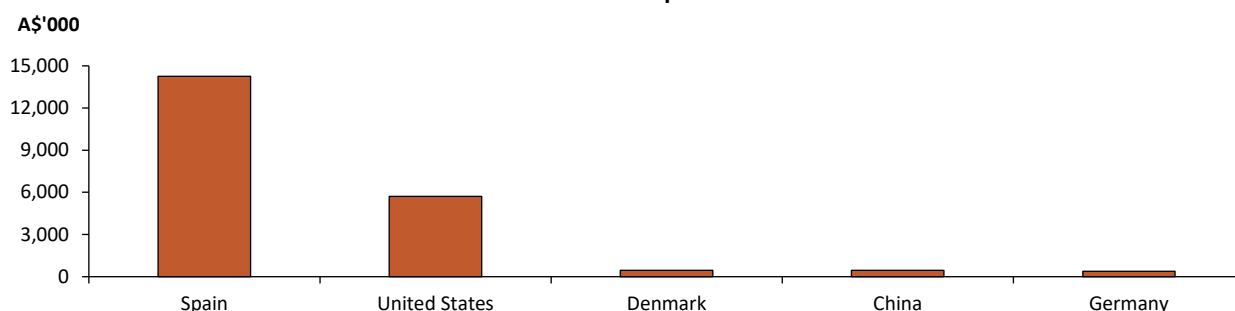
**TABLE 67: AUSTRALIAN CAPITAL TERRITORY
MERCHANDISE TRADE BY MAJOR TRADING PARTNER, 2017-18**

Economy	Exports (a)		Imports		Net Exports	Total Trade		
	A\$'000	% share	A\$'000	% share	A\$'000	A\$'000	% share	Rank
World	20,989		24,949		-3,960	45,938		
Switzerland	18,101	86.2	135	0.5	17,965	18,236	39.7	1
Spain	0	0.0	14,256	57.1	-14,256	14,256	31.0	2
United States	504	2.4	5,716	22.9	-5,212	6,220	13.5	3
Germany	556	2.6	381	1.5	175	936	2.0	4
Papua New Guinea	934	4.5	0	0.0	934	934	2.0	5
Timor-Leste	831	4.0	0	0.0	831	831	1.8	6
Denmark	0	0.0	459	1.8	-459	459	1.0	7
China	0	0.0	455	1.8	-455	455	1.0	8
Italy	0	0.0	341	1.4	-341	341	0.7	9
Czech Republic	0	0.0	222	0.9	-222	222	0.5	10
Ukraine	0	0.0	213	0.9	-213	213	0.5	11
Hong Kong (SAR of China)	0	0.0	163	0.7	-163	163	0.4	12
France	59	0.3	81	0.3	-22	139	0.3	13
Republic of Korea	0	0.0	116	0.5	-116	116	0.3	14
United Kingdom	0	0.0	111	0.4	-111	111	0.2	15
Netherlands	0	0.0	90	0.4	-90	90	0.2	16
Canada	0	0.0	83	0.3	-83	83	0.2	17
Indonesia	0	0.0	76	0.3	-76	76	0.2	18
Taiwan	0	0.0	73	0.3	-73	73	0.2	19
Sweden	0	0.0	69	0.3	-69	69	0.2	20

Merchandise exports (a)



Merchandise imports



(a) Australian produced.

Based on ABS data on the DFAT STARS database.

**TABLE 68: AUSTRALIAN CAPITAL TERRITORY
MAJOR MERCHANDISE EXPORT MARKETS AND IMPORT SOURCES
(A\$'000)**

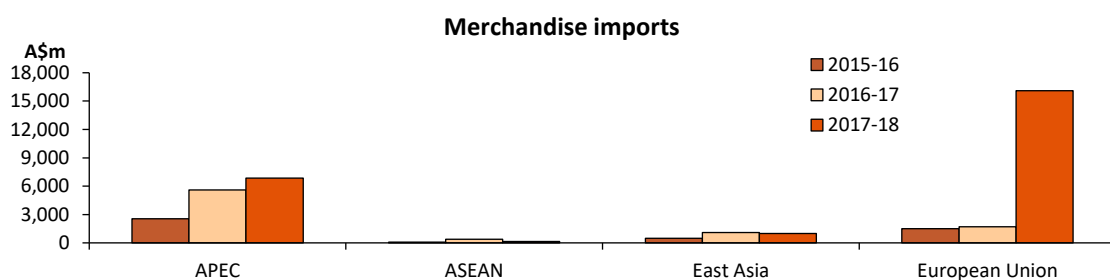
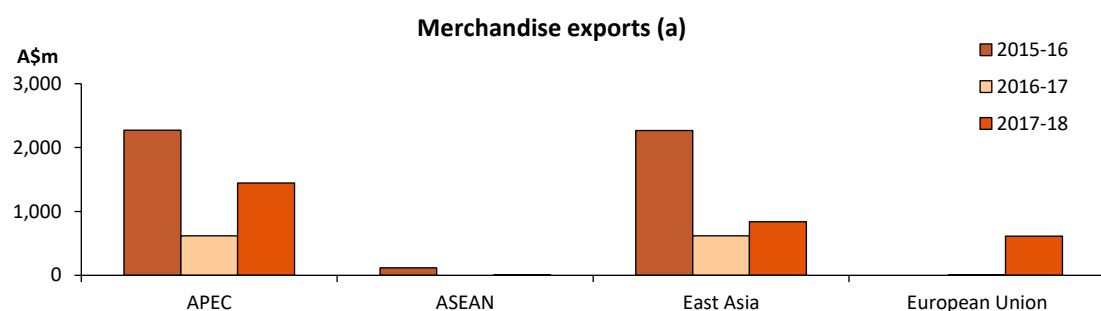
						% growth	
Rank	Economy	2015-16	2016-17	2017-18	% share	2016-17 to 2017-18	5 year trend
Export markets (a)							
World		15,416	20,367	20,989		3.1	59.8
1	Switzerland	11,973	19,742	18,101	86.2	-8.3	..
2	Papua New Guinea	0	0	934	4.5	..	..
3	Timor-Leste	0	0	831	4.0	..	..
4	Germany	0	0	556	2.6	..	..
5	United States	0	0	504	2.4	..	..
6	France	0	0	59	0.3	..	..
7	Singapore	115	0	5	0.0	..	..
8	New Zealand	9	0	0	0.0	-33.3	..
9	Hong Kong (SAR of China)	0	620	0	..	-100.0	..
10	Belgium	0	6	0	..	-100.0	..
11	Taiwan	2,150	0	0	..	..	..
12	Vanuatu	1,170	0	0	..	..	..
Import sources							
World		4,324	10,883	24,949		129.3	12.9
1	Spain	44	203	14,256	57.1	..	..
2	United States	1,362	2,180	5,716	22.9	162.1	19.0
3	Denmark	358	13	459	1.8	..	61.0
4	China	195	311	455	1.8	46.3	-26.4
5	Germany	28	544	381	1.5	-30.0	-5.9
6	Italy	24	93	341	1.4	269.0	43.7
7	Czech Republic	0	11	222	0.9	..	..
8	Ukraine	77	352	213	0.9	-39.5	..
9	Hong Kong (SAR of China)	31	16	163	0.7	930.7	27.4
10	Switzerland	81	3,103	135	0.5	-95.6	127.7
11	Republic of Korea	18	38	116	0.5	203.2	..
12	United Kingdom	442	362	111	0.4	-69.5	-30.9
13	Netherlands	106	38	90	0.4	135.1	1.4
14	Canada	216	1,066	83	0.3	-92.2	19.9
15	France	458	28	81	0.3	190.5	-23.9
16	Indonesia	0	0	76	0.3	..	..
17	Taiwan	117	244	73	0.3	-70.1	93.9
18	Sweden	0	9	69	0.3	680.1	..
19	Singapore	65	289	62	0.2	-78.5	..
20	Finland	37	4	58	0.2	..	..

(a) Australian produced.

Based on ABS data on the DFAT STARS database.

**TABLE 69: AUSTRALIAN CAPITAL TERRITORY
MERCHANDISE TRADE BY SELECTED REGIONS AND ECONOMY GROUPS
(A\$ million)**

	2015-16	2016-17	2017-18	% share	% growth	
					2016-17 to 2017-18	5 year trend
Merchandise exports (a)						
World	15,416	20,367	20,989		3.1	59.8
Selected economy groups						
APEC	2,274	620	1,444	6.9	133.0	-17.9
ASEAN	115	0	5	0.0	..	..
East Asia	2,265	620	836	4.0	35.0	..
European Union	0	6	614	2.9	..	..
OECD	11,982	19,748	19,219	91.6	-2.7	81.5
Selected geographic regions						
Africa	0	0	0	0.0	..	..
Americas	0	0	504	2.4	..	..
Asia	2,265	620	836	4.0	35.0	..
Europe	11,973	19,748	18,715	89.2	-5.2	..
Oceania & Antarctica	1,179	0	934	4.5	..	-61.4
Merchandise imports						
World	4,324	10,883	24,949		129.3	12.9
Selected economy groups						
APEC	2,564	5,591	6,855	27.5	22.6	3.0
ASEAN	80	374	153	0.6	-59.2	-1.9
East Asia	472	1,098	1,004	4.0	-8.5	-18.8
European Union	1,501	1,709	16,107	64.6	842.8	21.6
OECD	3,407	8,270	22,281	89.3	169.4	26.2
Selected geographic regions						
Africa	66	3	4	0.0	35.2	-14.5
Americas	1,706	3,246	5,809	23.3	78.9	21.8
Asia	476	1,119	1,090	4.4	-2.6	-20.3
Europe	2,003	5,557	16,455	66.0	196.1	34.5
Oceania & Antarctica	66	854	42	0.2	-95.0	1.9



(a) Australian produced.

Based on ABS data on the DFAT STARS database.

Technical appendices

APPENDIX A – EXPLANATORY NOTES

Introduction

Australia's Trade by State and Territory provides data on merchandise and services trade with the world for each Australian State and Territory

This publication is divided into nine sections. The first section provides summary comparison trade data for exports and imports of goods and services on a balance of payments basis for each State and Territory. Data is presented on a financial year basis with five-year time series.

The remaining eight sections present trade data individually for each of the eight Australian States and Territories. For each State and Territory, trade data is presented by broad TRIEC classification (level of processing), major merchandise export and import commodities, major merchandise trading partners and regions and services trade by type of activity. Data is presented on a financial year basis with a three-year time series. For the ACT only, the detailed merchandise tables are presented in thousands of dollars, rather than millions.

Revisions to data

The Australian Bureau of Statistics (ABS), from information provided to the Australian Customs and Border Protection Service by exporters and importers, derives the merchandise statistics used to compile this publication. ABS editing procedures frequently lead to revisions of previously published trade data and may occur for up to seven months after the reference period. For the 2017-18 reference year, merchandise trade data as at October 2018 has been used.

The balance of payments data is sourced from the ABS publication *Australian National Accounts: State Accounts* ([catalogue 5220.0](#)).

Services trade data is sourced from the ABS *Survey of International Trade in Services*. The services data in this publication are consistent with that published in the September quarter 2018 issue of the ABS publication, *Balance of Payments and International Investment Position, Australia* ([catalogue 5302.0](#)) and *International Trade in Services by Country* ([catalogue 5368.0.55.003](#)).

Confidential data in ABS trade statistics

Merchandise trade

To avoid divulging commercially-sensitive details of individual firms, the ABS restricts release of statistics on certain commodities. In most cases, such details are aggregated into a 'dump' item (code 988) in tables. The restrictions applied to these items will also affect State data by economy and region (for example, natural gas exports are not included in Western Australia's exports to Japan).

It is worth noting that commodities are frequently added to the confidential list, e.g. *Manganese ores & concentrates* was added to the confidential list in October 2016. In such cases, the value shown for trade in aggregates containing these items will show a decrease.

The ABS has coded certain commodities as 'No State details'. Some examples of commodities that have had State detail suppressed include *Barley*, *Beer made from malt* and *Uranium ores*.

Exports June 2013 to present (recorded trade basis only)

The ABS announced that it had changed the method used in confidentialising data for merchandise exports from the month of June 2013 onwards. Export data commodities that have the confidentiality restrictions of "No commodity details" or "No value details" are not allocated to State/Territory.

For export data prior to June 2013, these data are added back into the appropriate State/Territory totals (i.e. these totals show the correct level of trade). From June 2013, the confidential data are not being added back into the appropriate State/Territory totals. Instead, they are published as "Unallocated" in total Australian export data.

As a result, the values of exports by State/Territory are understated in aggregate by the following amounts: \$0.6 billion in 2012-13; \$5.7 billion in 2013-14; \$6.2 billion in 2014-15; \$5.8 billion in 2015-16; \$6.1 billion in 2016-17 and \$5.4 billion in 2017-18.

This issue does not affect total export data (on a balance of payments basis) presented in **Section 1** of this publication.

Imports September 2008 to present (recorded trade basis only)

The ABS announced that it had changed the method used in confidentialising data for merchandise imports from the month of September 2008 onwards. Import data commodities that have the confidentiality restrictions of "No commodity details" or "No value details" are not allocated to State/Territory.

For import data prior to September 2008, these data are added back into the appropriate State/Territory totals (i.e. these totals show the correct level of trade). From September 2008, the confidential data are not being added back into the appropriate State/Territory totals. Instead, they are published as "Unallocated" in total Australian import data. Of the commodity codes affected by this change, *Aircraft, spacecraft & related parts* and *Natural gas* would make up the most significant component.

As a result, the values of imports by State/Territory are understated in aggregate by the following amounts: \$4.3 billion in 2012-13, \$5.8 billion in 2013-14, \$6.9 billion in 2014-15, \$4.7 billion in 2015-16; \$7.4 billion in 2016-17 and \$12.0 billion in 2017-18.

A full list of the commodity codes being excluded from State/Territory exports and import totals are available in **Appendix G** in DFAT's [Composition of Trade 2017-18](#) publication.

This issue does not affect total import data (on a balance of payments basis) presented in **Section 1** of this publication.

Services trade

The ABS uses perturbation to confidentialise trade in services statistics. Using the perturbation methodology, the data will be perturbed, that is, have noise added to protect the confidential cells. For example, if a cell was deemed to be confidential the ABS would subtract a small amount from another cell or cells, to add to the confidential cell, to ensure that confidentiality was not breached. In most cases, the level of perturbation is not significant and should have minimal impact on the analysis of trade in services data.

However, for *Transport* services the perturbation methodology could not be applied due to the small number of businesses in this sector. As a result only a limited number of series could be published.

State breakdown

Merchandise trade

Exports are allocated to State/Territory based on the *State of origin* (i.e. the Australian State/Territory in which the final stage of production or manufacture occurs). Imports are allocated to State/Territory based on the *State of final destination* (i.e. the Australian State/Territory in which goods are released from Customs controls).

Services trade

Services exports are classified by the State/Territory of provision, while services imports are classified by the State/Territory of consumption.

Transport services are allocated by State/Territory using a combination of indicators including merchandise trade statistics by State/Territory and short-term overseas passenger arrivals and departures by State/Territory of clearance.

Overseas passenger departures data by the State/Territory where most time was spent are used to allocate the *Business* and *Other personal travel* components of travel credits. *Education-related travel* exports are split using State/Territory data provided by the Department of Education & Training. Travel imports are split using overseas departures data for resident departures by State/Territory of residency.

For *Telecommunication* services, an indicator for allocating consumption by State/Territory in the national accounts is used to approximate the State/Territory allocation for the international trade in these services. It is assumed that each State/Territory's share of outgoing international calls and terminating connections for incoming international calls will be reasonably well aligned with total service consumption by State or Territory.

Other services are primarily based on the location of the business reporting the information, which serves as a proxy for the State/Territory of provision/consumption of that service.

One exception is the series *Manufacturing services on physical inputs owned by others*. This series is not allocated by State and is instead attributed only at the total Australia level.

The ABS does not compile State and Territory services data by partner economy.

Commodity classification

Merchandise trade

The data on merchandise trade in this publication are measured on a recorded trade basis, based upon quantities and values of goods measured as they cross the Australian customs frontier. They can differ from data presented under the balance of payments (BOP) basis in terms of coverage, valuation and timing.

In this publication, trade is disaggregated by two classifications: the merchandise Trade Import and Export Classification (TRIEC); and the Standard International Trade Classification, Revision 4 (SITCr4).

The Department of Foreign Affairs and Trade developed TRIEC to group exports and imports according to their level of processing. The broad levels of the TRIEC are:

- *Primary products*;
- *Manufactures*, divided into *Simply transformed* and *Elaborately transformed*; and
- *Other goods* (mainly gold and confidential items).

Data in this publication that have been classified according to SITCr4 are shown at the Group (3-digit) level. There are 264 categories at this level.

Services trade

Australia's BOP defines services as comprising services provided between Australian residents and non-residents, together with some transactions in goods where, by international agreement, it is not practical to separate the goods and services components (e.g. goods purchased by travellers are classified to services).

Services delivered to non-residents through a foreign branch or subsidiary—for example, services rendered to an Asian company by a branch office of an Australian legal firm in Bangkok—are not included. Any profits or dividends remitted between an enterprise in Australia and a related enterprise abroad are regarded as an income transaction, not as a service in Australia's BOP.

Australia's BOP statistics are compiled in accordance with the latest international standards determined by the International Monetary Fund, and published in the *Balance of Payments Manual, sixth edition, 2008* (BPM6). The ABS EBOP services classification is based on the UN publication *Manual on Statistics of International Trade in Services, 2010*. This is an extended services classification that is fully compatible with the BPM6. Services commodities are broken down into 12 major groups and around 90 detailed services commodities.

Valuation

Merchandise trade

Exports: Valued at the free-on-board (f.o.b.) basis at the Australian port-of-shipment. Charges for distributive services provided beyond the customs frontier are not included (e.g. international freight and insurance charges).

Imports: Valued at the Australian Customs Value. This is based on the price actually paid, provided the buyer and seller are independent, on a f.o.b. basis, i.e. charges and expenses involved in delivering the goods from the place of exportation to Australia are excluded.

Services trade

Services statistics are based on market price for both credit (export) and debit (import) entries. This is in accordance with the latest international standards determined by the International Monetary Fund and published in BPM6.

Volumes and prices

In **Section 1, Tables 1 and 2** show exports and imports of goods and services for each State and Territory on a current price value basis, a chain volume measure basis (which shows movements in trade volumes) and related Implicit Price Deflators (IPDs). This data has been sourced from the ABS publication, *Australian National Accounts State Accounts* ([catalogue 5220.0](#)).

The export and import data for each State and Territory are on a BOP basis and therefore are on a different basis from the *Recorded trade* basis used for merchandise trade in the rest of the publication. Data presented under the BOP basis can differ in terms of coverage, valuation and timing.

To calculate gross State product in the State Accounts, it is necessary to allocate re-exports of goods and State/Territory confidential items back to individual States and Territories. Re-exports are pro-rated back to each State and Territory at the commodity level for each re-exported item, while State/Territory confidential items are pro-rated back to each State and Territory in proportion to their total exports.

ABS chain volume measures

To enable analysis of the movements of goods and services in ‘real’ terms, estimates of chain volume measures are presented for selected series in *Tables 1 and 2* in this publication.

Estimates of ‘real’ growth are compiled by the ABS, using chain volume measures. Chain volume measures are derived by deflating the original current price series by specifically compiled measures of price change. The reference year for chain volume measures is the year prior to the latest complete financial year incorporated into the publication. The reference year is updated with the completion of estimates for each financial year.

Prior to the reference year, chain volume measures are not additive, in that the component chain volume measures of an aggregate will not add through to the chain volume measure of the total aggregate. For further information on chain volume measures refer to the ABS publication: *Information paper, Australian National Accounts, Introduction of Chain Volume and Price Indexes* ([catalogue 5248.0](#)).

Implicit price deflator (IPD)

The annual IPDs in *Tables 1 and 2* of this publication are derived by dividing current price series by the corresponding chain volume measure.

For more information on National Accounts, concepts sources and methods used to compile *Tables 1 and 2*, please refer to the ABS publication, *Australian National Accounts, Concepts, Sources and Methods, 2000* ([catalogue 5216.0](#)).

Economy

For exports, ‘economy’ refers to the final destination as reported by exporters. It is known, however, that exporters may not know the economy of final destination of their goods at the time they are shipped. This applies particularly to goods directed through entrepôts such as Singapore, Hong Kong (SAR of China), and major European ports, with a consequent overstating of Australia's exports to these economies and corresponding understatement of exports to economies ‘downstream’ from them.

For imports, ‘economy’ refers to the economy of origin of the goods, which is defined as the economy of production for customs purposes.

Although not members of APEC, Puerto Rico and the US Virgin Islands have also been included in the United States as they are regarded by the United States as part of its customs zone. When the United States reports its total exports, it includes exports from these two self-governing territories. This change was made to make Australian and US data more consistent.

Data quality issues

Merchandise trade

The accuracy in reporting the actual *State of origin* and *State of final destination* on customs documentation affects the quality of ABS State and Territory merchandise trade statistics. This is a particular issue for smaller States and Territories, such as the ACT. State of **loading/discharge** may be used as a proxy for actual State of **origin/final destination**.

This will directly affect the quality of trade data for States where the port of loading is located in a neighbouring State (for example some goods originating from Tasmania are exported from the Victorian Port

of Melbourne). In the ACT case this means that some ACT trade is inadvertently recorded in customs documentation as being trade with NSW rather than the ACT. This needs to be taken into account when interpreting trade flows for the ACT.

Therefore, some States' exports/imports will be understated while other States' exports/imports are overstated. Please refer to the note on *Interpreting trade statistics by State and Territory* (page 5) for further information.

Services trade

While the State/Territory allocation methods for *Transport, Travel* and *Telecommunication* services are considered reasonable – especially for the analysis of movements in the services – the allocation for other services (about 25 per cent of all trade in services) is primarily based on the location of the business reporting the information, which serves as a proxy for the State/Territory of provision/consumption of that service.

Trend growth rates

Trend growth is derived by log-linear regression using the 'least squares' method. It is a more robust measure than the 'average' annual growth as it takes account of all observations and so is less likely to be affected by the end points of a given period.

Further information

For more information concerning the definitions, classifications and confidential related issues used by the ABS in the compilation of these statistics, please refer to the following ABS publications:

- Balance of Payments and International Investment Position, Australia, Concepts Sources and Methods 1998 ([catalogue 5331.0](#))
- International Merchandise Trade, Australia, Concepts Sources and Methods 2001 ([catalogue 5489.0](#))
- ABS Information Paper – Implementation of new international standards in ABS National and International Accounts, September 2009 ([catalogue 5310.0 55.002](#)).

Alternatively, you can refer to the [ABS website](#) under Themes – International Trade.

Julie-Anne Andrew and Olivier Brunet compiled this publication.

If you want to know more about these statistics or about other trade and economic publications produced by DFAT, please email statssection@dfat.gov.au.

APPENDIX B – COMPOSITION OF REGIONS AND ECONOMY GROUPS USED IN ALL DFAT TRADE STATISTICAL PUBLICATIONS

Africa	<p><i>Central & West Africa; North Africa; Southern & East Africa</i></p> <p>Algeria; Angola; Benin; Botswana; British Indian Ocean Territory; Burkina Faso; Burundi; Cabo Verde; Cameroon; Central African Republic; Chad; Comoros; Cote D'Ivoire; Dem. Rep. of Congo; Djibouti; Egypt; Equatorial Guinea; Eritrea; Eswatini; Ethiopia; Gabon; Gambia; Ghana; Guinea; Guinea-Bissau; Kenya; Lesotho; Liberia; Libya; Madagascar; Malawi; Mali; Mauritania; Mauritius; Mayotte; Morocco; Mozambique; Namibia; Niger; Nigeria; Reunion; Republic of Congo; Rwanda; Sao Tome & Principe; Senegal; Seychelles; Sierra Leone; Somalia; South Africa; South Sudan; Sudan; St Helena; Tanzania; Togo; Tunisia; Uganda; Western Sahara, Zambia; Zimbabwe.</p>
Antarctica	<p>Antarctica; Australian Antarctic Territory; British Antarctic Territory; French Southern & Antarctic Territories; Ross Dependency.</p>
Americas	<p><i>Caribbean; Central America; North America; South America</i></p> <p>Anguilla; Antigua & Barbuda; Argentina; Aruba; Bahamas; Barbados; Belize; Bermuda; Bolivia; Bonaire, Sint Eustatius & Saba; Brazil; Canada; Cayman Is.; Chile; Colombia; Costa Rica; Cuba; Curacao; Dominica; Dominican Republic; Ecuador; El Salvador; Falkland Is.; French Antilles; French Guiana; Grenada; Guadeloupe; Guatemala; Guyana; Haiti; Honduras; Jamaica; Martinique; Mexico; Montserrat; Nicaragua; Panama; Paraguay; Peru; Puerto Rico; Sint Maarten; St Barthélemy; St Kitts & Nevis; St Lucia; St Martin; St Pierre & Miquelon; St Vincent & Grenadines; Suriname; Trinidad & Tobago; Turks & Caicos Is.; UK Virgin Is.; US Virgin Is.; United States; Uruguay; Venezuela.</p>
APEC	<p>Asia Pacific Economic Cooperation</p> <p>Australia; Brunei; Canada; Chile; China; Hong Kong China; Indonesia; Japan; Malaysia; Mexico; New Zealand; Papua New Guinea; Peru; Philippines; Republic of Korea; Russian Federation; Singapore; Chinese Taipei; Thailand; United States (incl Puerto Rico and the US Virgin Is.); Vietnam.</p>
ASEAN	<p>Association of South East Asian Nations</p> <p>Brunei; Cambodia; Indonesia; Laos; Malaysia; Myanmar; Philippines; Singapore; Thailand; Vietnam.</p>
Asia	<p><i>Central Asia; Middle East; North Asia; South East Asia; Southern Asia</i></p> <p>Afghanistan; Armenia; Azerbaijan; Bahrain; Bangladesh; Bhutan; Brunei; Cambodia; China; Democratic People's Republic of Korea; Georgia; Hong Kong (SAR of China); India; Indonesia; Iran; Iraq; Israel; Japan; Jordan; Kazakhstan; Kuwait; Kyrgyzstan; Laos; Lebanon; Macau (SAR of China); Malaysia; Maldives; Mongolia; Myanmar; Nepal; Oman; Pakistan; Palestinian Territories; Philippines; Qatar; Republic of Korea; Saudi Arabia; Singapore; Sri Lanka; Syria; Taiwan; Tajikistan; Thailand; Timor-Leste; Turkmenistan; United Arab Emirates; Uzbekistan; Vietnam; Yemen.</p>
Cairns Group	<p>Argentina; Australia; Bolivia; Brazil; Canada; Chile; Colombia; Costa Rica; Guatemala; Indonesia; Malaysia; New Zealand; Pakistan; Paraguay; Peru; Philippines; South Africa; Thailand; Uruguay.</p>

Caribbean	Anguilla; Antigua & Barbuda; Aruba; Bahamas; Barbados; Bermuda; Bonaire, Sint Eustatius & Saba; Cayman Is.; Cuba; Curacao; Dominica; Dominican Republic; French Antilles; Grenada; Guadeloupe; Haiti; Jamaica; Martinique; Montserrat; [Netherlands Antilles]; Puerto Rico; Sint Maarten; St Barthelemy; St Kitts & Nevis; St Lucia; St Martin; St Vincent & Grenadines; Trinidad & Tobago; Turks & Caicos Is.; UK Virgin Is.; US Virgin Is.
Central & West Africa	Benin; Burkina Faso; Cabo Verde; Cameroon; Central African Republic; Chad; Cote D'Ivoire; Dem. Rep. of Congo; Equatorial Guinea; Gabon; Gambia; Ghana; Guinea; Guinea-Bissau; Liberia; Mali; Mauritania; Niger; Nigeria; Republic of Congo; Sao Tome & Principe; Senegal; Sierra Leone; Togo.
Central America	Belize; Costa Rica; El Salvador; Guatemala; Honduras; Mexico; Nicaragua; Panama.
Central Asia	Afghanistan; Armenia; Azerbaijan; Georgia; Kazakhstan; Kyrgyzstan; Tajikistan; Turkmenistan; Uzbekistan.
East Asia	<i>North Asia; South East Asia.</i>
Eastern Europe	Belarus; Czech Republic; Estonia; Hungary; Latvia; Lithuania; Poland; Russian Federation; Slovak Republic; Ukraine.
EFTA	European Free Trade Association Iceland; Norway; Switzerland.
Europe	<i>Eastern Europe; Northern Europe; South Eastern Europe; Southern Europe; Western Europe</i> Aland Is.; Albania; Andorra; Austria; Belarus; Belgium; Bosnia & Herzegovina; Bulgaria; Croatia; Cyprus; Czech Republic; Denmark; Estonia; Faeroe Is.; Finland; France; FYR Macedonia; Germany; Gibraltar; Greece; Greenland; Holy See; Hungary; Iceland; Ireland; Italy; Kosovo; Latvia; Liechtenstein; Lithuania; Luxembourg; Malta; Moldova; Monaco; Montenegro; Netherlands; Norway; Poland; Portugal; Romania; Russian Federation; San Marino; Serbia; Slovak Republic; Slovenia; Spain; Sweden; Switzerland; Turkey; Ukraine; United Kingdom.
EU 27	European Union 27 Austria; Belgium; Bulgaria; Cyprus; Czech Republic; Denmark; Estonia; Finland; France; Germany; Greece; Hungary; Ireland; Italy; Latvia; Lithuania; Luxembourg; Malta; Netherlands; Poland; Portugal; Romania; Slovak Republic; Slovenia; Spain; Sweden; United Kingdom.
EU 28	European Union 28 Austria; Belgium; Bulgaria; Croatia; Cyprus; Czech Republic; Denmark; Estonia; Finland; France; Germany; Greece; Hungary; Ireland; Italy; Latvia; Lithuania; Luxembourg; Malta; Netherlands; Poland; Portugal; Romania; Slovak Republic; Slovenia; Spain; Sweden; United Kingdom.
Euro area	Austria; Belgium; Cyprus; Estonia; Finland; France; Germany; Greece; Ireland; Italy; Latvia; Lithuania; Luxembourg; Malta; Netherlands; Portugal; Slovak Republic; Slovenia; Spain.
Gulf Cooperation Council	Bahrain; Kuwait; Oman; Qatar; Saudi Arabia; United Arab Emirates.
G20	Group of twenty Argentina; Australia; Brazil; Canada; China; European Union; France; Germany; India; Indonesia; Italy; Japan; Republic of Korea; Mexico; Russian Federation; Saudi Arabia; South Africa; Turkey; United Kingdom; United States.

IORA	Indian Ocean Rim Association Australia; Bangladesh; Comoros; India; Indonesia; Iran; Kenya; Madagascar; Malaysia; Mauritius; Mozambique; Oman; Seychelles; Singapore; South Africa; Sri Lanka; Tanzania; Thailand; United Arab Emirates; Yemen.
Latin America	<i>Central America; South America.</i>
Middle East	Bahrain; Iran; Iraq; Israel; Jordan; Kuwait; Lebanon; Oman; Palestinian Territories; Qatar; Saudi Arabia; Syria; United Arab Emirates; Yemen.
NAFTA	North America Free Trade Agreement Canada; Mexico; Puerto Rico; United States; US Virgin Is.
North Africa	Algeria; Egypt; [Former Sudan]; Libya; Morocco; South Sudan; Sudan; Tunisia; Western Sahara.
North America	Canada; St Pierre & Miquelon; United States.
North Asia	China; Democratic People's Republic of Korea; Hong Kong (SAR of China); Japan; Macau (SAR of China); Mongolia; Republic of Korea; Taiwan.
Northern Europe	Aland Is.; Denmark; Faeroe Is.; Finland; Greenland; Iceland; Ireland; Norway; Sweden; United Kingdom.
Oceania & Antarctica	<i>Antarctica; Other Oceania; Pacific Islands</i> American Samoa; Antarctica; Australia; Australian Antarctic Territory; British Antarctic Territory; Christmas Is.; Cocos Keeling Is.; Cook Is.; Federated States of Micronesia; Fiji; French Polynesia; French Southern & Antarctic Terr.; Guam; Heard & McDonald Is., Johnston & Sand Is.; Kiribati; Marshall Is.; Midway Is.; Nauru; New Caledonia; New Zealand; Niue; Norfolk Is.; Northern Marianas; Palau; Papua New Guinea; Pitcairn Is.; Ross Dependency; Samoa; Solomon Is.; Tokelau; Tonga; Trust Territory of Pacific Is.; Tuvalu; US Pacific Is.; Vanuatu; Wake Is.; Wallis & Futuna Is.
OECD	Organisation for Economic Cooperation and Development Australia; Austria; Belgium; Canada; Chile; Czech Republic; Denmark; Estonia; Finland; France; Germany; Greece; Hungary; Iceland; Ireland; Israel; Italy; Japan; Luxembourg; Mexico; Netherlands; New Zealand; Norway; Poland; Portugal; Republic of Korea; Slovak Republic; Slovenia; Spain; Sweden; Switzerland; Turkey; United Kingdom; United States.
Other Oceania	Christmas Island; Cocos Keeling Islands; Heard & McDonald Islands, French Southern Territory; Johnston & Sand Islands; Midway Island; US Pacific Islands; Wake Island.
Pacific Islands¹	American Samoa; Australia; Cook Island; Federated States of Micronesia; Fiji; French Polynesia; Guam; Kiribati; Marshall Islands; Nauru; New Caledonia; New Zealand; Niue; Norfolk Island; Northern Marianas; Palau; Papua New Guinea; Pitcairn Island; Samoa; Solomon Islands; Tokelau; Tonga; Tuvalu; Vanuatu; Wallis & Futuna Islands.
Pacific Islands Forum Countries	Australia; Cook Islands; Federated States of Micronesia; Fiji; Kiribati; Marshall Is.; Nauru; New Zealand; Niue; Palau; Papua New Guinea; Samoa; Solomon Islands; Tonga; Tuvalu; Vanuatu.
South America	Argentina; Bolivia; Brazil; Chile; Colombia; Ecuador; Falkland Is.; French Guiana; Guyana; Paraguay; Peru; Suriname; Uruguay; Venezuela.

¹ The Pacific Islands country group has been created for departmental needs and consists of the following SACC country and minor country group codes: Australia (SACC code 1101), Norfolk Island (1102), New Zealand (1201), Melanesia (13), Micronesia (14) and Polynesia (excl Hawaii) (15).

South East Asia	Brunei; Cambodia; Indonesia; Laos; Malaysia; Myanmar; Philippines; Singapore; Thailand; Timor-Leste; Vietnam.
South Eastern Europe	Albania; Bosnia & Herzegovina; Bulgaria; Croatia; Cyprus; FYR Macedonia; Greece; Kosovo; Moldova; Montenegro; Romania; Serbia; Slovenia; Turkey.
Southern & East Africa	Angola; Botswana; British Indian Ocean Territories; Burundi; Comoros; Djibouti; Eritrea; Eswatini; Ethiopia; Kenya; Lesotho; Madagascar; Malawi; Mauritius; Mayotte; Mozambique; Namibia; Reunion; Rwanda; Seychelles; Somalia; South Africa; St Helena; Tanzania; Uganda; Zambia; Zimbabwe.
Southern Asia	Bangladesh; Bhutan; India; Maldives; Nepal; Pakistan; Sri Lanka.
Southern Europe	Andorra; Gibraltar; Holy See; Italy; Malta; Portugal; San Marino; Spain.
Sub-Saharan Africa	<i>Central & West Africa; Southern & East Africa.</i>
Western Europe	Austria; Belgium; France; Germany; Liechtenstein; Luxembourg; Monaco; Netherlands; Switzerland.

APPENDIX C – ABBREVIATIONS AND SYMBOLS USED IN ALL DFAT TRADE STATISTICAL PUBLICATIONS

..	not meaningful
\$b	\$ billion
\$m	\$ million
ABARES	Australian Bureau of Agricultural & Resource Economics & Sciences
ABS	Australian Bureau of Statistics
adp	automatic data processing
agric	agricultural
AHECC	Australian Harmonized Export Commodity Classification
alum	aluminium
ANZSIC06	Australia and New Zealand Standard Industry Classification 2006
APEC	Asia Pacific Economic Cooperation
bev	beverage
BOP	Balance of Payments
BPM5	IMF Balance of Payments and International Investment Position Manual 5 th Edition
BPM6	IMF Balance of Payments and International Investment Position Manual 6 th Edition
chem	chemical
c.i.f.	cost, insurance and freight
comp	compounds
conc	concentrates
confid	confidential
constr	construction
consump	consumption
cont.	continued
cool	cooling
Curr Acc	Current Account
CVM	chain volume measure
Dem	Democratic
DET	Department of Education & Training
DFAT	Department of Foreign Affairs and Trade
DIIS	Department of Industry, Innovation & Science
DIBP	Department of Immigration & Border Protection
distrib	distributing
EBOP	The ABS Extended Balance of Payments services classification
elec	electric, electrical
elem	elements
ELICOS	English Language Intensive Courses for Overseas Students
eng	engineering

equip	equipment
etc	etcetera
ETM	Elaborately transformed manufactures
EU	European Union
excl	excluding
f.c.f.	fresh, chilled or frozen
Fed	Federation
ferr	ferrous
FISIM	Financial Intermediation Services Indirectly Measured
f.o.b.	free on board
GDP	Gross Domestic Product
hand	handling
HTISC	Harmonized Tariff Item Statistical Code
HS	Harmonized Commodity Description and Coding System
ICT	Information, Communication and Technology
IIP	International Investment Position
IIS (ABS)	international Investment Survey
IMF	International Monetary Fund
IMF IFS	International Monetary Fund, International Financial Statistics
IMF WEO	International Monetary Fund, World Economic Outlook
incl	including
Ind	Independent
IP	Intellectual property
Is	Island/s
instr	instruments
insul	insulated
interm	intermediate
Int'l Waters	International Waters
IPD	implicit price deflator
IVS	International Visitors Survey
mach	machinery, machines
manuf	manufactured, manufactures
medic	medicaments
misc	miscellaneous
mmf	man-made fibres
MSITS	Manual on Statistics of International Trade in Services
na	not available
ncd	no country details
nec	not elsewhere classified
nei	not elsewhere indicated
nfd	not further defined
nie	not indicated elsewhere
nes	not elsewhere specified
np	not published
Nth	North
nya	not yet available
OECD	Organisation for Economic Cooperation and Development

pharm	pharmaceutical
photo	photographic
PPP	Purchasing Power Parity
prec	precious
prep	preparations, prepared
pres	preserved
proc	processing
prod	products
Rep	Republic
SAR of China	Special Administrative Region of China
SITC	Standard International Trade Classification
SITS	Survey of International Trade in Services
spec	specifically
Sth	South
STM	Simply transformed manufactures
struct	structures
synth	synthetic
TCI	Telecommunications, computer & information
telecom	telecommunications
TRA	Tourism Research Australia
TREC	Trade Export Classification
TRIEC	Trade Import and Export Classification
transport	transportation
TSA	Tourism Satellite Account
TWI	Trade Weighted Index
UN	United Nations
UNCTAD	United Nations Conference on Trade and Development
unmanuf	unmanufactured
USDA	United States Department of Agriculture
veg	vegetables
WA DMP	Western Australian Department of Mines and Petroleum
WTO	World Trade Organization
yoy	year on year

APPENDIX D – TRIEC CLASSIFICATION

1 Primary products

11 Primary products – Unprocessed

- 111 Food & live animals
- 112 Minerals
- 113 Fuels
- 114 Other

12 Primary products – Processed

- 121 Food
- 122 Minerals
- 123 Fuels
- 124 Other

2 Manufactured products

23 Manufactures – Simply transformed

- 231 Mineral manufactures & metals
- 232 Chemicals & other semi-manufactures
- 233 Other simply transformed

24 Manufactures – Elaborately transformed

- 241 Mineral manufactures & metals
- 242 Chemicals & other semi-manufactures
- 243 Engineering products (excl Household equipment)
- 244 Other elaborately transformed

3 Other goods

30 Other goods

- 301 Miscellaneous trade
- 302 Non-monetary gold
- 303 Unclassified trade & invalid items
- 304 Confidential items

1 Primary products

11	Primary products – Unprocessed
111	Primary products – Unprocessed - Food & live animals
1111	Live animals, chiefly for food
1112	Seafood, fresh, chilled, dried, smoked, salted
1113	Vegetables, fruit & nuts, fresh, chilled, or provisionally preserved
1114	Cereal grains
1119	Unprocessed food nes
112	Primary products – Unprocessed – Minerals
1121	Iron ore & concentrates (Australian split only) ²
1122	Other metalliferous ores & concentrates
1129	Unprocessed minerals nes
113	Primary products – Unprocessed – Fuels
1131	Coal, anthracite & bituminous
1132	Crude petroleum
1133	Petroleum gases & gaseous hydrocarbons nes
114	Primary products – Unprocessed – Other
1141	Hides, skins & furskins, raw
1142	Cork & wood
1143	Textile fibres, unprocessed & waste
1149	Crude materials nes
12	Primary products – Processed
121	Primary products – Processed – Food
1211	Meat & meat preparations
1212	Seafood, frozen or processed
1213	Dairy products, processed
1214	Vegetables, fruit & nuts preparations
1215	Cereal preparations
1216	Animal & vegetable oils, fats & waxes
1217	Sugars, honey, coffee, cocoa & confectionery
1219	Preparations of food, beverages & tobacco nes

² For international merchandise trade data TRIEC codes 1121 & 1122 will be combined to code 1123 'Metalliferous ores & concentrates'.

122 Primary products – Processed – Minerals

1221 Non-metallic minerals, processed

1222 Metallic minerals, processed

123 Primary products – Processed – Fuels

1231 Refined petroleum products

1232 Petroleum gases & other gaseous hydrocarbons, processed

1233 Electric current (Not an Australian code)

1239 Other processed fuels nes

124 Primary products – Processed – Other

1241 Rubber, natural, synthetic & reclaimed

1242 Wood, simply worked & pulp

1243 Textile fibres, processed

2 Manufactured products

23 Manufactures – Simply transformed

231 Manufactures – Simply transformed – Mineral manufactures & metals

2311 Non-metallic mineral manufactures

2312 Iron & steel

2313 Non-ferrous metals

232 Manufactures – Simply transformed – Chemicals & other semi-manufactures

2321 Organic chemicals

2322 Inorganic chemicals

2323 Other chemical & chemical preparations

2324 Other semi-manufactures

233 Manufactures – Simply transformed – Other

2339 Other simply transformed manufactures nes

24 Manufactures – Elaborately transformed

241 Manufactures – Elaborately transformed – Mineral manufactures & metals

2411 Non-metallic mineral manufactures

2412 Iron & steel

2413 Non-ferrous metals

242 Manufactures – Elaborately transformed – Chemicals & other semi-manufactures

- 2421 Pharmaceutical products
- 2422 Essential oils, perfume & cosmetic products
- 2423 Plastics & articles of plastic
- 2424 Other chemical & chemical preparations
- 2425 Other semi-manufactures

243 Manufactures – Elaborately transformed – Engineering products (excl Household equipment)

- 2431 Machinery for specialised industries
- 2432 Office & telecommunications equipment & parts
- 2433 Road motor vehicles & parts
- 2434 Other transport equipment & parts
- 2435 Professional, scientific & controlling instruments & apparatus
- 2439 Other engineering products nes

244 Manufactures – Elaborately transformed – Other

- 2441 Household equipment
- 2442 Textiles, clothing & footwear
- 2449 Other miscellaneous manufactured articles nes

3 Other goods

30 Other goods

301 Other goods – Miscellaneous trade

- 3011 Armoured fighting vehicles, arms of war, etc & parts, nes
- 3012 Gold coins & other coins that are legal tender
- 3019 Miscellaneous merchandise trade nes

302 Other goods – Non-monetary gold

- 3021 Non-monetary gold

303 Other goods – Unclassified trade & invalid items

- 3031 Unclassified trade & invalid items

304 Other goods – Confidential trade

- 3041 Confidential trade

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